

Newsletter

7th March. 2012





Go to the PANGEA WORLDWIDE LOCATIONS map to view our full coverage or contact us for updated

In its first year PANGEA LOGISTICS NETWORK has expanded its representation to 318 offices over 84 countries worldwide.

More important than this impressive result its self, is the fact that this active expansion has remained strict to the Network principles.

All Members forming this reliable group are solid and high quality companies, even more, many of our esteemed partners occupy a referential positioning in their markets.

It is really encouraging to know that cooperation through the Network has already started and becoming fluid, for sure the PANGEA GLOBAL MEETING 2012 will be the best occasion to develop and consolidate relationships and business opportunities.

Looking forward to meeting you all very soon!

The PANGEA Team





Consolidate your present PANGEA Contacts and strengthen new relationships in the PANGEA GLOBAL 2012.

More than anyone, you know the efforts and costs for your company to develop new contacts and relationships. PANGEA searches for the appropriate companies in each location and we promote relationships between all these companies with the same interests. In the first PANGEA Global Meeting (Barcelona, Spain 11th-13th November 2012) you will be able to meet face to face with the companies of your interest and discuss present and future business.

The present situation worldwide makes it more than ever essential to be well connected, promoted and opened to new markets. From our side we put all the facilities in the right scene, don't miss this unique chance to build solid and long lasting relationships.

PANGEA LOGISTICS NETWORK, LTD



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REGISTER NOW!!!!

As mentioned, we are represented in 318 offices over 84 countries, and we still expect to expand our representation during the following months. We have 8 months ahead before the Global Meeting and our estimate is to be represented in more than 400 offices by then. We count on the maximum number of attendees and new Members assisting the event.

Visit the PANGEA GLOBAL MEETING webpage for full details.



WHAT'S NEW?



PANGEA Logistics Network



Contact us if you could be interested in publishing an introduction or relevant news about your company.

"Zoom" into your partners companies in the new MEMBERS ZOOM Section

In accordance to our commitment with promoting relationships and contacts between Members, we have launched a new website section MEMBERS ZOOM, where we publish details about our Members companies.

We have designed a styled newsletter, including a company introduction, pictures of interest and contact details. It's content is customized and emphasizes in each company spirit.

This newsletter is available for 320 offices over 85 countries worldwide.

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Benefit from the PANGEA Routing Credit Rewards

PANGEA is the only Network that pays its active Members. Benefit from the Shipments you receive form your partners and also benefit from the Shipments you send them.

For every shipment routed through PANGEA Network, and registered in our system you accumulate +1 credit, and -1 credit per each shipment routed to you. Every credit is valued US\$ 25. The accumulated credit during the membership period (1 year) will be directly discounted from the membership fee. Evidently, our objective as PANGEA is that all Members participate with well balanced routings, avoid what we could call "fisher Members" and to have a high level of cooperation.

Clarifying with an example: If you route 38 Shipments to other PANGEA Members and you receive 17 orders from other PANGEA Members. Your accumulated credit is 38-17 = +21. This is $21 \times US$ 25 = US 525, directly discounted in your membership fee

In any case, negative credits will not increase the fixed/agreed membership fee.



Recent countries covered with New PANGEA Members:

AUSTRIA, CARIBEAN AREA, COSTA RICA, DOMINICAN REPUBLIC, EL SALVADOR, EQUATORIAL GUINEA, GUATEMALA, IRAN, URUGUAY, USA.



WHAT'S NEXT?

- ✓ NETWORK EXPANSION, concentrated over not yet covered locations or strategical locations where we must strengthen our representation.
- ✓ Launch the PANGEA FORWARDERS website to increase our group presence on the market and increase the requests received from potential customers.
- ✓ New partnerships of interest for all Members

PANGEA LOGISTICS NETWORK LTD