



PANGEA
Annual Meeting
2012
11th-13th November
BARCELONA
Spain



WELCOME DELEGATES

Dear PANGEA Members, Dear Friends!

Hoping you all had a safe return home and enjoyed the great Meeting as much as we did.

Many thanks for the wonderful time together, for your support, proposals, efforts, gifts, ideas and commitment with PANGEA and your partners.

It is really encouraging to know that we count on you on this adventure, as we shared with you we have many projects and objectives to achieve and more than ever we have the enthusiasm and power to go ahead together with them all.

The PANGEA Team

GLOBAL MEETING 2012 SUMMARY



Welcome Reception, 11th November

It was great to meet you all at the Welcome Reception. Gill and Svetlana were pleased to assist you during the Conference registration and provide you of your Conference Pack.

Contacts started at the Hotel Piano Bar, hope you enjoyed the nice aperitifs, canapés and drinks.

WHAT'S NEW?

CORPORATE BROCHURE

Customize the PANGEA Corporate Brochure with your company logo and details to support your sales team!

Link to the [PANGEA BROCHURE](#)



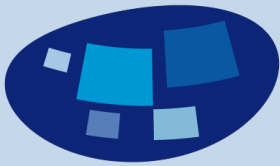
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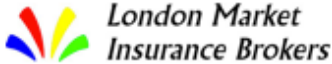
Newsletter

21st, November, 2012

NEW PARTNER!!

For most competitive insurance rates in the industry.

Cargo Insurance and Freight Services Liability.



<http://www.lmib.com>

WEBSITE "GET A QUOTE" FORM

Quote Request

Our simple procedure enables customers to obtain fast, accurate advice and pricing from the country of origin

[Get quote](#)

Origin:

Destination:

Mode of transport:

Commodity Description:

Volume / Packaging:

Cargo weight / Volume:

Incoterms:

Phone:



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Official Meeting Program, 12th-13th November

Meeting Opening and Group Photograph

SEA

Origin:

Destination of Origin:

Destination:

Final Destination:

Mode/Route:

Community Description:

Volume / Frequency:

Charge weight / Measure:

Equipment Code:

Rate Indicator:



GROUND

Origin:

Final Destination:

Mode/Route:

Community Description:

Volume / Frequency:

Charge weight / Measure:

Volume:

Equipment Code:

Rate Indicator:




It was an opportunity for me to comment about PANGEA, our growth and results, and specially our objectives and projects for the coming year.

From the initial concept of being a Global Network of independent freight forwarders we now have to make a step forward and become a Multinational transport group.

Our objectives are clear and we must work for their achievement:

To promote a real Member to Member Cooperation.

I introduced the **"ROUTE and GET ROUTED"** concept and how to promote cooperation by the **PANGEA Routing rewards System**.

To compete locally with the large Multinationals.

All together we are as big as any large multinational, we must coordinate forces and compete under the same conditions. As a start, support your sales team using the **PANGEA BRAND**. We can **customize the PANGEA corporate brochure with your logo and details** and you can upload to your website or email signature our corporate iframe/banner.

Satisfaction survey

Thank you for filling in and returning back to us the Satisfaction Survey about the Global Meeting and the Network.



It is really important to know about your point of view and your needs. This is also an ISO requirement for our management system.

Pls. send the survey by email if you didn't return it during the Conference.

We will send you additional surveys during the coming period to know your opinion and decisions on important matters (payment protection policy, next Global Meeting preferences)

Many thanks for your help!

To receive new potential customers and business.

PANGEA invests in Google Adwords, the TOP worldwide searching engine platform. **New customers** visit the PANGEA site and are able to request a quote on a **new business**. This potential customer and business is re-addressed to the most appropriate and ACTIVE Member. We do have a great expectation on these potential actions, for 2013 we will design a **separate group website** where all contents will be addressed ONLY to exporters, importers, buyers and sellers.

1 to 1 Meeting Sessions

54 Delegates, from 48 Companies, representing more than 120 offices worldwide, had **more than 400 meetings during 2 days**. There were plenty of chances for all delegates to make the most of the meetings, contacts and business discussions, as well as to strengthen contacts during the coffee breaks and group activities.

Our partners:



<http://www.logitudeworld.com>



<http://www.fdrs-ltd.com>



<http://www.open.ac.uk>



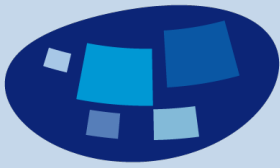
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PANGEA
LOGISTICS NETWORK

Newsletter

21st, November, 2012

Night city Tour + Group Dinner + Magic Entertainment

After the first day of the official Meeting Program we organized a very special evening, with a sky city tour that we all enjoyed very much, a great group dinner and a Magical entertainment show.



**First class
Worldwide
Freight
Network
where all
Members
route and
get routed**



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**Cooperate
with first
class
Freight
Network
Members**

**And increase
your profits
USD 25 per
shipment**



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Get additional profits for your shipments by cooperating with our Associate PANGEA Members

