

PANGEAlink

The PANGEA LOGISTICS NETWORK Magazine

Specialized Air Shipments of Fashion and Banking supplies

Taken on by Independent Freight Forwarders

FREIGHTCAMP 2017

Independent freight forwarders Members of Pangea and Connecta international networks will meet in Ho Chi Minh from 26th-28th September



**DARKA
SUDAN**

moves UN peace keeping forces equipment



**MIREMAR
URUGUAY**

Artwork shipment handled by MIREMAR (Uruguay)



**FOX
BRASIL**

FOX project heralds Latin American outside cargo boom

CONTENT



NETWORK UPDATES

04 SARAH BIDMEAD'S COLUMN

Pangea and Connecta global meetings will be celebrated together for second year during Freightcamp 2017

05 2017 GLOBAL MEETING

The PANGEA 2017 Global Meeting will take place in Ho Chi Minh, Vietnam, from 26-28 September

06 FEATURED ARTICLE

Specialized air shipments of fashion and banking supplies taken on by independent freight forwarders

NEW MEMBERS

08 PANGEA gains strength through increase in Members.



YOUR PARTNERS' STORIES

10 **NEW GLOBE LOGISTIK**
India

11 **WORLDWIDE SHIPPING
TRANSPORTATION**
Mexico

13 **CENTRAL CONTINENT**
Malaysia

14 **FJT LOGISTICS**
Australia



16 **DARKA FOR TRADING &
SERVICES**
Sudan

18 **PEKAES**
Poland

20 **MIREMAR**
Uruguay

22 **FOX BRASIL**
Brasil



Sarah Bidmead's COLUMN

Pangea and Connecta global meetings will be celebrated together for second year during Freightcamp 2017

Independent freight forwarders Members of both international networks will meet in Ho Chi Minh from 26th-28th September

Inscriptions for Freightcamp 2017 are now open for attending simultaneously the global meetings of the freight forwarders networks Pangea and Connecta. More than 150 freight forwarders from around the world will meet face to face in Ho Chi Minh from 26th to 28th September to make contacts and explore business opportunities during the joint event.

Freightcamp 2017 will bring together the 6th Annual Meeting of Pangea (global network of independent freight forwarders with 180 Member over more than 90 countries) and the 2nd Annual Meeting of Connecta (network of IATA certified airfreight specialists with 125 Members in 50 countries). During 3 days, delegates will participate in conferences, face to face meetings and networking events, as well as getting to know the charms of Ho Chi Minh. The objective of Freightcamp 2017 is promote contacts amongst the members for developing mutual business and gain competitiveness against the multinationals by cooperating. In this respect, the members of Pangea are independent freight

forwarders consolidated in their local markets that count with the principal certifications of the market such as IATA, FIATA, AEO and local entities. They stand out for their experience and specialization, which allows them to take part in international projects in cooperation with other Pangea members.

For its part, Connecta is a specialized network for airfreight transport with agents that have great experience in the field, as well as certifications by IATA, CASS, CNS and local aviation authorities. Apart from general services, they offer specialised solutions as AoG, critical shipments, dangerous goods, live animals, perishables, etc. With Connecta, agents cooperate to access global business opportunities.

The previous edition of Freightcamp was a great success and participants widely expressed, in a post-event survey, the new joint meeting format was beneficial. Furthermore, the expectation for this year's event is high, since new synergies between members are flourishing, regular cooperation is well established and also promoted with new IT launches by both networks' platforms.

“We are delighted to return to Asia to celebrate this year's global meeting as mature and solid group. Members face to face meetings have evolved to worthy sales discussions on present and potential business”, indicates Sarah Bidmead, Network Manager of the Pangea Group of Networks. “Again, the dealings and shipments within the network have raised up in the months following the last meeting, as the registered transaction show in our system”.

Press contact:

SARAH BIDMEAD
Network Manager
s.bidmead@pangea-network.com
+44 (0) 1277 800 047

2017 GLOBAL MEETING



The PANGEA 2017 Global Meeting will take place in Ho Chi Minh, Vietnam, from 26-28 September



The PANGEA 2017 Global Meeting will take place in Ho Chi Minh, Vietnam from 26 to 28 September. Visit the 2017 Global Meeting webpage, www.freightcamp.com, for full details, including venue, pre-agenda, fees, visa requirements, registration, etc. Registration is now open, benefit from the Early Bird discount.

Reasons to attend

- >> Make more contacts in one single event
- >> Reacquaint with colleagues and meet new partners
- >> Your participation will encourage other members to invite you to take part in their shipments
- >> Participate in face to face meetings to exchange business synergies and discover new opportunities
- >> You will leave the meeting with commercial leads ready to develop
- >> Enjoy a world-class hotel and facilities

ONE-TO-ONE MEETINGS

3 Days of Official Meeting program, including the Meeting opening and awards ceremony, group photograph and one to one meetings with the partners of your interest. Discuss personally on your present and future business and make the most of your mutual synergies.



HOTEL NIKKO SAIGON

Modern, stylish with minimalist design five-star hotel nestled within Ho Chi Minh City's business district and tourist attractions. The hotel offers exceptional relaxation and convenience combined with warmth Japanese hospitality.



SOCIAL NETWORKING

Group social activities will be organised all along the event helping us to meet everyone, make contacts and build relationships from the very first moment. Including team building, social welcome reception, evening tour and group dinner, business lunches and coffee breaks.





SPECIALIZED AIR SHIPMENTS OF FASHION AND BANKING SUPPLIES TAKEN ON BY INDEPENDENT FREIGHT FORWARDERS

T

he economic outlook for growth in airfreight continues to look positive on the back of a much improved 2016 compared

to the previous year, as the last IATA report shows. With a conscious effort to improve competitiveness, the air cargo business is looking at ways to provide better customer service and satisfaction.

The freight forwarding companies that wish to take advantage of the opportunities must be capable of offering freight solutions suited to customers' needs and constantly strive for excellence.

Demands and requirements from the market, exporters and importers are more and more diversified and complex, freight forwarding companies need to be not only well priced but also innovative in the way they approach solving logistical problems for clients. OTIM and PROLINAIR, two members of the Connecta Air Freight Network, have secured new contracts by providing their customers with tailor-made solutions to their freight requirements.



OTIM SPA SOLUTIONS FOR FASHION GARMENTS AND CLOTHING INDUSTRIES

An Italian company located in Milan, OTIM SpA, with an airfreight trajectory of almost 70 years, has specialised in finding unique solutions to shipping problems. Their latest effort for the fashion garments and clothing industry is a good example.

OTIM has signed exclusive agreements with Air China and Air Bridge Cargo, for weekly fixed allotments on board a direct flight. Every Friday they close their consolidations to Shanghai Pudong International Airport (PVG), and on a daily basis

they ship the urgent deliveries to fashion shows, exhibitions or store openings. Also, on board service is available.

The OTIM Team carefully takes care of the packaging and palletising of the garments, hanging garments and clothing items, which are packed into perfectly shaped cartons, covered with cardboard and double wrapped in thermal black plastic film. Items arrive at destination in pristine condition and are dispatched to customers without needing to be re-ironed.

PROLINAIR SECURELY DELIVERS HIGH VALUE PRODUCTS FOR BANKING INDUSTRY

This French based cargo agency had to come up with meticulously well planned security measures to enable safe and secure movement of printed fiduciary (banknotes) from Liege in Belgium to Paraguay. Measures included the charter of an MD11 freight jet, 4 trucks equipped with internal CCTV cameras and signals that were tracked by GPS. As an added measure the convoy was followed by a road escort.

Their customer, a worldwide leader in banknotes printing, has expressed their utmost satisfaction with the great (and safe) service.



“Congratulations must be given to OTIM and PROLINAIR for their achievements. It’s innovative thinking and finding solutions rather than presenting problems that can help independent freight forwarders mark the difference, acquire more business as well as becoming leaders

in their field” indicates Sarah Bidmead, Network Manager at CONNECTA Airfreight Network. “As part of a network of air freight IATA specialists, Members can share their expertise, knowledge and resources to ensure workable solutions to individual freight projects”.

NEW MEMBERS

PANGEA gains strength through increase in Members.

The dynamic freight network announces 7 new Members.



Pangea has announced during this quarter new members located in Algeria, Israel, Malaysia, Saudi Arabia, South Korea, Sri Lanka and Tunisia; the last announced

new member is BEST LOGISTICS SOLUTION from South Korea. This company is a CASS and NVOCC licensed freight forwarder, established in 2010 in Seoul.

New members into the network are evaluated on a variety of factors. These factors include the local reputation and business trajectory of the independent transport company on the market. Most important, these members are committed to exploring further partnership and business cooperation within the group. Through combining forces with Pangea and Connecta (sister network of the group), the members will be able to secure new business, generate leads on potential clients, enter a global community and gain a competitive edge.

Together, Pangea and Connecta have established a membership of more than 300 independent freight forwarders who operate at the local level and cover almost 100 countries.

Shared networking tools (for communications, for shipments and leads monitoring, for payments management, etc.) and the annual assembly FreightCamp held by the group, encourages inter-company networking by members operating in so many different countries.

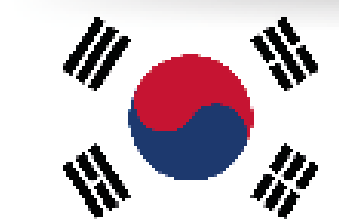


Members use and engage to our IT tools, which are tailor-made and constantly adapted to our members needs and suggestions. It is unprecedented for them to find a real operative platform after logging into our Members only intranet, which focuses on communication, cooperation, sales and payments, the pillars of networking”, remarks Sarah Bidmead, Network Manager at the PANGEA Group. “We accompany new Members with personal assistance and engagement to our networking model, so they can exploit the benefits of membership from the first day”.



CARGO SERVICES

Carthage, Tunisia



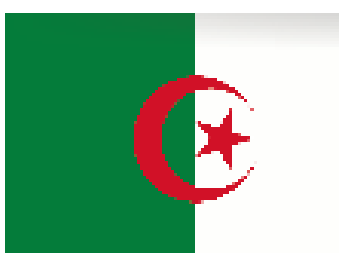
BEST LOGISTICS SOLUTIONS

Seoul, South Korea



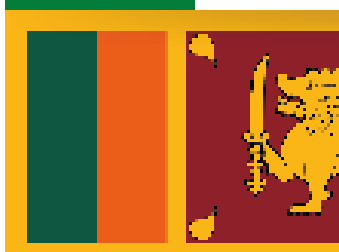
GENESIS FORWARDING & LOGISTICS LTD

Ramat Gan (Tel Aviv), Israel



TIBA INTERNATIONAL ALGERIE sarl

Oran, Algeria



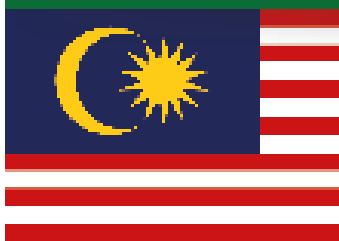
BAZ GLOBAL LOGISTICS

Colombo, Sri Lanka



HALA SUPPLY CHAIN SERVICES

Jeddah, Saudi Arabia



MAX FREIGHT FORWARDERS

Klang, Malaysia



YOUR PARTNERS' STORIES

NEW GLOBE LOGISTIK India

NEW GLOBE, India, clears Lion “Simba” shipment ex-India

New Globe, your Pangea partner in India, recently handled a live animal shipment covering the export of a wild lion to a national zoo in an initiative by the government of India.

Despite, the project came with its own challenges, “Simba” enjoyed its air travel very peaceful and tranquil in the cargo hold.

Pls. visit <http://newglobegroup.com/> for more information

WORLDWIDE SHIPPING TRANSPORTATION Mexico



We invite you to watch WORLDWIDE SHIPPING TRANSPORTATION (Mexico) corporate video

It is a pleasure to share with all of you the new corporate video of WORLDWIDE SHIPPING TRANSPORTATION, from GRUPO SOHER, your Pangea partners in Mexico.

Pls. visit <http://www.gruposoh.com.mx> for more information.




Soluciones Logísticas Globales

www.gruposoh.com.mx

Watch video

SOLUCIONES LOGÍSTICAS GLOBALES EN UNA SOLA VENTANILLA

Capacidad de respuesta y flexibilidad para ejecutar proyectos de diferentes escalas.

Contacta a uno de nuestros ejecutivos (222) 303 10 50

Torre Ejecutiva JV3 Boulevard Atlixcoyotl No 5210 piso 24B, Col. Concepción de la cruz CP 72197 Puebla Pue.

WORLDWIDE SHIPPING TRANSPORTATION (Mexico) receives Zero- Defects Quality award from customer



For the second consecutive year, WORLDWIDE SHIPPING TRANSPORTATION

(Grupo SOHER), your PANGEA Partners from Mexico, has been awarded as “Zero Defects Supplier” by SKF Mexico. This recognition is given to major suppliers of the company for their conformance and performance with high level quality standards.

SKF provides leading technological solutions for diverse types of industries worldwide and demands its suppliers and sub-contractors the highest level of commitment with their Code of Conduct and their Environmental, Health and Safety policies.



WORLDWIDE SHIPPING TRANSPORTATION receives this award as a recognition to their efforts in providing their best services and solutions without a single complain and 100% fulfillment of the SKF procedures during all 2016.

Above is a picture of the meeting celebrated with the Management

of SKF and the rest of suppliers, including representatives from WORLDWIDE SHIPPING TRANSPORTATION.

Pls. visit www.gruposoh.com.mx for more information

The right tools for the job

SaaS-based Logitude enables smaller freight forwarders to compete with the bigger forwarders, without investing thousands into a complex IT infrastructure.

- ✓ No commitment
- ✓ No set up costs
- ✓ 20% discount for members

End-to-end shipment management

- Quotes and shipments
- Digital documents
- Invoice and collection
- Personalized workspaces
- Shared logistics
- Self-customizable

www.logitudeworld.com

SaaS
Ready



CENTRAL CONTINENT Malaysia

Waste disposal
shipment handled
by CENTRAL
CONTINENT
(Malaysia)



C

ENTRAL CONTINENT, your PANGEA Partner in Malaysia, recently assisted a carrier to properly dispose of an abandoned shipment consisting in 3 x 40'RF of onions.

The cargo was abandoned by consignee after being imported without the required permits and having no approval from the Health Ministry.

After staying in Port Klang for more than 3 months, CENTRAL CONTINENT assisted the carrier to dispose of the cargo in accordance to Malaysia customs and the Ministry of Health regulations.



“ Despite it was a very smelly, dirty job, we managed to dispose the onions in a Government regulated landfill area”, a spokesperson for Central Continent explained.

Pls. visit www.c-continent.com for more information

FJT LOGISTICS AUSTRALIA

Increase in Melbourne CityLink tolls and port infrastructure charges Melbourne and Sydney, informs FJT LOGISTICS (Australia)



M

elbourne: CityLink toll increases

As FJT, your Pangea partner in Australia, previously alerted of a planned increase in Melbourne toll fees to help cover the cost of the Tullamarine road widening project. Here is part of that notification:

City Link tolls for heavy vehicles are intended to rise up to 125% on April 1. The cost of a day pass will rise from \$11.85 (0h 48m) to \$26.70 (1h 47m) and night time tolls will double from \$8.90 (0h 36m) to \$17.80 (1h 12m). Trucks will be charged three times the day rate for cars and double the night time rate.

The increase is being imposed to help pay for the \$1.28 (0h 6m) billion road widening project, it will cost major transport operators hundreds of thousands of dollars, this will be no doubt passed on to importers and exporters. FJT will introduce

these fees once they are known and when they are billed to them in April.

Port infrastructure fees to be increased in Melbourne and introduced in Sydney.

FJT has received advice from DP World of their intention to apply a Port Infrastructure Surcharge on all containers handled in and out of their wharf terminals in Melbourne and Sydney. This is to be applicable for any movements in Melbourne on or after April 3rd and Sydney on or after April 17th 2017. DP World is one of the two major stevedores operating wharf terminals and associated infrastructure in Melbourne and Sydney.

In Melbourne the Infrastructure Surcharge (Port Access fee) has increased from \$3 (0h 12m) to \$32.60 (2h 11m) per container, while in Sydney the per container fee will be introduced at \$23.17 (1h 33m) for all containers delivered through the terminal (import & export).

Road transport operators are considering a new fee to cover the costs of managing this new charge.

These charges will be levied via the 1-Stop Vehicle Booking System or via the rail operator, and FJT believes will be reflected as a surcharge to the local transport costs for any movements through DP World.

DP World has blamed the fee increases largely on what they describe as occupancy costs. It would not be unreasonable to expect advice from the other major wharf terminal operator/stevedore that they also intend to levy a similar charge.

FJT will update should there be any changes to these fees or introduction by any other wharf operators before their introduction.

Pls. visit www.fjt.com.au for more information.



SINGAPORE
maritimeweek
2017

22 - 28 April 2017



PEOPLE



IDEAS



OPPORTUNITIES

NAVIGATING THROUGH
CHALLENGING TIMES

Visit www.mnw.sg for more details!



LOGISWARE
Malaysia 2017

INCORPORATING



MALAYSIA INTERNATIONAL
**LOGISTICS &
WAREHOUSING**
TECHNOLOGY EXHIBITION
www.oneinternational.com.my

28 > 30
SEPTEMBER 2017

BETIA CITY CONVENTION
CENTRE (BCCC)
SHAH ALAM, MALAYSIA

For more information about Logisware, please contact us at below:

ONE INTERNATIONAL EXHIBITION 廣興國際展覽有限公司
ONE INTERNATIONAL EXHIBITION SDN BHD (550604P)
No. 7-3, Jalan SP 2/2, Taman Selesa Perdana, Seksyen 2, 43200 Seri Kembangan, Selangor, Malaysia.
T: +603-8643 7488 | F: +603-8643 7489 | enquiry@oneinternational.com.my | www.oneinternational.com.my



5th RAILWAY FORUM Berlin 2017

Keynote Speakers (Selection)

 LW S GUNTHER Chief Procurement Officer Deutsche Bahn AG	 NICO BUCHHOLZ Deputy Chief Procurement Officer Deutsche Bahn AG	 OLIVER KRAFT CEO Schenker P&G GmbH
 MICHAEL PETER CEO Procurement Deutsche Bahn AG	 EARL-HEINZ STRAUSS CEO DB Schenker	 WONG WEEPING YU President DB Schenker

The Supply Chain Conference of the Rail Industry

Competitiveness 2025: The Innovation Agenda of the Mobility Industry
Save the Date: August 30 - 31, 2017
Venue: Estrel Convention Center, Berlin | Germany

Conference Partners & Sponsors (Selection)

www.railwayforumberlin.com



The only event in the world to show you
how IoT is changing Supply Chains

internet of supply chain.

Business Conference

17-18 May 2017 | The Hilton Amsterdam, The Netherlands

The Supply Chain end-to-end ecosystem in attendance – hear from and network with 3PLs, manufacturers & retailers. Expert speakers including:

 She Manning Head of Operations John Lewis	 Brian Testa Vice-President, Global Supply Chain Innovation Schneider Electric	 Ivanka Jankovic Director Global Sales Operational Excellence Diageo	 Jan Raadenburg VP Supply Chain Hewlett Packard Enterprise	 Richard Haig CEO Herman Kay
---	--	---	---	--

Top challenges to be addressed:

- Innovate or die trying** – Which technologies are improving Supply Chain projects and cost-efficiency?
- Myth or reality** – Supply Chain end-to-end visibility
- 3PLs** – How are they using technology to deliver faster and cheaper?
- Gain full Supply Chain visibility** – Gain real-time access to the 'where, how, when' of deliveries through IoT
- Data is the new currency** – Monetise data by translating information into cost-effective business insights
- Sensors everywhere** – on the vehicles, the products, and the drivers, opportunities and challenges

**Get 10%
off when
booking.
Promo
code -
PN10**

<https://internetofbusiness.com/events/internet-of-supply-chain-emea/>
+44 (0)20 3841 8330 | info@iob-media.com

DARKA FOR TRADING & SERVICES SUDAN

DARKA (Sudan) moves UN peace keeping forces equipment

Darka, your PANGEA partner in Sudan, has successfully executed a transport project for the United Nations peace keeping forces, consisting of 233 pieces of equipment and break bulk with a total weight of 8500 Tn and value of 7.5 Mil USD.

Darka has coordinated the transportation, export customs clearance, stevedoring/loading to

vessel and vessel handling from 4 Destinations, Kutum, Malha, Mellit, El Fasher (Zam Zam) to Sudan Port for final exportation to South Africa. The overall distance from the loading points region, Darfur, is approximately 2500Km.

Darka offers one stop Projects logistics shop in East Africa and we'll be present at the upcoming BREAK BULK Europe Exhibition from 24-26 April in Atwerp, Stand 110H3.



About Darka

Darka was established in 1983 and became a limited company in 1991, its activities include Shipping Agencies, Sea & Air Custom Clearance, Transport, Project Cargo Forwarding, General Trade Agency and Import & Export. Darka offers a wealth of experience and a professional service along with complete logistics solutions and support services unparalleled in Sudan and other East /Central African countries.



For more information, please visit www.darkasudan.com

PEKAES POLAND



PEKAES (Poland) is increasing the frequency of groupage connections with France, Switzerland, and the Netherlands

PEKAES, your PANGEA Partner in Poland, informed of changes in the schedule of international groupage lines. At the end of March of this year, the company increased the frequency of its connections with France, and introduced additional import connections with Switzerland and the Netherlands.

The rapid development of international groupage requires logistics operators to continually tailor their offers to rapidly changing market conditions, and thus, to ensure the higher availability of connections between countries with the highest increases in the export and import of goods.

By increasing the frequency of connections with its most popular destinations, PEKAES significantly

shortened delivery times and streamlined processes related to the flow of goods.

Until now, lines to France operated twice per week, and the delivery of packages took 5-6 business days. Thanks to the launching of daily export connections, package delivery times were cut by more than half to 2-3 days. The same applies to export connections with Switzerland and the Netherlands.

PEKAES Group is regularly increasing the frequency of its groupage connections in Europe. Recently, aside from additional daily connections to and from Germany, the company also launched daily groupage connections with the Czech Republic and Slovakia, as well as a direct connection to Romania. As part of its international groupage

“We thoroughly developed our domestic groupage network over the last few years, and now, the time has come to rapidly develop our international connections. Our goal is to be wherever our Clients need us. This is why we are consistently developing and strengthening our position in Europe”, says Maciej Bachman, the President of the Management Board of PEKAES SA.

network, PEKAES ships goods in Europe in cooperation with 16 partners in 32 countries.

Pls. visit www.pekaes.pl for more information.

PEKAES (Poland) introduces a regular direct connection with Romania.

PEKAES, your PANGEA Partner in Poland and a leading logistics operator, introduced a regular direct connection with Romania. After the Czech Republic, Slovakia, and Germany, this is the next country in Europe in which PEKAES expanded its network of connections.

As part of further investments in the development of the groupage network in Europe, PEKAES introduced a direct connection with Romania, offering its Clients attractive rates and the delivery of goods within 2-3 days. Packages are shipped from the PEKAES branch located in Czechowice-Dziedzice (Poland) to the warehouse in Arad in western Romania twice a week.

According to Eurostat, the European Union's statistical office, during the second quarter of 2016, Romania had the highest annual economic growth in the EU, with a growth rate of 5.9% y-o-y. In comparison, Slovakia, which came in second place among the fastest growing economies of the European Union, had a growth rate of 3.7 percent.

PEKAES had a busy beginning of the new year by launching a regular connection with Romania and, starting from January, daily groupage connections with the Czech Republic and Slovakia. At the end of last year, the company launched its third daily line that serves groupage transport between Poland and Germany, from Poznan to Duisburg. PEKAES is planning further investments in the development of its groupage network in Europe.

handling of even more domestic and international shipments.

The new office of the Malopolska region Branch of PEKAES is located 6.5 km from the Krakow ring road. This ensures quick and easy access to the largest cities of the southern Poland and creates favourable conditions for distribution of shipments.

With the launch of the new cross-docking platform of PEKAES in the Malopolska region, the address of the Krakow Branch of PEKAES has changed. The new terminal is located at Kokotów 777A, 32-002; Tel.: +48 (12) 298 45 06. All landline and mobile phone numbers and e-mail addresses have remained unchanged.

“ We provide services to Romania together with our local partner. Romania is a very promising market for us. It is the fastest growing economy in the European Union” – says Marek Tkaczyk, the Director of International Groupage at PEKAES. “We are very happy that each year, Polish companies increase their revenues from the export of goods to Romania. It is worth noting that Poland is also important to the Romanian economy. Romania imports more goods from Poland than from China or Russia” – adds Marek Tkaczyk.

Pls. visit www.pekaes.pl for more information.

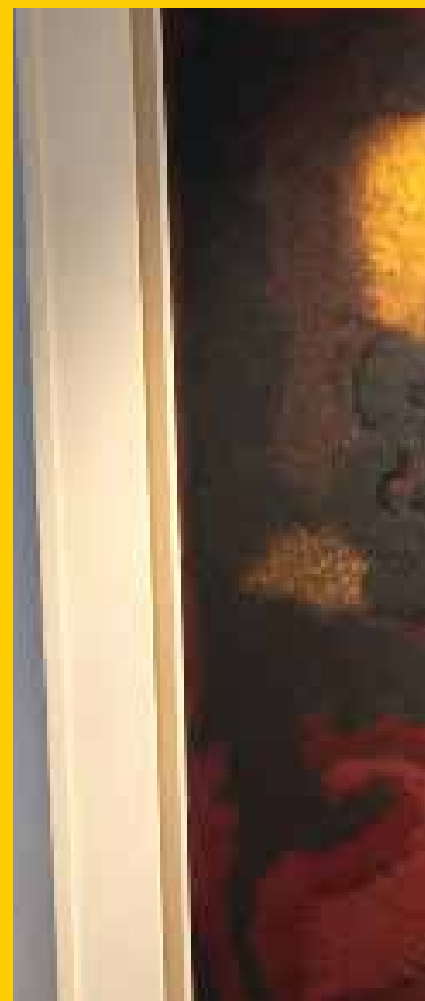
“ The terminal has been equipped with all necessary technical devices to support smooth flow of LTL shipments in the sorting process. Apart from the distribution zone perfectly tailored to the needs of PEKAES and modern office space the facility also includes employee-friendly outdoor rest zone”, says Jerzy Markow, a Member of the Management Board, the Chief Operating Officer of PEKAES.

PEKAES (Poland) opens a new terminal in the Malopolska region

PEKAES, your PANGEA Partner in Poland and the leading logistics operator, launched today a new cross-docking platform in the Malopolska region, thus changing the location of the Krakow Branch. Customers have been provided with a modern, ergonomic A-class distribution terminal, with spacious, pole-less area that will allow shortening the operation time and smooth

Artwork shipment handled by MIREMAR (Uruguay)

MIREMAR was appointed by a US art collector for the logistics and transportation of artwork acquired in Uruguay.



M

IEMAR was in charge of the picking up, custody in warehouse, fumigation, preparation and packaging of all items. The artwork required special documentation procedures, since they related to a deceased artist and needed authorization and certification by the national authorities of Patrimony. Additionally, 2 of the items were originally from Myanmar.

Also, the customs and air freight exportation was arranged by MIREMAR.

Pls. visit www.miremar.com.uy for more information.





FOX BRASIL

FOX project heralds Latin American
outside cargo boom

Sao Paulo-based project logistics specialist FOX Cargo – your Pangea partner from Brazil – has handled the movement of four hydraulic presses and associated equipment from Brasil to Mexico. It says it expects many more such projects in the coming year.

The cargo – weighing a total of almost 700 tonnes – was crated and shrink wrapped by FOX, before being transported overland on 15 swan-neck low-loader trailers from its origin over 150 km from Sao Paulo, to Brasil's chief port of Santos. The delivery, along a tortuous route with many obstacles, took one week, required special permits and a Police escort, and necessitated the temporary reversal of a major highway's traffic direction.



On arrival at port, FOX supervised the transfer of the cargo – the five heaviest pieces weighing 73 tonnes each and measuring 6m x 4.2m x 2.9m – onto mafi trailers, before loading these onto the roro vessel using mobile cranes.

FOX handled the forwarding to Veracruz, Mexico, and the inland transfer by road to the final destination of Queretaro, 575km from the port – as well as providing surveillance and tracking updates to the customer throughout the entire shipping process.

Says Murilo Caldana, Projects Director of FOX Cargo:

“ This could have proven a difficult assignment, due to its size and the challenges of the overland legs. But I am delighted to say that thorough planning from the start, coupled with the experience of our projects team, meant that everything went exactly to plan”.

Adds Pangea Logistics Network Manager Sarah Bidmead:

“ FOX is an established leader in projects forwarding, and is one of a growing number of the 180 Pangea members which provide heavy

logistics services. Despite the challenges in the wider general logistics sector, we are receiving many reports that projects traffic is showing particularly healthy growth; as a result, it's becoming an ever-more significant aspect of our overall network activity.”

“ This is one of many outside and heavy projects to our trade partner countries throughout Latin America, which we expect to handle over the coming year.”

Pls. visit <http://www.foxbrasil.com/> for more information



TO ALL MEMBERS
FOR YOUR CONTRIBUTIONS

THANKS

We encourage you to share with all of us your Company news, stories and announcements. We want the PANGEAlink to be useful to you, and we welcome your input, thoughts and ideas about this publication.

pangea-network.com