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**Your trusted
forwarding partner**

We Care for Your Cargo





Dear friends,

first of all, I would like to thank you for the opportunity to read some information about Marinair.

Being in the Freight Forwarding Industry since 1998, I came to realize that the most important key factors in deciding your most suitable partner are Trust, Knowledge, Communication, Safety and Care.

Marinair philosophy is built upon these factors and be sure that our teams are working hard to handle your needs and meet your expectations.

At Marinair, we really care for your Cargo.

Thank you for your time.

Pavlos Poutos

Managing Director - CEO



SINCE
2007

Our Milestones

- 2007** **Marinair Cargo Services Ltd was founded**
Our CEO Mr. Pavlos Poulos, founded Marinair Cargo Services in 2007. Selecting the Port of Piraeus as our European Headquarters was a strategic move, leading the way for further expansion while directly connecting Marinair with the global trade lines.
- 2011** **India Offices in Mumbai, Chennai, Tirupur, Tuticorin**
In order to fill the need of deeper connections with Asian trades, Marinair Cargo Services expanded to India, opening 4 branches in the locations of Mumbai, Chennai, Tirupur, Tuticorin.
- 2012** **WCA Member**
Being part of well known networks is an essential part of every business. Joining WCA Inter Global added credibility and new connections, helping with further expansion of our forwarding services.
- 2013** **ISO 9001:2015 Certification**
We are constantly looking for new ways to gain the trust of our partners! Thus, in 2013 we decided that an official ISO verification will reinforce our credibility and provide even more support to our existing and new partners.
- 2014** **Hong Kong Office**
Hong Kong is an established international financial market, including one of the world's busiest container port and airport for international cargo. Opening a new office in Hong Kong solidified our presence in the Asian continent, driving constant growth to all trade lines that include Middle East or Asia in general.
- 2017** **The Netherlands Office**
Constantly looking to improve our services, we decided to open a new branch office in Amsterdam, which provides even more direct access to Northern Europe and strengthens our cross-Atlantic trades!
- 2020** **FENEX Member**
Proud to announce that Marinair NL is part of FENEX! FENEX is the official Netherlands Association for Forwarding and Logistics.
- Shenzhen China Office**
Shenzhen is a leading global technology hub and also one of the fastest-growing cities in the world as well as the headquarters of numerous multinational companies. Airport and Seaport of Shenzhen are also one of the Biggest Transport and Logistics hubs in Asia.
- IATA Approved Cargo Agent**
As an IATA Cargo Agent we get industry recognition, in addition to joining the distribution of Global network of IATA member Airlines.

About Marinair

Marinair Cargo Services Ltd was founded in 2007 and is among the fastest growing forwarding agents in Global Market with substantial presence in sea, air, logistics and combined transport services.

In the years since its establishment, the company has shown remarkable growth in its local market followed by the opening of 4 branch offices across India continent (Mumbai, Chennai, Tirupur, Tuticorin) in 2011 and recent Hong Kong office in 2014. and one more European office in The Netherlands in 2017!

Armed with our wealth of experience and expertise, we provide complete “one-stop shop” international transport services for import and export requirements by Land, Sea, Air, Rail or Combined freight Worldwide! Be sure that at Marinair Cargo Services “We care for your cargo”.





Our Mission

To provide the best personalised international supply chain. Each and every time you interact with us, we aim to deliver on this promise. A human-centered logistics company with global presence; that provides best quality services supported by vast knowledge, excellent standards and flexibility.

Our Vision

We help clients improve their revenue and gain a competitive advantage within their industry. Top logistic partner that supports clients strategically across the globe and provides an exemplary work environment for our team.





Why Marinair

Whatever your industry, we take care of all aspects of the supply chain – monitoring orders, vendor management, cargo consolidation, choosing the right carriers, customs clearance, warehousing, value-added services and timely delivery. We can provide you with expert advice to improve revenue and streamline processes within your specific industry.

The result: greater efficiency, increased supply chain flexibility and better inventory control, all with a direct impact on your bottom line and brand reputation.

Insured All our transfers include Legal Liability covering \$1.000.000 for any one incident or occurrence.

Certified We work with the highest standards and always strive for improvements. Our certifications include Bureau Veritas ISO 9001, IATA, Dangerous Goods Regulations and more!

Worldwide With multiple offices across the world, we offer global freight know-how and local access to some of the most central trade hubs.

Air Freight with Marinair

Our company handles both import and export cargo worldwide, offering door to door and door to airport services on both prepaid and collect basis. We advise and assist our customers in coordination with their international air freight consignment and in the fulfillment of shipping requirements in a timely and cost effective manner.

We recognize that every shipper's needs are as different as their products. With this in mind, we will tailor a service and pricing structure to satisfy those requirements. Thanks to our excellent relations with major airlines and our comprehensive range of air freight services, we can meet and satisfy your air transportation needs effectively and economically.

- Export and Import consolidations
- Direct Airline Services with access to the world's major carriers
- Airport to Airport and Door-to-Door Choices
- Sea + Air Services
- Fast and effective Customs Clearance
- Warehousing and Distribution
- Project Management





Sea Freight with Marinair

Less Container Loads (LCL)

Marinair Cargo Services dedicates important resources in the growth of a continuously increasing market of grouped cargo, offering to customers the potential of sending shipment from and towards all destinations.

Our customers relish with the potential of sending cargo in portions (Groupage Cargo) from the ports of the Far East with arrivals in Greece, China, India on a weekly basis, using departures either from the largest ports of China, India through their offices, or through cargo collection centers.

Full Container Loads (FCL)

As a customer of Marinair Cargo Services, you have the privilege to enjoy highly respectable sea transportation services from a complete global network, with a wide variety of potential alternative solutions, adjusted to your needs.

Shipments may be forwarded on a door to door or port to port basis and always in accordance with your transport requirements, combining the simple transportation of load line containers with the logistics that the people of Marinair Cargo Services may offer you.





Rail Freight with Marinair

- Fixed schedule: train schedules with fixed closing and departure dates.
- Reliable transit time: proven high reliability on the hub to hub lead time.
- Door to door delivery from Asia/China to/from Europe.
- Stuffing possibilities at warehouses located at the station of dispatch.
- Pick-up and delivery to and from bonded/non bonded production site/warehouse.
- End to end custom clearance process from origin to destination.
- Consolidation/distribution hubs located inland across China and Europe bound.
- 5 Hubs in China – 5 Hubs in Europe.
- Transit time Hub to Hub: 12 - 16 days West bound, 16 to 22 days East bound.
- Daily tracing.
- Various Container pick-up / drop-off locations in China and Europe available.
- Faster than sea freight, cheaper than air freight
- Reliability in terms of transit and schedule
- Flexibility: we are not depending on a fixed train operator and can choose the optimal train service according to your needs





Road Freight with Marinair

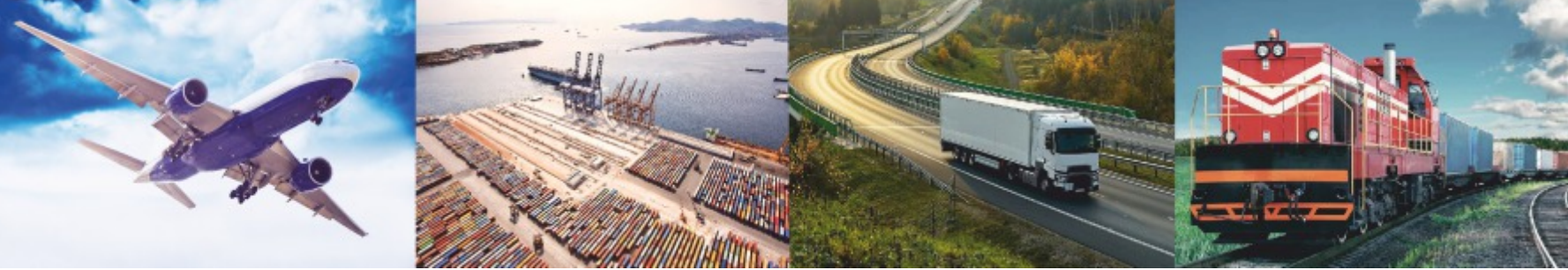
Simple and standardized road freight products with a host of customizable options.

Through clear communication, thoughtful collaboration and dedicated follow-through, our Road Freight management teams seek to understand your objectives and create solutions.

We combine simple, standardized Road Freight products with a host of customizable options to achieve the ideal balance of lead-time, capacity, frequency and cost. Whether it means providing same day delivery or hauling hazardous cargo, Marinair's freight specialists know the key to a successful supply chain is a committed relationship with our customer.







Combine Freight with Marinair

What is Combine Freight

- Cargo is exported from origins by ocean to an ocean/air hub transshipment point (custom free zone operation)
- Cargo is discharged from the ocean vessel container, re-palletized at the hub and expedited onwards with airlines
- Cargo proceeds as air freight to final destination point
- Cargo moved under one single document, the Multimodal Transportation Document (MTD) from origin to destination, covering all different transportation modes
- Faster than pure Ocean, slower than pure air freight
- Significant savings compared to direct air freight (+ 1000 kgs)

Why Combine Freight

- Cost effective both in terms of rate and transit time
- Cost savings of approximately 30% to 40% off airfreight rates
- Transit time savings of approximately 20% to 40% off ocean sailing times
- Time to market, getting cargo to destination at the right time and with the right transport mode
- Reduction in storage and inventory costs
- Mitigates delays in origins with airport congestions by moving large volumes in containers
- Useful where airline capacity is limited
- Ease of CFS operations and procedures
- Phasing in of cargo to meet scheduled departure dates
- Reduction in carbon emission levels through reduced usage of airfreight



Marinair
Cargo Services

Armed with our wealth of experience and expertise, we provide complete "one-stop shop" international transport services for import and export requirements by Land, Sea, Air, Rail or Combined freight Worldwide!