Issue: 17 - July 2016

PANGEAlink

The PANGEA LOGISTICS NETOWRK Magazine

PANGEA & CON - | and subdivisions DYNAMISM

PANGEA & CONNECTA are consolidated as the most dynamic transport networks.

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RECORD The st main con plan **MEMBERS' STORIES**

PANGEA Members in the highest range, read more about their impressive shipments, operations and projects.



JURMAK MONGOLIA

Oversized bulk agricultural project shipment moved by JURMAK (Mongolia)



OCEANA GLOBAL US

OCEANA GLOBAL LOGISTICS (US) appointed freight forwarder in several dry cargo projects



NEW MEMBERS WELCOME

Welcome your newest partners to our family

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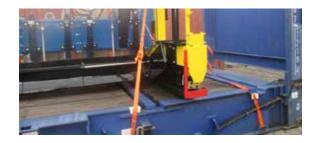
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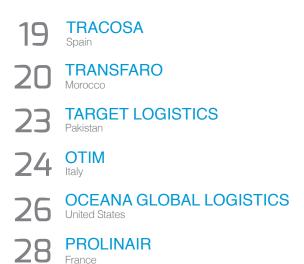
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NEW MEMBERS



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Sarah Bidmead's COLUMN

PANGEA & CONNECTA are consolidated as the most dynamic transport networks. The 2016 Global Meetings of both networks will be held in Abu Dhabi from 17th to 19th October and all forwarders Members are invited to attend.



ANGEA, global network of independent freight forwarders with 190 agents in 95 countries

and CONNECTA, a network of forwarders specialized in air transport with 125 IATA agents in 50 countries, face the second half of 2016 by celebrating important milestones in their expansion and activity, as well as a great meeting to take place this autumn: their Global Meetings. For the first time, they will be celebrated together in Abu Dhabi from 17th to 19th October during the event FREIGHTCAMP, and expects to bring together record attendance.

PANGEA: Wide introduction and specialization

Five years after their start-up, PANGEA has become one of the international networks of independent forwarders counting on a greater present, surpassing 190 agents in 95 countries of the five continents. The list of members can be accessed here and is made up of agents with a strong position in their local markets. Furthermore, many of the PANGEA members have the main certifications of the sector (IATA, FIATA, AEO and local entities) and are accredited with high level of specialization in complex projects and operations.

The majority of these agents have been members for many years and maintain a regular level of cooperation that allows them to opt for new business opportunities all over the world. Some of the most recent achievements of the PANGEA members can be consulted in the news section of the networks webpage and cover from intermodal transport projects to the movement of special or voluminous loads.

CONNECTA: The airfreight specialist network

On their part, CONNECTA, with barely a year existence has become the fastest growing airfreight specialist network. At present more than 125 agents from 50 countries form part of CONNECTA and can be consulted here. All the agents have IATA/CASS/CNS certifications and many of them are accredited by the local air authorities. Apart from the more conventional transport services, the CONNECTA members offer other highly specialised solutions such as AOG desktop, critical shipments, dangerous goods transport, perishable products and live animals, amongst others.

A growing number of these operations are made in collaboration with other CONNECTA members, as cooperation with other forwarders allows agents to access more attractive opportunities and compete on equal terms with the multinationals without losing their independence.

FREIGHTCAMP 2016: Joint conference of PANGEA and CONNECTA

Without doubt, the most waited for event of the year for PANGEA and CONNECTA members is the global conference that every year brings together the representatives of the network members where they share experiences, make contacts, and explore opportunities for joint business. This year the attraction of the event will be even greater, because the PANGEA and CONNECTA global meetings will be held together in Abu Dhabi from 17th to 19th October as part of the event called FREIGHTCAMP 2016. For 3 days, attendees will enjoy conferences, one-2-one meeting sessions and social networking events as getting to know the charms of Abu Dhabi. The aim of FREIGHTCAMP 2016 is to foment personal contacts between members, which are the key for generating confidence and for starting to do business with new partners as well as strengthening existing partnerships.

In this sense, year after year it has been demonstrated that collaboration between agents notably increases after the conferences. For example, after the PANGEA Conference in Barecelona 2012 the number of shipments between members of the network increased a 52%, a 60% after the Bangkok Conference in 2013 and a 46% after the event in 2014 in Kuala Lumpur. Then, the Global Conference held in Barcelona in 2015 made the activity of the network increase a 97% over the following months.

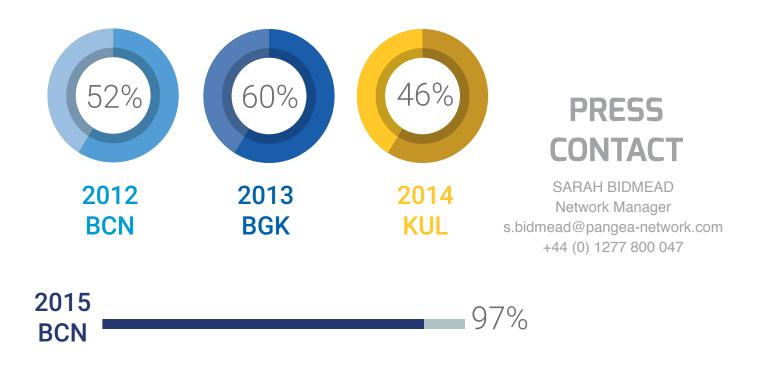
This year, with the joint celebration of the PANGEA and CONNECTA conferences in Abu Dhabi during FREIGHTCAMP 2016, it is expected to break new records as regards the establishment of contacts and the joint commercial activities between members. And after the event, members will be able to continue in contact the rest of the year by means of collaboration and working tools that the intranet of each network offers.

New tools for fomenting cooperation

Apart from facilitating personal contact between members during the respective global conferences, both PANGEA and CONNECTA offer agents tools for maintaining contact over the year, by sharing information and news, by promoting participation and making networking easy with technology. For example, in 2106 the whole system that supports the intranet of the two networks has been renovated to incorporate new tools such as a notification system of payments between agents, a shared holiday calendar and the revolutionary Internal Message Center (IMC), an exclussive communication system for members that permits a more agile and safe collaboration.

Just as Sarah Bidmead, Network Manager of PANGEA and CONNECTA indicates:

When dealing with II the development of business relationships, personal contact is the key and that's why it's important to attend the PANGEA and CONNECTA global meetings. The members of both networks will have the opportunity to know, meet, make contacts and explore business synergies with leading counterpart forwarders from worldwide. And after the event they will be able to maintain contact through the exclusive tools we offer.



Time to play with bigger planes

SaaS-based Logitude enables smaller freight forwarders to compete with the bigger forwarders, without investing thousands into a complex IT infrastructure.

No commitment No set up costs Plans from just \$20/month

End-to-end shipment management

- Quotes and shipments
- Digital documents
- Invoice and collection
- Personalized workspaces
- Shared logistics
- Self-customizable

- www.logitudeworld.com -

PANGEA Global Meeting PANGEA LOOISTICE WITHOUT Meet us at the Pangea Global Meeting Abu Dhabi, UAE 17 - 19 October www.freightcamp.com









FREE 30 DAY

TRIAL

2016 GLOBAL MEETING

The PANGEA 2016 Global Meeting will take place in Abu Dhabi, UAE, from 17-19 October.

his year's event, named as FREIGHTCAMP 2016, brings together PANGEA and CONNECTA Agents from around the world to celebrate the 5th PANGEA Global Meeting along with the 1st CONNECTA Global Meeting.

Join us at the Global Meeting to grow your business worldwide and benefit from 3 days of excellent Networking with your international counterparts in an outstanding environment. Nowhere else you will have the opportunity to reacquaint with colleagues, meet new partners, exchange business synergies and discover novel opportunities in such a short time.

Come to Abu Dhabi to meet, make business with and enjoy the company of fellow partners from around the world at this unique event. Visit the 2016 Global Meeting webpage for full details.

ONE-TO-ONE MEETINGS

2 Days of Official Meeting program, including the Meeting opening and awards ceremony, group photograph and one to one meetings with the partners of your interest. Discuss personally on your present and future business and make the most of your mutual synergies.



INTERCONTINENTAL ABU DHABI HOTEL

Luxury 5-star Abu Dhabi Resort with a Private Beach and Marina.

Negotiated ROOM RATES for PANGEA Delegates from AED 560/per night (excluding 16% Service charge and taxes)



SOCIAL NETWORKING

Group social activities will be organised all along the event helping us to meet everyone, make contacts and build relationships from the very first moment. Including team building, social welcome reception, evening tour and group dinner, business lunches and coffee



NEW MEMBERS

COLUMBIA LOGISTICS INC, new Member in US operating from New York, Los Angeles and Charlotte

> COLUMBIA COLUMBIA LOGISTICS INC was founded in 1997 by Mr. Simon Tung. The

Company is headquartered in New York and has branch offices in Los Angeles and Charlotte as well as representatives in main US States.

COLUMBIA LOGISTICS INC is certified and licensed as NVOCC, FMC, C-TAP, IATA, HAZ-MA, TSA, AMS freight forwarding agency. The Company specializes in providing tailor made services to customers and partners. COLUMBIA LOGISTICS INC largest asset is their team members, who possess in- depth knowledge of the industry. Their biggest selling point, prompt attention to customers and efficient freight handling, which has lead to overwhelming growth and success for themselves and customers.

They provide logistics solutions for every facet of your business including:

GROUND SERVICES Less Than Truckload (LTL)

Air Ride Service Team driver linehaul network Precision deliveries also available

Ability to service most North American locations via our vast network of partners



Full Truckload (FTL) Air Ride Service

AIR RIDE Service

Team or Single Driver rates available

Full North American coverage GPS tracking

Specialized services (liftgates, full-logistics trailers, decked loads, flatbeds, temperature-controlled vans, etc.)

INTERNATIONAL SERVICE Airfreight

Global coverage Time-critical capabilities Door to Door services Project cargo Hazmat handling

Ocean

Containers of all types available Unparalleled sailing and tracking updates Project cargo flat racks, open top etc Door to door services Full container loads and Less

Brokearage

than Container loads

Customs clearance USDA, FDA,Fish and Wild life entries Custom Bond services ACH application services VALUE ADDED SERVICE

COLUMBIA LOGISTICS Pls. visit www.columbialogistics.com for more information



Legalization of documents Letter of credit presentation Transportation insurance Consultancy Domestic courier services via Fed ex whole sale account

Multi-language speaking team membersfull-logistics trailers, decked loads, flatbeds, temperature-controlled vans, etc.)

INTERNATIONAL SERVICE

- Airfreight Global coverage Time-critical capabilities Door to Door services Project cargo Hazmat handling - Ocean

Containers of all types available

Unparalleled sailing and tracking updates

Project cargo flat racks, open top etc

Door to door services Full container loads and Less than Container loads

- Brokearage Customs clearance USDA, FDA,Fish and Wild life entries

Custom Bond services ACH application services

VALUE ADDED SERVICE

Legalization of documents Letter of credit presentation Transportation insurance Consultancy Domestic courier services via

Fed ex whole sale account Multi-language speaking team members

CONAIR INTERTRAFFIC, new Member in Thailand, handling excellent logistics services since 1997

onair Intertraffic Co.,Ltd, established in Bangkok, Thailand, in 1997, offers overseas transportation by Sea freight and Air freight service along most of international trading routes.

Their experienced staff of +100 team Members is well-trained and highly qualified to carefully handle customers cargo on every process of transportation (air freight, sea freight, land freight, express courier and project shipments) and assuring the faster transit time, excellent service and reliability.

Conair Intertraffic aims to offer the best total logistics service covering major importing and exporting market in Thailand at competitive prices, best customer service and efficient solutions for a complete door to door assistance worldwide. CONAIR INTERTRAFFIC Pls. visit www.conair.co.th for more information

CONAIR THAILAND





AIRFREIGHT

Expedited rates and service Deferred rate (for less timesensitive shipments)

Daily consolidations to major gateways

Export shipment assembly service

Pickup and delivery Document Packing and labeling Insurance service

WARE-HOUSING

Rental inventory system. Team care stock professional. Caption box, packing services. Variety of service delivery. The goods to delivery to the recipient. (In case of Delivery Messenger).

Ship inventory in the warehouse down box under your command.

MOVING

Transportation service home Moving service office Service moving equipment



SEA FREIGHT TRUCKING

Container FCL / LCL Consolidations Logistics & Distribution

Rate negotiations on customer's behalf

Ex-work & Factory Handing Booking necessary ship space Cooperation from equipment

delivery to door pick - up Insurance of bill of lading in accordance with letter of credit &

Other instruction Purchasing order tracing with

Suppliers

Provide pre-advise to facilitate pre-custom clearance at destination Arrangement of marine insurance

PACKAGING

Lagging of cable reels Cradles & Saddles Open frame crates Shipping skids with tie downs Plywood crates / boxes Reusable crates / boxes



Project cargo handling Domestic trucking / trailer / container trucking service

Handling service of transportation Thai-Lao In-transit cargo

Cargo packing / palletizing / crating

Warehouse storage & distribution Container deposit in Bangkok and Laemchabang deep seaport

FUMIGATION

Service fumigated goods in cargo ship

Service fumigated goods in the container.

Services in the fumigated goods barge.

Service fumigated goods in storage.

Service fumigated wooden packing material.

Service fumigated product packaging and bulk goods.



Uruguay & Paraguay









WAVE LOGISTICS GROUP, NEW MEMBER IN URUGUAY AND PARAGUAY, CREATIVE, PROXIMATE AND INDEPENDENT FREIGHT FORWARDING SOLUTIONS



AVE LOGISTICS GROUP, founded in Uruguay in 2016, has offices in Uruguay, Paraguay and Bolivia, from where they give customers and agents all the logistics keys to enter and develop their business in

South America.

WAVE LOGISTICS GROUP counts on a team of more than 80 people committed to the same values:

- Creativity, always looking for new ideas to improve customers' international logistics.

WAVE LOGISTICS GROUP Pls. visit www.wave-logistics.com for more information



- Proximity and reactivity, always close to you to bring clear and smooth solutions.

- Performance, a simplified internal organization with exclusive contracts with carriers worldwide.

- Independence, the key to offer tailored made solutions to all clients.

Their teams coordinate and supervise your international logistics operations, from or to any part of the world. They offer integrated solutions, with a unique line of responsibility from origin to destination of your shipments.

SERVICES

- OCEAN FREIGHT FCL – DRY / REEFER LCL Break Bulk (Chartering) RoRo
- **AIR FREIGHT**

General Cargo Perishables Chartering AOG

ROAD FREIGHT FTL LTL

MULTIMODAL Air + Sea Sea + Truck

PROJECT CARGO Large scale solutions

3PL DIVISION Warehousing and distribution Free zone/ Fee port

SPECIAL OPERATIONAL UNITS Cross trade Time critical Events and shows Fireworks Vehicle and motorcycle shipping International household removals



WEL MALTA

EL, your PANGEA partner from Malta, coordinated the shipping of a boat from the French Port of Le Havre to Malta.

Due to boat's width exceeding 2.4m, the boat had to be securely lashed on a Flat Rack and transported by sea from Port of Le Havre to Malta Freeport. Upon arrival in Malta, the Flat Rack was released from Port and escorted to a Boat Yard where the boat was professionally commissioned and lowered at sea. Out Of Gauge (OOG) special shipment successfully completed by WEL (Malta)



This operation was coordinated by WEL Logistics team member Mr. Carlo Zammit, the whole operation was executed in 8 days and everything ran smooth.

WEL Pls. visit www.wel.com.mt for more information

WEL wishes the proud owner, happy sailing, I am sure he shall enjoy the beautiful waters surrounding the Maltese islands", remarks Mr. Edward Micallef, General Manager at WEL.



RTNERS' RES

VENTANA SERRA

IMO – SOLAS Regulation Loaded Container Verified Gross Mass (VGM) by VENTANA SERRA (Italy)

our PANGEA Partner in Italy, VENTANA SERRA, is pleased to share with you the latest

updates regarding the IMO – SOLAS Regulation Loaded Container Verified Gross Mass (VGM).

International Maritime Organization (IMO) adopted amendments to the Safety of Life at Sea (SOLAS) Convention, Chapter VI Regulation 2 – Cargo information regarding mandatory Verification of the gross mass of a container carrying cargo together with associated guidelines published as MSC.1/Circ. 1475. Effective 1st July 2016, all loaded containers are required to have a Verified Gross Mass (VGM) declared by shippers. Starting 1st July 2016, the International Maritime Organization (IMO) will enforce globally the Safety of Life at Sea (SOLAS) Convention requirements regarding the verification of the gross weight of packed containers.

> VENTANA SERRA Pls. visit www.ventanaserra.com for more information

UNIK TRANSPORT Panama

UNIK TRANSPORT (PANAMA) OPENS NEW HUB SERVICES IN COLON FREE

Since this year UNIK TRANSPORT, your PANGEA Partner in Panama, has started providing HUB services from their warehouses in Colon Free Zone. Through the new Hub they offer weekly departures to all central America, with an efficient service for transshipment cargo, which shortens times from Asia, and South America to all countries.

Similarly they have services to the islands of the Caribbean, and South America. By land they ship to Costa Rica (1 day transit time TT) and Honduras (4 days TT). By sea they ship to Nicaragua (4 days TT), to Guatemala City (5 days TT), San Salvador (5 days TT) and Belice City (7 days TT).

UNIK TRANSPORT can receive consolidated container with loads to any of these destinations, and they take care of re-dispatch, efficiently and safely.

ABOUT UNIK TRANSPORT

UNIK TRANSPORT logistic & solution is a company dedicated to international transport, with over 15 years experience in cargo handling, offices in Panama City and own warehouse in Colon Free Zone.

UNIK TRANSPORTTheir staff of collaborators is composed of professionals with experience that perform their coordinated functions and always have the best logistics solution for their customers and partners allowing their business to develop a faster, safely, competitively and reliably. UNIK TRANSPORT always has an efficient alternative in international freight forwarding and logistics operations, which will allow them to accompany the growth of your company.

UNIK TRANSPORT

Pls visit www.unikcargo.com for more information





Swift Log (Brazil) continues successfully providing multimodal logistics services

Swift Log, your PANGEA Partner in Brazil, continues successfully providing multimodal logistics services. They dispose of a warehouse structure with an area of up to 6.000m² located in

Sao Paulo-Brazil, used as distribution center, for the storage of different types of products and also for providing stuffing and un-stuffing containers of importation and exportation around the world.

Since they started this service in 2015, Swift Log has handled more than 4.000 TEU's, carrying by road, rail and warehouse services for the most important carriers as Hamburg Sud, MSC and Maersk Line. Set up as 4PL logistics operator, expert in door to door solutions through multimodality, Swift Log assumes the important mission of providing differentiated services in logistics and supply chain solutions, serving either small or multinational companies from different sectors. Since the Company's foundation continuous investments have been made as well as the development of new services, IT infrastructure, quality certifications and continuous training.

If you require further information, please contact Swift Log team.





TSMGERMANY



TSM GERMANY MOVES CONSTRUCTION MACHINERY FROM GERMANY TO CHINA400







TSM GERMANY Pls. visit www.tsm24.de for more information

TSM GERMANY prepared, packed and protected the separated parts of the machinery. Then placed the machinery structure and all parts onto a flat-rack and secured the cargo with multiple lashing rings. Finally the heavy equipment was loaded onto the transport vessel Hyundai Smart with ETD 18.06.2016.



TRACOSA SPAIN

Our creative team has modernized our appearance, placing ourselves as a brand for the twenty-first century, Marco Garcia said.

On June 7, coinciding with the SIL in Barcelona, Marco Garcia, General Manager of Tracosa, presented the new brand strategy of the company. Their new logo represents the essence of Tracosa's DNA, be the "trusted" transport solution.

Tracosa is a leading company in the logistics sector with more than 40 employees, with offices in Barcelona, Madrid, Valencia and Murcia. Since its founding in 1972, Tracosa name has become synonymous with quality customer service, safe handling of goods, environmental responsibility, use of latest technology and equitable working conditions.

This year Tracosa celebrates its forty-fourth anniversary. At this

point of maturity, the company has defined the strategic direction to remain a leader in its segment. The redesign of the logo is a visible part of the firm corporate commitment with requirements and quality.

8î

The new company's symbol conveys dynamism, strength and reliability. The Company has opted for a simpler and fresh design that highlights the introduction of two shades of blue, representing the sky and the sea, accompanying the green color, which has always been present in the image of Tracosa, conjuring up images of the earth and the nature and the continued commitment of the company to the environment. Each color symbolizes the means of transport which Tracosa utilizes to carry the goods

TRACOSA (Spain) presents its new branding

strategy

tracosa

đ

The Valencian Xtrm Studio has redesigned the image of Tracosa and shortly will present the new corporate web.

of its customers worldwide.

At the same time, in line with the corporate rebranding, Tracosa also presented its new corporate catalog. Tracosa has also reported this morning its results for the year 2015, in which has grown over 10%, confirming the forecast of its strategic plan 2015-2018. In the four months passed of this year, Tracosa has grown also according to its plans, confirming the good pace of the company as well as the strategy developed since January last year.

TRANSFARO (Morocco) handles ATA Carnet shipment for Mawazi Festival in Rabat

TRANSFARO MOROCCO

RANSFARO, your PANGEA partner from Morocco, handled an ATA Carnet shipment for the 15th edition of

the "Mawazine Festival Rhythms of the world" that took place from May 20th to May 28th in Rabat. They took care of the musical accessories and instruments of the Australian rapper, songwriter and model, Iggy Azalea, from Casablanca International Airport (CMN) to Mawazine site in Rabat. In total it was one palette with 1800 Kg coming from Los Angeles.

We want to extend our warmest congratulations to the TRANSFARO Team as they celebrate a remarkable 20th Anniversary serving the freight forwarding industry. We wish you continued success as you celebrate this important milestone!!

TRANSFARO (Certified by IATA, FIATA, AEO, ISO 9001) is a professional logistics service provider established in 1996, headquartered in Casablanca and with branch offices in key Moroccan cities. They have recently obtained certification for the new ISO 9001:2015 which has implicated a transition and update of their Quality Management System previously based in and certified by the 2008 version of the International Standard.



Pls. visit www.transfaro.com





WE SHARE OUR STRENGTHS FOR A COMMON GOAL



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Multimodal Solutions

ATLANTIC

Ludwigshafen Dunajska Streda

Trieste

Antwerp Duisburg

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(*) Interded Teams Server Drug Reis Mahalleri, Vadi Cadders, No. 108,8 Kat, Olis No. 490, Gylmkent, 34235, Earnier, Interded, Tarlay



Istanbul

TARGET LOGISTICS PAKISTAN

TARGET LOGISTICS (Pakistan) CEO elected as Vice-Chairman of PIFFAinterdum.

Mr. Khalid Mir, CEO at TARGET LOGISTICS, your Pangea Partner in Pakistan, has been elected as Vice-Chairman of PIFFA (Pakistan International Freight forwarding Association) 2015-2016.

Since his election Mr. Khalid Mir has been actively involved in refining the freight forwarding industry by lobbying with the local and federal government to create an ambient environment for business development, especially since a huge growth is expected after the completion (next 2-3 years) of CPEC (China-Pak Economic Corridor) which will huge implications both locally and internationally in the region.

Moreover Mr. Mir has been focusing on creating/ providing education to the current workforce through various workshops and training programs. As for the younger generation, PIFFA will be initiating a bachelor course in freight forwarding



(supply chain management), the first of its kind in Pakistan, with the support of local universities, the program is expected to launch later this year.

> IARGET LOGISTICS Pls. visit www.targetlogistics.com.pk for more information.

OTIM ITALY

Exploring OTIM's (Italy) Air Freight Division



our partners from OTIM SpA (Italy) have regularly been sharing with us information and

news about diverse and complex air freight shipments, time-sensitive charters, on board courier solutions, over sized shipments, etc. Today we interview Mr. Daniele Marcotti, Air Freight Manager at OTIM SpA to know more about their Air Freight Division.

Either SME or major retailers import and export activities are likely to involve products being transported by air, what are the air freight services you offer? OTIM Pls. visit www.otim.it for more information

Our scope of services is complete. We offer worldwide import and export services, regular daily departures with express freight options, door-todoor pick-up and delivery, overdimensional cargo handling, cargo transport insurance, management of all customs formalities, administration and documentation.





What kind of shipments do you handle through your air freight solutions?

Whatever kind of shipment, or industry sector, we can handle freight of any size, type or weight in single packages, on pallets or skids, in containers or crates, or for consolidated shipments. We have the flexibility and capacity to handle any type of requirement: direct shipments, back-toback, consolidations, triangle shipments, trans-shipments, timedefinite, freight contracting, etc.



As IATA certified agent since 1972, how is your relationship with airlines and local GSAs?

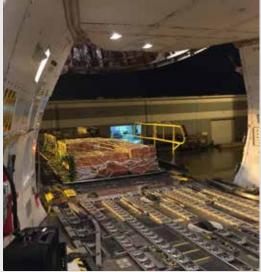
The relationships and buying power we have established with international carriers and airlines mean we have secured favorable rates which we pass on to our customers for the most cost-effective services. Additionally, we dispose of block space agreements with airlines, so, we always have capacity, even during peak seasons.

For your customers and partners which are the key

benefits of selecting OTIM to handle their air freight?

OTIM offers a single point of contact, a dedicated account manager for all their operations ensures deadlines are met, shipments meet quality expectations and flows are secure. Our customers can enjoy peace of mind for their freight being in safe hands and they have full visibility of where their shipment is at any time. Also, our customs experts have extensive local knowledge which guarantees compliance with all requirements.







OCEANA GLOBAL LOGISTICS United States

OCEANA GLOBAL LOGISTICS (US) appointed freight forwarder in several dry cargo projects





your P/ recentl Forwar

CEANA GLOBAL LOGISTICS, your PANGEA Partner in US, has recently been appointed Freight Forwarder in the supply chain for the state of the art, Khalifa

International Stadium in Doha, Qatar and the King Khalid International Airport Expansion (Phases 1 and 2) in Riyadh, Saudi Arabia.

Additionally they were also nominated and currently working with one of the largest European steel tycoons for an import project bringing dry cargo in over 1500+ containers from Dubai to Houston, TX to build an energy plant.

OCEANA GLOBAL LOGISTICS Pls. visit www.oglus.com for more information



We utilize all of our resources and partnerships to make certain that our customers are extended all opportunities to be successful with the transportation, logistics and documentation requirements of their business, remarks Renuka Deva, Vice President at OCEANA GLOBAL LOGISTICS. Our goal is to provide our valued customers the assurance of ease for operation and cost competitiveness for their business needs.

OCEANA GLOBAL LOGISTICS (Certified/Licensed by FMC, IATA, NVOCC, AES, IAM, FIATA, CNS), headquartered in Fort Myers, FL, USA, is a Non Vessel Operating Common Carrier and Freight Forwarder. They can provide a comprehensive range of logistics for FCL, LCL and Air for all export and import shipments. Their team lead by Ms. Renuka Deva and Sissil Dep has over 30 years of experience in the freight, transportation and customs brokerage business. OCEANA GLOBAL LOGISTICS also provides repackaging cargo options, letter of credit documentation and filing, dangerous goods certification, as well as customs clearance. PROLINAIR (France) opens dedicated office for Wines & Spirits department PROLINAIR Pls. visit www.prolinair.com for more information

PROLINAIR FRANCE

Your PANGEA Partners in France, PROLINAIR, have recently moved their Bordeaux office becoming exclusively dedicated to their Wines & Spirits department.

This change is a natural move to be closer to their long-term Fine Wine warehouse partner: DARTESS. Now 5 people are working for Air & Sea Shipments all over the world and ready to answer to all your enquiries or questions.



LEGEND FORWARDING SPAIN

LEGEND FORWARDING

Pls. visit www.leforgroup.es for more information

New Business Development Manager in Legend Forwarding Group

LEGEND FORWARDING GROUP, your Pangea partner in Spain, has the pleasure to introduce you to their new Business Development Manager, Ms. Monica Wu. With 10 years of experience

in our Industry, both in Spain and Xiamen (China), which is her birthplace. Monica joined LEGEND FORWARDING Barcelona office in March 2016 to help the Company develop the Asian market and enforce relationships and communications with their agents in China and all the Mandarin speaking countries. Her knowledge of the business and culture of China is being and will be very important for them and also for their business partners. The entire team at LEGEND FORWARDING wishes Monica lots of success in their Company and invites you to feel free to contact her for any enquiry you may have.





NEW GLOBE INDIA

Corporate Excellence workshop at NEW GLOBE LOGISTIK (India)

What happens if we invest in developing people & they leave us?, CFO asked CEO

- What happens if we don't & they stay?, asked CEO

s they say in Football, strong attacking game should be backed up by "Strong Mid-field & Strong Defense" Keeping in mind the importance of their mid-field and defense which constitute of mid-management, NEW GLOBE LOGISTIK, your PANGEA Partner from India, recently organized a "Corporate Excellence" workshop for the team. The objective was to develop confidence and higher skills for our mid management team to enable them to perform their roles with confidence and enthusiasm.

NEW GLOBE LOGISTIK

Pls visit www.newglobegroup.com for more information

NEW GLOBE (India) awarded leading air freight volumes India-Amsterdam

EW GLOBE LOGISTIK, your PANGEA Partner from India, has been positioned as leading No. 1 agent in Airline performance list for the trade lane from India to Amsterdam, having moved the maximum tonnage on this lane. Despite new airlines are joining in with direct services

from India and NEW GLOBE's relationship with other airlines too. With their commitment of tonnage NEW GLOBE has a great pricing and capacity deal

with airlines, which are also ready to ensure and provide your partners with the best of the services and commitment in handling the cargo, which helps NEW GLOBE to retain and grow this lane further.

We are flattered to enjoy this position, with thanks to the amazing service delivered by our team and support of our loyal partners and clients. Well done all", remarks Ashwin Didwania, Director at NEW GLOBE LOGISTIK.



Ρ

Recently, JURMAK INTERNATIONAL FREIGHT FORWARDER, your Pangea partner

from Mongolia, has successfully transported 12 x 40'HC, oversized 8 bulk agricultural project shipment originated from USA to CIF Khalkhiin Gol, Dornod province, Mongolia.

JURMAK participated as Mongolian freight forwarder on this Project shipment.

They arranged the transportation with total distance from Zamiin Uud port to Khalkhiin Gol of 1100 km, including 220 km highway and earth-road for the remaining distance. Even the road was tough JURMAK delivered cargoes on time and and the project was completed as initially planned. Customer's satisfaction is high.

> JURMAK Pls. visit www.jurmak.mn for more information





In Time (UK) has been appointed a Tier One supplier to DHL



n Time, your PANGEA Partner from UK, is pleased to announce that they have been appointed a Tier One

supplier to DHL.

This means that In Time is now a preferred supplier to one of the largest logistics companies in the World! They handle all manner of shipments for DHL that are not serviceable within their own network. Examples of this are Door to Door Airfreight, Global Hand Carry (OBC), Next Flight Out and Dedicated Vehicle, Direct Drive deliveries.

Get in touch with In Time to find out how they can move that shipment that did not seem previously

In Time (UK) appointed as logistics provider of "Get the World Moving" Program

For the fourth year in a row, In Time, your PANGEA Partner in UK, has provided logistics to Russia, on behalf of Get the World Moving. GTWM run a project that allows companies to promote staff members physical activity, by recording the number of footsteps that employees make on a daily basis.

From a logistical perspective, the project called "The Global Corporate Challenge" involves delivering shipments of Pedometers to teams all-around the World.

In Time provided airfreight, customs clearances and final mile deliveries to the companies in Russia, who are participating in the project.

In Time is a firm believer in developing long term relationships with customers and agents alike!



IN TIME Pls. visit www.itwx.co.uk for more information

ILS CHILE

100 containers at 16.400ft altitude for Geothermal Power Plant moved by ILS CHILE

ILS CHILE Pls. visit www.ilschile.cl for more information

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ILS CHILE has recently negotiated better rates and alternatives in lquique's port for full containers, rather than the solutions offered in Arica's port. ILS CHILE is able to offer the best rates for all Project Cargo in the North of Chile (Antofagasta, Angamos, Iquique, Arica), where the main projects are related to Geothermal, Mining and Photo-voltaic Panels industries . ILS CHILE is also launching a delivery service to Bolivia with a complete control of the cargo.



ursus at porta et, luctus ILS CHILE, your PANGEA Partners from Chile, are handling a Project shipment in the North of Chile consisting in more than 100 containers to be moved from Iquique port to a Geothermal Power Plant located 5000mt (16.400ft) above the sea level. ILS CHILE are coordinating the unloading of the containers from vessel and loading of long tubes onto trucks for delivery up to the Plant.







We specialize in complex cargo as well as complex clients and we are able to handle those shipments that other freight forwarders do not know how to handle or reject to do so. Here at ILS CHILE we count on the experience and face the difficulties so cargoes are moved in a perfect way" remarks Ana Maria Silva, General Manager at ILS CHILE.

GE you part Gre

your PANGEA partner in Greece, in collaboration wit

TRANSORIENT, your PANGEA partner in Turkey, have moved, during April-May, 15 trucks containing the biggest Water Park in Crete Island, including record breaking aqua towers, rides and waterslides. The new Aqua Park is a frenzy of 6,000 sqm located in the favorite resort Grecotel Club Marine Palace.

Congratulations to both teams at GEVATRANS and TRANSORIENT for another great cooperation!

GEVATRANS handled all aspects of the shipment from Corlu and Tuzla (Turkey) to Athens for final transportation to Crete Island, where a highly trained team assembled the whole project, getting the new aqua park ready for resort visitor to enjoy this summer.

With this project GEVATRANS and TRANSORIENT, continue to innovate and to reinforce their long lasting professionalism on the TR-GR-TR line.

> GEVATRANS Pls. visit www. www.gevatrans.gr for more information

TRANSORIENT Is. visit www.transorient.com.tr for more information GEVATRANS (Greece) and TRANSORIENT (Turkey) successfully cooperate for Water Park transport project



FORWARD RUSSIA

FORWARD LLC (RUSSIA) PARTICIPATES IN A FOOTBALL CHAMPIONSHIP AMONG SHIPPING COMPANIES

The team of Forward LLC, your PANGEA Partner in Russia, participated in a football championship among the shipping companies «STP Freight Cup» that finished in June. Among the participants were such teams like APL, OOCL, Containerships, and different forwarding companies of Saint-Petersburg.

Forward LLC has not won a medal place, but their players scored with distinction marks! A team member of Forward LLC, Mikhail Baklanov



(on the right), got the two awards - he became the most valuable player and top scorer. One of the player with the highest ranking values was the founder of Forward LLC - Sergey Kholodnuk (on the left). In the ranking of most valuable teams Forward LLC took second place.

Forward LLC is glad to participate in this football championship every ear and hope to get medal place in the next ear!

MOST RECENT UPDATES FROM RUSSIA BY YOUR PARTNERS AT FORWARD LLC



ussia banned the re-export of vegetables from African countries



ussia may create free trade zone with foreign countries



he trade turnover between Russia and Japan declined 18% to \$1.29 billion for the year.

FORWARD LLC Pls. visit www.frwd.biz for more information



utin announced the creation of a new economic Alliance with China

ustoms clearance of citrus from

be simplified.

FJT LOGISTICS

AUSTRALIA

FJT LOGISTICS Pls visit www.fjt.com.au for more information

Australian Trusted Trader Scheme starts 1 July by FJT LOGISTICS

ustralian Trusted Trader is a voluntary trade facilitation initiative. It recognises

businesses with a secure supply chain and compliant trade practices, rewarding accredited businesses with a range of trade facilitation benefits.

Australian Trusted Trader is an Authorised Economic Operator (AEO) programme. AEOs work to secure the international supply chain, while facilitating the movement of legitimate trade.

From today, the Australian Trusted Trader (ATT) programme is open to all Australian businesses that are active in the international supply chain. Eligible businesses can now submit an expression of interest to become a Trusted Trader via the Australian Trusted Trader website.

Businesses must have an Australian Business Number, two years of trading history and be financially solvent.

The programme is free to join and businesses are not required to use a consultant to complete any part of the application process. Submit an expression of interest to reserve your place in the Trusted Trader queue, and an Australian Border Force contact officer will discuss the next steps with you.

Accredited Trusted Traders will gain access to a range of benefits, including a dedicated account manager, priority trade services, differentiated and prioritised examinations, Mutual Recognition Arrangements (upon signing), and use of the Trusted Trader logo. For more information on the programme visit Australian Trusted Trader.

Container Weight Verification Requirement effective from the 1st July by FJT LOGISTICS (Australia)

e inform all FJT customers and overseas partners that the container weight verification

global requirement as outlined by the Safety of Life at Sea Convention (SOLAS) will be enforced from Friday next, July 1, 2016. All shippers, will be responsible for the verification of the packed container's weight or run the risk of missing an intended sailing if Verified Gross Mass (VGM) documentation compliance is ignored.

Cargo will not be loaded onto a vessel unless a certified VGM is provided.

The Shipper (listed as shipper in the bill of lading or sea waybill) is responsible for providing the VGM to the carrier in reasonable time prior to vessel loading.

The VGM consists of cargo weight including packaging and dunnage (securing) materials and tare weight of container. The Carrier is responsible for relaying the VGM to its terminal. Container means standard containers, tank containers, flat racks and bulk containers. All packages, packaging and dunnage material are to be weighed and added to the tare weight of the container

Carriers WILL NOT LOAD containers without having the VGM and shippers should be ready to comply before July 1, 2016.

As an importer you will need to be sure that your overseas suppliers comply with these rules, as an exporter you will need to comply. To importers FJT strongly recommends that you send this notice to all your suppliers to make sure they are aware of, and comply with these new requirements.

To exporters FJT staff will assist you in complying with the new rules. Please note that compliance may result in additional charges for transport and weighbridge costs, These may depend on State and location of cargo. It is early days and FJT believe many shippers and shipping lines may not be ready for 1st July.





FOX BRASIL LOGISTICS executing a Steam Generator Unit transport from Brazil to Mexico





OX Brasil, your PANGEA Partner in Brazil, is currently involved in a project relating to a

biomass power plant in Mexico.

The contract includes the transportation of 3,650 tons of equipment such as a steam boiler, turbine, generator and transformer, among other items; the shipments are being moved from Sao Paulo to Veracruz. A sugar refinery that is part of the Coca-Cola group will be using the biomass-powered steam generator, supplied by a Brazilian firm, to help ramp up its operations.

The term 'biomass' refers to any organic, non-fossilised matter of animal or vegetable origin that can be used to generate heat, either for direct industrial use and electricity generation or in the production of other forms of energy (such as charcoal, ethanol, biodiesel or combustible gases). Among the 3,650 ton of equipment to be moved along the 450km from the plant to the port of Santos, the highlight item of the project is a steam boiler weighing 76.5 tons and 16.5m in length.

> FOX BRASIL Pls. visit www.foxbrasil.com for more information



xpress-Link Global, your PANGEA Partner in Australia, recently moved 2 Beams at 23 Ton

Each from Portland Victoria to Fremantle WA, a total distance of 3250 kilometres. These beams are used in the construction of Wind Farm Turbines. The cargo was uplifted and delivered on time by Express-Link Global.

Express-Link Global (IATA Certified Agent) was established in 1997 and provides a personalised range of transport solutions. The Express-Link team of dedicated transport professionals has a comprehensive knowledge of the transport industry, both domestic and international, to ensure that your goods are given top priority and specialist attention. They are located in spacious new facilities in Glassford Road, Kewdale with depot that covers a land area of 8000 square metres with a 3000 square metre covered loading area.

EXPRESS-LINK Pls. visit www.express-link.com.au for more information

EXPRESS-LINK AUSTRALIA

2 Beams at 23 Tn each moved by EXPRESS-LINK GLOBAL (Australia)







In transport you can never guess what the next enquiry will be, recently we had an elephant (without a pulse) go to Geraldton, three pairs of sculptured shoes imported from China and who can forget the harp that's coming over from Sydney. We will literally tackle anything. Around the State, around the Country or around the World we can help, remarks Peter Lindsay - Macfadyen, National Sales Manager at Express-Link Pty Ltd.

DARKA GROUP SUDAN

Darka Group (Sudan) has successfully launched a unique new NVOCC Service from PortSudan to Jebel ali.

arka Group of companies in East Africa, your PANGEA Partner with headquarters in Sudan, Port Sudan has successfully launched a unique new NVOCC Service from PortSudan to Jebel ali.

As agriculture products exports from Sudan worldwide and especially to the gulf states and middle east shows a continuous growth, Darka Group has seen the opportunity to be the only Sudanese company to manage and own its fleet of containers and to start this service from PortSudan – Jebel ali - PortSudan. Currently Darka's Own companies and offices are also handling the port agency and handling of its containers at both ports.

"This is a beginning of a large dream to cover Red sea, Gulf and east Africa ports in the near future", comments Eng. Alaeldin Mohamed Osman, Founder and CEO of Darka Group of Companies, "Plans of adding 2 MPV's on route are on the way".



Darka Group (Sudan) successfully executes a project of peace keeping forces equipment

arka group of companies, your PANGEA Partner with its headquarters in Port Sudan , Republic of Sudan has again successfully executed a nice project of peace keeping forces equipment's to Juba in South Sudan .

The cargo of total approximately 1000 CBM of vehicles and generators was delivered by road on 1600 Km from Mombasa port, republic of Kenya till delivery at Juba ,Republic of South Sudan.



Three of Darka Group of companies offices where involved and carefully coordinated and executed this sensitive project and successful delivery for the peace keeping forces in south Sudan.





DARKA GROUP Pls. visit www.darkasudan.com for more information



CONNECT CARGO INDIA

RECENT OOG AND DG SHIPMENTS HANDLED BY CONNECT CARGO (INDIA)

Connect Cargo, your PANGEA Partner from India, counts on a well experienced team for handling any OOG and DG cargoes both by sea and air mode and invites you to know more about their services and most recent shipments.



Connect Cargo handled a triangular OOG (Out Of Gauge) shipment during May 2016. The cargo consisted of a parcel of 2 pieces of machinery of approximately 150 Tn.

Connect Cargo meticulously planned the re-packing, the vessel arrangements and loading of the

DANGEROUS GOODS SHIPMENT FROM CHENNAI TO FAR EAST

Connect Cargo also handled a DG shipment by air from Chennai to Far East during June 2016. The chemicals were loaded on 12 pallets with a total weight of 2187kgs.





Mauritius trading overview by CLEAR FREIGHT SERVICES (Mauritius)

adipiscing mi Mauritius has a liberal economic and trade policy and is a member of the WTO, as well

as many other regional economic groups (COMESA, SADC, IOC). The objective of the trade policy of Mauritius is to transform the island into an open and globally competitive economy and to fully integrate it into the world trade system. Comparatively, customs duties are low, the island is open to international trade and does not have any trade barriers.

Mauritius traditionally imports more than it exports, resulting in a trade deficit that increased during the economic crisis and should continue to increase in the coming years. During the last five years the exports and imports have increased at an annualized rate of around 8%.

The country's main trade partners are the European Union, India and the United States.

Mauritius exports clothing, textiles, sugar, cut flowers, molasses and fish towards the European Union (United Kingdom, France, Italy, etc.), the United States, South Africa, Madagascar and Vietnam. Sugarcane occupies 90% of the country's cultivated land and represents 15% of its exports. The export of services has been constantly rising. In this area, the country has a positive trade balance. The island imports manufactured goods, capital goods, foodstuffs, oil and chemical products from India, the European Union, China, South Africa and Australia.

CLEAR FREIGHT SERVICES, your PANGEA Partners in Mauritius, provide accurate freight Services since 1999 through experience and is committed to quality from their location near the Port area. Their highly professional shipping and freight forwarding services in line with major international shipping and forwarding operations make them among the most reliable and efficient freight forwarding agents of the Country.

CLEAR FREIGHT SERVICES Pls. visit www.clearfreightservices.com for more information

PHILIPPINES ASIAFREIGHT

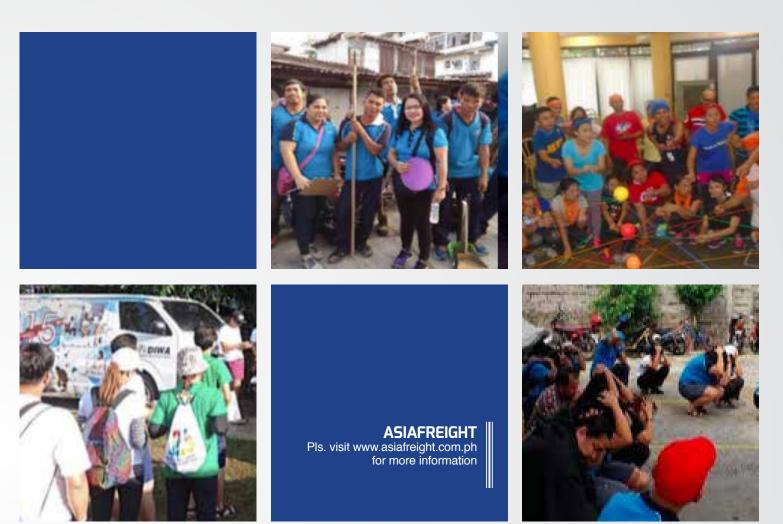
In line with the company's mission in promoting the sense of social responsibility and preparedness within the group, AsiaFreight Logistics Inc. (ALI), your PANGEA Partners in Philippines, participated in different community development and team activities last May and June 2016.

GOING GREEN

Beating the heat, ALI take action in rehabilitation of Philippine forests through Tanim Kinabukasan 2016. Tanim Kinabukasan is a tree-planting program organized by Bato Balani Foundation Inc. which aims to help preserving the nature while rekindling the spirit of volunteerism among First Asia Network, where ALI is part of. Volunteers gathered at Mt. Manabu, Sto. Tomas, Batangas last May 28, 2016 to revitalize the 3-hectare site through planting of 500 narra seedlings. Among the group is ALI President and Managing Director, Mr. Alfonso L. Santiago who led the ALI team.

PROMOTING BETTER EDUCATION

Carrying broomsticks and paintbrushes, ALI participated in the grand kickoff of NCR Brigada Eskwela 2016 held at Paranaque National High School last May 30. It was participated by students, parents and volunteers who take part in cleaning and fixing different areas of the school. This is an annual event that aims to improve the quality of education in the Philippines by preparing the campus before the classes begin. It encourages all education stakeholders and partners to participate and contribute their time, effort and resources to the school maintenance activity to ensure that all public school facilities are ready for the school opening this June 2016. This year also marks the Philippines' shift to the K to 12 program.



BUILDING STRONGER RELATIONSHIPS

In part of ALI's effort in uniting its network, AsiaFreight conducted a team building held at Casa San Pablo last June 18-19. The event was also joined by ALI's affiliate company, Afreight. The event includes fun games and activities that develop core values like unity, cooperation, competency and consistency.

A PREPARED AND ALERT COMMUNITY

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ASIA GROW LOGISTICS INDONESIA

PT. ASIA GROW LOGISTICS, your PANGEA Partners in Indonesia, are proud to inform you that they have accomplished a project handling shipment of IPCC (In Pit Crushing and Conveying) Machine from ex-works Samutsakorn and Lamphang Thailand to customer's site in Bontang, East Kalimantan (Indonesia).

The cargo belongs to one of the biggest public listed coal mining company in Indonesia, PT. Indo Tambangraya Megah Tbk. Due to the sensitive and huge value of the goods, customs applied the highest level of safety standard in handling the cargo. PT. ASIA GROW LOGISTICS scope of work includes from survey of the goods, packing, lashing, steel slinging, craning, pick up, loading, shipping and delivery of the goods up to customer's site. They combined land and sea transport services that enabled them to pick up and deliver the goods to the site that is located in a remote island of Indonesia. PT. ASIA GROW LOGISTICS arranged the shipment via Laem Chabang Port in Thailand and trans-shipment via Jakarta Port and Balikpapan Port in Indonesia.

With their professional team cooperation, PT. ASIA GROW LOGISTICS was able to accomplished the project without problem despite passing many obstacles during the process. PT. ASIA GROW LOGISTICS, once again, has proved their expertise and capacity in successfully handling any kind of shipment.

ASIA GROW LOGISTICS Pls. visit www.asiagrow.com for more information

IPCC (In Pit Crushing and Conveying) Machine moved from Thailand to Indonesia by ASIA GROW LOGISTICS (Indonesia)

ASAP PANAMA appointed as official forwarding agent of SAGSE Gaming ASAP PANAMA

SAP PANAMA, your PANGEA Partner in Panama, is proud of being appointed again, by SAGSE Gaming Panama, as official forwarding agent of the SAGSE 2016 Gaming Expo & Congress. ASAP PANAMA was allowed to perform logistic activities in and around the exhibition grounds during build-up, trade show opening and closure of SAGSE 2016.

Their dedicated team provided the best services during the recent exhibition, including:

Air Freight or Ocean Freight Import Service Pickup at origin Customs Process at Origin Customs Process at destination Warehouse and local transportation to show site Loading & Unloading (Staff) Handling at show site Unpacking and Packing Transport to Warehouse Customs process (permanent imports, partial orders or reexportation process) Insurance Other logistics services

SAGSE Gaming Panama is a premier gaming and entertainment industry trade show and exhibition held in Panama, which is considered to be the most important gaming market in the world. This is an event that ranks high on professionalism and promises excellent opportunities and showcases the latest innovations in the gaming and entertainment industry sector. SAGSE Gaming Panama collaborates with the industry, the operators and state bodies to offer the best in this sector. It is a two days event for interaction with the industry leaders and experts through technical sessions and interactive meetings, and also provide an extensive picture of the gaming industry in Panama.

> ASAP PANAMA Pls. visit www.asap.com.pa for more information





ATAK-ORBIT INT'L LOGISTICS TURKEY

Turkish Airlines strengthens its worldwide presence, by ATAK ORBIT (Turkey)

ATAK ORBIT LOGISTICS, your PANGEA Partner in Turkey, is pleased to inform you that Turkish Airlines strengthens its worldwide presence with the launching of new freighter services Istanbul – Bogota (BOG, Colombia) and Istanbul – Panama City (PTY, Panama).

The cargo service has been launched with 3 planned flights per week as of May 04 with Direct Service Istanbul – Panama City (PTY, Panama) and as of April 28 via London Istanbul – Bogota (BOG, Colombia).

It is also scheduled the service launching for passenger aircrafts.

Pls. find more information about Turkish Airline announcement at http://www.turkishairlines.com/ en-int/corporate/announcements/announcement/ turkish-airlines-launches-a-new-route-to-bogotaand-panama



ATAK-ORBIT Pls. visit www.orbitlojistik.com. for more information

TO ALL MEMBERS FOR YOUR CONTRIBUTIONS

We encourage you to share with all of us your Company news, stories and announcements. We want the PANGEAlink to be useful to you, and we welcome your input, thoughts and ideas about this publication.

PANGEA is a first class freight forwarders network providing a full range of transportation services worldwide



S. Stranding and

Global logistics solutions in more than 90 COUNTRIES, wich converts us into one of the major international networks of forwarders.



Independent local understanding 380 OFFICES. Pangea counts on the best forwarding agents in each location.



Air, sea and road freight 1.500.000 SHIPMENTS per year. Pangea offers a full range of transportation services worldwide.

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