

PANGEA Newsletter



CONTENT

PANGEA SUMMIT 2013

The PANGEA 2013 Annual Summit took place on 10th-12th November 2013 in Bangkok, Thailand.

NEW PANGEA MEMBERS

Please read more about your new fellow partners, including all new PANGEA Members that joined the group during this last Quarter of 2013. Welcome on board!

MEMBER'S NEWS AND SHORT NOTICES

News articles about New Globe Logistik (India), Express Air Freight (US), Asia Grow (Indonesia), Super Cargo Services (Vietnam). Pls. contact us if you also want to publish a News article about your company in the next Newsletter, and the PANGEA website. We'll help you making a complete news article.

MORE INSIDE

PANGEA Global Meeting 2013

Bangkok, Thailand, 10-12th November

The BANGKOK Global Meeting 2013 was a great networking experience for professional development, business opportunities and also fun!

and Loy Kratong, Official Meeting Program and Chao Phraya River Cruise Dinner) in the PANGEA website. [CLICK HERE](#) to have a look!



Most important now is that after meeting with your partners, exploring your synergies and also strengthening friendship you can impulse your network business all the year through.

The annual meeting was also an opportunity for me to explain the Network's development, objectives, improvements and new projects, which I also resume below.



PANGEA is represented by more than **170 Members** that cover **380 offices** worldwide. In total we dispose of **10,000 employees**, we handle **1,5 million shipments** every year for **60,000 potential customers**, making a total annual turnover of **2 billion dollars**. In average all Members have more than **15 years of establishment**.



As we like to remark, we have 3 main groups of objectives that are clear and we must work in different strategies and tasks for their achievement:

1. To promote a real [Member to Member Cooperation](#)
2. [To compete locally](#) with the large Multinationals
3. To receive [new potential customers and business](#)

We have posted some of the Meeting Pictures (including "the BANGKOK Amazing Race" Team Building, Welcome Reception: Cocktail



Some of the tasks that we are working on are:

- Routing Rebate to incentive cooperation (USD 25 per shipment)
- Corporate elements and complete set of marketing customized materials
- System improvements: Editable Member profile with Company presentation pictures, Skype contact details and direct Skype Call Button, Shipment registration open to both exporter and importer Members.
- Collaborations, as Multinational Transport Group, in industry Exhibitions, Conventions and Fairs.



Apart from giving continuation to all these tasks we have 2 major projects in our short term strategy:

Corporate website as Multinational Transport group, addressed to exporters and importers, including exclusively transport and

logistics content (Multi-language ready).

Launching of a **Payment Protection Fund** starting in First Quarter 2014. We'll send further details and terms and conditions for your revision.

Additionally, we trust you know that we are "all ears" to your suggestions that also help us to improve and work on new features.

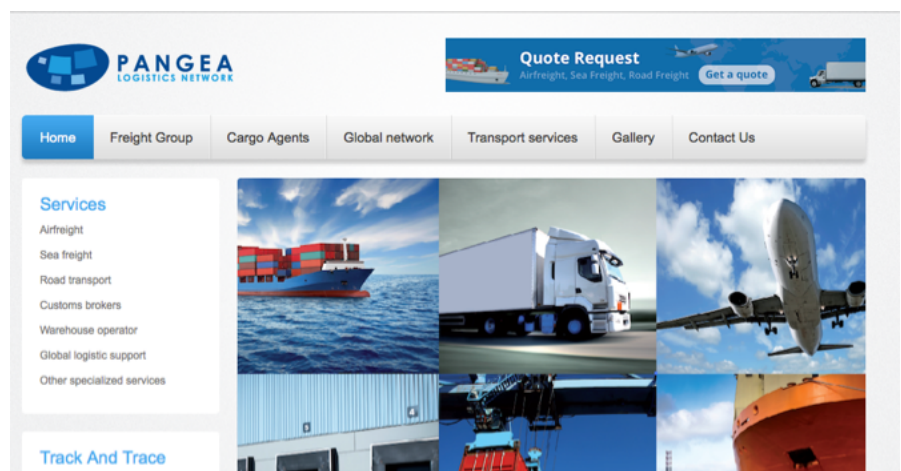
PANGEA LOGISTICS NETWORK

New Corporate website coming soon!

We are pleased to announce that our new Corporate website is ready to start the server uploading process and we will soon indicate you the group's new URL site.

The new website will be launched in English and we will be soon adding other languages options. It includes a description of our full range of transportation services, interactive locations google map, shipments galleries, Track&Trace tool, quote request form (for air, sea and road shipments) and others.

All quotation requests received through our new sales platform will be re-addressed to the most active Member in each location.



New Members

New PANGEA Members announcements

Global Overseas Logistic & Distribution, New Member in France, expert Freight Forwarder offering customized solutions

Global Overseas Logistic & Distribution is a french Freight Forwarder, privately owned and independent company. Global Overseas Logistic & Distribution is **fully licensed Freight Forwarder, IATA (Accredited agent num. 20-4 7424/9213), FIATA, CUSTOMS BROKER.**



Global Overseas Logistic & Distribution is a company specialized in logistics coordination and international transportation (air and sea freight) for both export & import. With qualified service and reasonable rate for export and import, their strong team can cover all French territory.

♦ International Air Freight Forwarding:

Consolidation Cargo Handling
 Import & Export Custom Clearance
 Terminal Service
 Transportation / Trucking
 Project Cargo Handling
 Door to Door Service
 Packing & Moving
 Cargo Insurance
 Warehousing

♦ International Sea Freight Forwarding:

Import & Export FCL Container Handling
 Import & Export LCL Cargo Handling
 Consolidation Container Handling
 Import & Export Custom Clearance
 Terminal Service
 Transportation / Trucking
 Project Cargo Handling
 Door to Door Service
 Packing & Moving
 Cargo Insurance
 Warehousing
 Bulk Cargo Handling

♦ International Trucking Department:

To and from Tunisia, Morocco, Algeria, Lybia...
 Our trucks are standard, GOH, Refrigerated, low bed.

♦ Customs Brokerage (customs broker licensed):

Custom Clearance Facilities
 Full Documentary assistance
 Fast customs release and delivery service

♦ Logistics:

Global Overseas Logistic & Distribution has logistical facilities in Le Havre – Marseille and Paris Area, inbound and outbound

Palletization, preparation of orders and distribution.
 Door to Door Service Packing & Moving
 Cargo Insurance
 Warehousing

DTD LOJISTIK, new Member in Turkey, freight creative solutions to transportation needs

DTD Lojistik IC DIS TIC AS is a logistics company established in 1998 with full Turkish capital, founded for being a solution partner for customers with an expert personnel of more than 15 years experience in logistics sector.

DTD Lojistik disposes of their own bounded warehouse totally 35.000 SQM in Istanbul Asia and Europe side to give best services via Turkey, Iran, Iraq, Afghanistan, Turkmenistan, Azerbaijan, Kazakhstan, Romania, Bulgaria and european countries.



OWN COMPANY BOUNDED & UNBOUNDED WAREHOUSE
EUROPE SIDE (ISTANBUL –HALKALI)

- ◆ Export warehouse of 15.000 m2
- ◆ Warehousing internal height 6.00 m
- ◆ 10 pcs export warehouse door
- ◆ 16 pieces warehouse store door
- ◆ Available in our warehouse rack system
- ◆ On the field, and offers a covered area
- ◆ Camera and a 24-hour security service by a professional team
- ◆ Fire alarm system
- ◆ Warehouse under the protection of insurance



OWN COMPANY BOUNDED & UNBOUNDED WAREHOUSE
ASIA SIDE (ISTANBUL –SAMANDIRA)

- ◆ Export warehouse of 20.000 m2
- ◆ Warehousing internal height 6.20 m
- ◆ 12 pcs export warehouse door
- ◆ 28 pieces warehouse store door
- ◆ Available in our warehouse rack system
- ◆ On the field, and offers a covered area
- ◆ Camera and a 24-hour security service by a professional team
- ◆ Fire alarm system
- ◆ Warehouse under the protection of insurance.

INTERNATIONAL FREIGHT FORWARDING SERVICES

Road Freight

DTD Lojistik carries out complete and partial shipments with scheduled routes within Europe, Balkan countries, Scandinavian countries, Turkic Republics and the Middle East, in motoway transportation thanks to our expert staff and wide network of agencies in international transportation.

Motorway Complete Special Transportation:

- ◆ Refrigerated Vehicle
- ◆ Lowed Vehicle
- ◆ Hanging Vehicles
- ◆ Transportation Out of Gauge
- ◆ Combined Transportation

Air Freight

Following their services principles in airport transportation DTD Lojistik offers adapted transportation solutions through the establishment of partnership with airline companies and agency network throughout the world.

- ◆ Airport to Airport Delivery
- ◆ Airport to Door Delivery
- ◆ Charter (Air Charter)
- ◆ Door to Airport
- ◆ Door to Door
- ◆ Door Delivery including Customs clearance
- ◆ Combined transport (Sea + Air, TRUCK + Air)

Sea Freight

DTD Lojistik experienced staff provides full service for FCL and LCL shipments

- ◆ FCL import and export container transportation
- ◆ LCL import and export container transportation
- ◆ Chartering, brokerage and agency services
- ◆ Conventional and liquid cargo transportation
- ◆ Tank container transport
- ◆ Tanktainer transportation
- ◆ NVOCC Customs and insurance services
- ◆ Door to door container services
- ◆ Ship + Air combined transport services
- ◆ Load and order tracking on the internet environment
- ◆ Consolidated import shipments from the Far East
- ◆ Container Course Management
- ◆ Project Cargo

PT FREIGHT SOLUTION INDONUSA, new Member in Indonesia, modern transportation technology and facilities for direct consolidation from/to Inter Asia port

PT Freight Solution Indonusa is a potent, dynamic and growing International Freight Forwarder company, specialized in export & import direct consolidation / NVOCC services to Intra Asia.

PT Freight Solution Indonusa has an efficient and professional team to give best service as the commitment beside competitive ocean freight. Their management team commits to provide a high level of integrity and professional management practices in business co-operation. PT Freight Solution Indonusa also offers weekly direct consolidation from/ to Inter Asia port with modern technology of transportation, which is supported by own transportation facilities and EDY System.

Since their establishment, PT Freight Solution Indonusa had been developing fast, supported at present by their own Inland transportation which is completed by modern GPS CARGO system and warehouse management system.

PT Freight Solution Indonusa also supports direct consolidation shipment to more than 14 countries worldwide such as, Intra Asia, Middle East, and India with total 150teus per month, BANGKOK DUBAI HOCHIMINH HONGKONG JEDDAH PORTKLANG MANILA KEELUNG SINGAPORE (TWICE A WEEK) SHANGHAI TOKYO/YOKOHAMA OSAKA /KOBE NHAVA SHEVA. As master of consolidator for Middle East and Intra Asia, they able to handle SEA FCL shipment, nomination for Air and Sea freight and Project also supported by our own branch office in JAVA (CIKARANG, BANDUNG, SEMARANG, and SURABAYA) , SUMATERA (BELAWAN) and MALAYSIA, (PORKLANG).

INTERNATIONAL FREIGHT FORWARDING SERVICES

- ◆Sea Freight
- ◆LCL Consolidation
- ◆Export LCL Direct Consolidation
- ◆Import LCL Direct Consolidation
- ◆General Cargo
- ◆FCL - Special Equipment
- ◆Customs Clearance
- ◆Air Freight
- ◆Export - Import
- ◆General Cargo
- ◆Consolidations
- ◆Customs Clearance
- ◆Logistics Services
- ◆Warehousing
- ◆Packing
- ◆Delivery and Distribution
- ◆Inland Transportation

F.J.T. LOGISTICS, new Member in Australia, offers freight tailor made solutions and services troughout Australia

F.J. Tytherleigh Logistics Pty Ltd is an International freight forwarding company offering logistics services to importers and exporters including in house warehousing, pick and pack, storage and distribution.

F.J.T. Logistics was **established in 2001 with offices in Melbourne, Sydney, Brisbane and Auckland** to provide services for importation, warehousing and distribution throughout Australia and New Zealand.

F.J.T. Logistics key personnel have more than twenty-five year's experience in international markets handling shipments ranging from small consignments to major projects, being their first prerogative to provide immediate, professional and cost

effective solutions for their clients and this approach has been the key of F.J.T. Logistics growth in the recent past.



F.J.T. Logistics SERVICES

Sea Freight

- ◆FCL & LCL services to and from UK, Europe, Mediterranean, Middle East, Asia and South/North America.
- ◆Door-to-Door Freight including customs clearance.
- ◆Road & Rail Haulage service - Use the most efficient and competitively priced methods to transport your goods over land.
- ◆Choice of Freight Carriers - Provide shipment by conference or non-conference freight shipping lines, depending on your preferences.
- ◆Container Types - Dry van, high cube, temperature controlled, open top, flat-rack containers, we cater for your every shipping demand.
- ◆Integration - Integration with partners to ensure data is available at origin as well as at destination at the earliest possible opportunity.
- ◆Overseas information - Available immediately in conjunction with our overseas offices and partners.

Air Freight

- ◆Worldwide Door-to-Door Services.
- ◆Airport-to-Airport Services, including customs clearance.
- ◆Charter Services - split or full charter options.
- ◆Packing Services - tailor made packaging in conjunction with airline requirements.
- ◆Affiliate offices globally. Flexibility - in today's ever changing business environment we remain flexible to cater for your diversifying needs.
- ◆Competitive rate.

Warehousing , Deconsolidation, Distribution and Logistics

Between Melbourne, Sydney and Auckland F.J.T. Logistics can offer **over 50.000 sq ft of bonded Warehouse space** located at the same address as their offices. Apart from accepting cargo for storage on long term basis, F.J.T. Logistics also provides consolidation and de-consolidation services for both inbound/outbound cargoes for international forwarders as well as warehousing and distribution for any Australian and New Zealand importers. Modern technologies of advanced warehouse techniques, storage and handling system have been installed enabling online cargo tracking.

TRACOSA, New Member in Spain, strong International Freight Forwarding Company with own offices in Barcelona, Madrid and Valencia

Established in 1986 as customs brokers, TRACOSA has grown according to the new times we are facing. Currently, TRACOSA (**FIATA/IATA Agent**) is a strong International Freight Forwarding Company with **own offices in Barcelona, Madrid and Valencia** and able to provide air and ocean services from / to **all Spanish ports and airports**.

The key to their success is the TRACOSA team's proactive approach, providing **quality services at the most competitive rates**.



TRACOSA handles **all kind of general cargo**: wine, cars, shoes, spare parts, machinery..... and they have also specialized in moving:

♦**Live animals**: In the last few years TRACOSA has handled dogs, cats, monkeys (even gorillas) and all kind of birds from / to zoos all over the world

♦**Gold**: In both bars and scrap. Moving it by air, observing high security levels. Only last year TRACOSA moved almost 86 tons.

♦**Dangerous Goods**: Both by air and ocean. One of their biggest traffic consists of this kind of ocean shipments to the USA, Japan and China.

♦**Laboratory materials**: human cells and reactivities to be used at the most important scientific center in the world.

♦TRACOSA also has their own **A.O.G. Department to support the air industry**. Being very familiar moving aircraft parts, engines and others, which require the highest service and performance level.

♦**Standard LCL AND FCL**: Including CONSOLIDATED CONTAINERS (Dry cargo reefers)

TRACOSA transports all kind of goods, basing their work on trust, transparency, mutual collaboration and on win/win bases. Wanting to develop a long term relationship with their partners.

Over twenty-two centuries ago Archimedes explained the lever principle saying: "give me a fulcrum and I will move the world". Since then, the world has changed a lot. Nevertheless that principle remains true for the TRACOSA Team **"Tracosa wants to be your bedrock in Spain to move the world"**.



IN TIME WHOLESALE EXPRESS, new Member in UK, Specialist Shipping Services to Russia and Worldwide

For more than twenty years the iN tIME brand has been synonymous with the provision of **high-quality, service-driven wholesale courier and freight forwarding solutions**, with a particular bias towards the markets of Eastern Europe. With **offices throughout Europe, North America** and, of course, the **Russian Federation**, today iN tIME offers a truly global presence. Yet they remain the established specialist in courier and freight services to Russia and the former Soviet states, and are one of the only UK providers able to offer guaranteed timed-deliveries to this region.

Offering both scheduled and entirely bespoke solutions, iN tIME aims to provide the **complete logistics service**, approaching all aspects of the shipping process in a pro-active, customer-driven manner.

The iN tIME motivated and experienced team of freight professionals will work alongside your sales and operations staff to offer comprehensive guidance on all aspects of shipping, with the aim of delivering a programme that caters specifically to the needs of your business.

iN tIME status as a full Associate Member of the International Air Transport Association (IATA) is your guarantee of competence and professionalism, and provides iN tIME with access to more than 200 airlines worldwide. Their relationships with the world's key air cargo carriers further ensure that you have access to the most competitive cargo rates available in the market. Whatever your logistics requirements, from a document to a full aircraft charter, iN tIME offers an exceptional service, competitively priced and professionally delivered.

iN tIME Services:

- ♦ Scheduled EXPRESS courier service to Russia & the former Soviet Union
- ♦ MODE – Hybrid Courier/Postal service for e-commerce traffic to Russia and CIS
- ♦ Dedicated Hand Carry / On Board Courier service
- ♦ Air Freight Forwarding
- ♦ Express premium worldwide courier service
- ♦ Customs Brokerage
- ♦ Dangerous Goods - AOG & Automotive
- ♦ Export Packing
- ♦ Consultation
- ♦ Warehousing & Distribution
- ♦ Logistics Procurement

88 SUNFREIGHT EXPRESS, new Member in Philippines, International trade and supply chain logistics

88 SUNFREIGHT EXPRESS CORPORATION (88 SEC), since its establishment in 2008 committed to provide quality services to stakeholders of **international trade and supply chain logistics** as well as bridging the gap of these entities on efficient compliance on recent customs regulations or a mutual equilibrium to the benefits of the national development.

Headed and manned by professionals and staff that gained experience academically and in actual scenario, 88 SEC offers complete logistics solutions to all of their clients big or small, near or far, whatever be the nature and purpose of their valuable cargo.

88 SEC main office is located in **Paranaque city**, and has other branches located in **Cavite, Cebu and Batangas**.

88 SEC is registered with several Philippine government agencies like the **Bureau of Customs, Philippine Economic Zone Authority, Philippine Shipper's Bureau, and Civil Aeronautics Board** to ensure that your cargo will be handled with utmost care and personal touch.

88 SEC offers a wide range of forwarding and logistics services that fit the needs of its clients:

- ♦ International and Domestic Freight Forwarding
- ♦ Air and Sea Consolidation and Devanning
- ♦ Customs Brokerage
- ♦ PEZA and Freeport Logistics
- ♦ Trucking and Delivery
- ♦ Project Cargo Logistics
- ♦ Personal and Household Effects
- ♦ Trade Consultancy
- ♦ Organic Livestock Logistics and Exhibit Logistics

GONDRAND, new Member in France, complete range of services in the transport and logistics area.

GONDRAND is one of the main Freight Forwarders in France, with 57 operative offices and a team of more than 800 professionals. Head Quartered in Paris and having a strong representation over the country (Lille, Montataire, Roissy, Persan, Garonor, Le Havre, Nantes, Bordeaux, Mazamet, Toulouse, Fos, Marseille, Valence, Nice, Lyon, Annemasse, St-Dizier, Colmar).

GONDRAND GROUP was founded in 1866, having a wide experience in Road Transport, Sea freight, Airfreight, Customs, Logistics, movement of Goods, Charters, Fairs and Exhibitions, and serving many referential customers.

NATIONAL TRANSPORTATION

- ♦ Local collection, delivery and removal services over France for national transport or integration with other services (bundling road, air and sea). Frequent delivery services are offered to customers with regular and daily shipments.
- ♦ Groupage services at national or regional level.
- ♦ Distribution services offered from GONDRAND logistics sites and the major hubs (full truck terminal transshipped in GONDRAND's local or regional distribution).



EUROPEAN ROAD TRANSPORT

♦ Ground transportation services on the major European countries from GONDRAND's regional hubs. Weekly or biweekly departures.

♦ Bulking truck. Road services offered from pallet or package to full truckload, for efficient transport and better price.

♦ DDP and DDU expeditions

COURIER SERVICES

♦ Daily mail (5 per week) for urgent shipments and high value services or weekly to the main European countries.

♦ Using sheets and secure trucks and only accept pallets or packages of up to 30 kg.

♦ The distribution is provided to within 24 to 48 hours.

AIR FREIGHT

♦ As **IATA agent** GONDRAND offers a wide range of air services on the main French airports, and carry approximately 8,000 tons for export each year.

♦ International Air Freight

♦ Direct and groupage shipments in door -to-door or airport - airport, especially for European destinations or to the French overseas territories.

♦ Wide experience in living and hunting trophies transporting animals.

♦ Charters

♦ Due to their specialization in the field of defense GONDRAND has access to a wide range of aircraft and operators to meet all needs regardless of the size and weight of the cargo.

♦ Service by special Courier. For urgent deliveries of small parcels, national and international service.

SEA FREIGHT

♦ Presence in major French ports and wide range of marine services.

♦ Shipping solutions at competitive prices.

♦ Management of goods regardless of their size and weight from the LCL full container, including projects. In 2011 we moved 14,000 TEUs.

♦ Added services:

- * Order Management.
- * Receiving / Sorting / Assignment / Pick & Pack.
- * Trans-shipment and storage.
- * Clearance including bonded storage.
- * Final Distribution.
- * Stuffing and stripping of containers.
- * Positioning of containers.

♦ Consolidation services. Regular groupage services to all French overseas territories.

FAIRS AND EXHIBITIONS



IN FRANCE

To ensure, on behalf of the organizers of trade fairs and conferences or exhibitors, the following:

- Unloading
- Reloading
- Handling
- Setpoint for the empties event
- Customs formalities
- Sales Support

Offices located at the heart of the largest French exhibition centers (Villepinte PARIS, PARIS PORTE DE VERSAILLES , LYON EUREXPO ...).

OUTSIDE FRANCE

GONDRAND Paris office GARONOR specializes in international shipments of any equipment intended for fairs and exhibitions held abroad :

- Removal and packaging
- Customs formalities (ATA Certif.)
- International transport by air, sea or road.
- Destination services through our network specialized partners.

Specialization in the transport of works of art: handling, packaging, transport and support (museums, exhibitions, ...).

CUSTOMS BROKER

♦ Before the opening of the European market to the free movement of goods (1993) GONDRAND was one of the largest customs brokers in France with many locations in the French borders.

Today GONDRAND continues to provide customs clearance services in many offices operating either on ports and airports or border crossings in several European countries (Switzerland, Belgium, Germany and Spain).

- ♦ All types of customs formalities. All types of customs declarations, including the advance of duties and taxes (subject to credit approval).

- ♦ Exchange of goods declarations (Intrastat) and fiscal representation.

LOGISTICS



- ♦ Warehousing and Logistics Contract
- ♦ Multi-client sites to meet storage requirements in the short and long term.
- ♦ Preparedness kits, simple assembly, packaging, repackaging, labeling, palletizing are other logistics services.
- ♦ Adapted facilities to specific needs of customer's business.
- ♦ Storage of hazardous materials (flammable liquids and solids, plant, corrosive and toxic)
- ♦ Authorized for pharmaceuticals and transit of industrial waste.
- ♦ Distribution.

MORGAN SYSTEMS, INC, new Member in US, offering Transportation Services since 1992



Located in Atlanta, Georgia (United States) MORGAN SYSTEMS, Inc. provides customized logistics solutions to its clients including **airfreight, ocean freight, full truckload, less than truckload, ground transport, intermodal, warehousing, air charters and PO management.**

MORGAN SYSTEMS, Inc. bases its operating principles on quality, service, and integrity becoming a leading drayage and over-the-road asset based transportation company. **Established in 1992**, MORGAN SYSTEMS, Inc. philosophy of producing the highest quality transportation service in the industry for their customers has moved them as one of the largest National Trucking Companies serving the Intermodal industry, offering a dedicated service regionally throughout the United States.



As a leading global logistics hub Atlanta has a strong cluster of headquarters that demand efficient services. MORGAN SYSTEMS, Inc. has represented many of these companies since 1992, **operating 24 hours a day, seven days a week.**

MORGAN SYSTEMS, Inc. offers import/export, air/sea freight, trans-shipments, consolidations, ground freight, warehousing, p.o. management and all other logistics services.

Counting on a Team staff that has over 20 years' experience in transportation, MORGAN SYSTEMS, Inc. is licensed as Truck Broker with the FMCSA, Freight Forwarder with the FMC, NVOCC with the FMC, Smart Way transport Partner and Indirect Air Carrier.

SHIPAIR EXPRESS, New Member in China, leading freight forwarding Company in China

SHIPAIR EXPRESS was **founded in 1991** and has developed into one of the leading forwarding companies in **Hong Kong and China** under the good leadership of the management of SHIPAIR and the efforts of a team of motivated staff.

SHIPAIR EXPRESS provides **high quality one-stop transport and forwarding services including airfreight, seafreight, land transport and logisitcs management.** Furthermore, they specialize in handling hanging garment and dangerous goods. SHIPAIR customers come from all over the world and focus on markets of Europe, America, Middle East and Asia.



To cope with the rapid growth of China market, SHIPAIR had set up **14 branch offices in China namely Beijing, Dalian, Tianjin, Qingdao, Shanghai, Nanjing, Ningbo, Wuhan, Fuzhou, Xiamen, Shantou, Guangzhou, Zhongshan and Shenzhen successively.**

SHIPAIR had become a **Member of IATA, FIATA and HAFFA since 1993.** To further strengthen their leading position in China, SHIPAIR had successfully been awarded **Class A license** and have acquired the **NVOCC qualification in China.** In addition, they got the **qualification of China Civil Air Transport Sales Agency Services (CATA)** in order to book space with airlines directly. Also, SHIPAIR is a **Member of CIFA.**



SHIPAIR provides excellent and cost-efficient multiform service, which quality has been recognized by customers both at home and abroad and include **sea freight, airfreight, inland trucking, cross-border trucking, logistics management, customs clearance and triangle shipment:**



SEA FREIGHT SERVICE

- ◆ Direct seafreight services - Import & Export
- ◆ FCL and LCL services
- ◆ Consolidated sea services
- ◆ Transshipment cargo services

- ◆ Customs declaration & clearances
- ◆ Cargo Insurances
- ◆ Warehousing & logisitcs
- ◆ SEA-AIR COMBINED TRANSPORT SERVICE

AIRFREIGHT SERVICE

- ◆ Sea-Air combined transport service
- ◆ Direct air services- Import & Export
- ◆ Consolidated air services
- ◆ Door-to-door air services
- ◆ Tailor-made air forwarding services
- ◆ Project cargo services
- ◆ Customs declaration & clearances
- ◆ Cargo insurances
- ◆ Warehousing & logistics

TOTAL LOGISTICS SERVICES

- ◆ Receiving & distributing
- ◆ Loading & unloading
- ◆ Warehousing & Inventory control management
- ◆ Picking and packing
- ◆ Relabelling

OTIM S.p.A., new Member in Italy, over 60 years freight forwarding in Italy

OTIM is the ideal partner for any need in the field of international freight forwarding. **Established in 1948,** OTIM has reached during **over 60 years activity** a dominant position in the market, adjusting itself to meet the increasingly complex needs of its clients.



freightforwarding... & more

The Organisation (**Quality Management System: ISO 9001 Certified**) consists of a wide variety of services thanks to highly specialized and skilled departments enjoying the essential freedom to ensure quick operational decisions and accurate, personalized service.

- ◆ Worldwide consolidations service
- ◆ Tariff consultancy

- ◆ Direct airlines service
- ◆ DGR Cargo
- ◆ Special airfreight "door to door" service
- ◆ Moving of personal effects
- ◆ Import airfreight service
- ◆ Packing Palletising goods
- ◆ Export airfreight service
- ◆ Storage
- ◆ Worldwide FCL/FCL service
- ◆ GOH Garment on hanger (Air & Sea)
- ◆ Worldwide LCL/LCL service
- ◆ Warehousing and distribution
- ◆ "Door to door" service available
- ◆ Documentation service
- ◆ Air & Sea customs clearance
- ◆ Pick-up service

Ocean Freight:

◆ OTIM SpA offers a wide range of ocean freight transportation services.

- ◆ Worldwide LCL/LCL consolidation services.
- ◆ Full containers, in sizes 20', 40' lengths, as well as Open Top and Flat Rack equipment is offered.

◆ OTIM SpA select the most suitable carrier for you, or, where no direct sailings are available, find possibilities to tranship under one Through Bill of Lading. For out-of-gauge cargo, such as overweight or oversize equipment, OTIM SpA will find the most suitable carriers and the most direct route for handling these cargoes with greatest care at competitive prices.

Ro-ro cargo:

For wheeled cargo transportation (trucks, trailers, mafies, etc.), from/to all main Italian and overseas ports, OTIM SpA provide assistance, coordination, and arranging by the best and most reliable specialized carriers.

Project Cargo:

Over 60 years experience with the main Italian and international industries in the fields of oil, gas, iron and steel, machine tool, etc.

Air freight:

- ◆ Worldwide consolidation services.
- ◆ Whether large or small, OTIM SpA get shipments underway. In particular, call OTIM SpA with your airfreight shipments which require the extra attention, and time definite delivery such as shipments from one other country to another or shipment involving difficult documentation.
- ◆ OTIM SpA staff experience in dangerous goods transportation and in AOG shipments is at client's fully disposal, in order to solve any documents problem which could arise.



Local Pick Up, Warehousing & Logistics:

◆ Comprising the pick-up of goods from the factory or warehouse of the exporter and its transfer to our warehouse close to the airport and/or directly to the airport or port. This may also include the co-ordination of the shipment in the exporter's own premises.

◆ With substantial warehousing facilities in strategic locations we can handle your warehousing and logistics needs to the best, including: Zones for consolidation and deconsolidation of freight (air & sea) and special areas equipped for Garments on Hangers and fashion distribution.



Door to Door Service:

OTIM SpA clients may benefit from the convenience of "one stop shipping" which includes Customs Clearance and delivery. Freight is picked up at shipper's door and delivered to customer's door as instructed.

Exhibition and Trade Shows Service:

Since many years OTIM SpA has been focusing on the Exhibition freight forwarding worldwide. The critical aspects of this sector require specific highly professional attitude. The accurate preparation of documents, timely planning of the shipment, and international network of own offices and fully reliable partners, the assistance of own staff on site, the availability around the clock, 365 days per year will assure the timely delivery to Stand and allow the Exhibitor to obtain the best result from his attendance to the event.



GOH – Garment on Hanger (Air & Sea):

OTIM SpA offer a range of special services for different client needs. For example, garment shippers appreciate our “Garment on Hanger” service, which eliminates the need to re-iron garments upon arrival.

Customs clearance:

OTIM SpA offers customs clearance services throughout Italy. A very important factor in this regard is prior determination of correct customs classification and verification of documents prior to clearance.

Insurance:

OTIM SpA insure your goods with an international insurance provider door to door.

Customer service:

♦OTIM SpA recognize that each Customer is different and has a unique set of requirements.

♦Whether it's import or export, air or ocean, our highly trained professionals bring their knowledge, experience and skills to bear in a single minded focus of satisfying our Customer's specific needs.

Travel and Tourism:

♦Headed and manned by professionals and staff that gained experience academically and in actual scenario, 88 SEC offers complete logistics solutions to all of their clients big or small, near or far, whatever be the nature and purpose of their valuable cargo.

♦In the field of travel and tourism, OTIM SpA focuses on organizing conventions and incentive, paying the greatest attention to every technical and logistical detail.

YZ FREIGHT, New Member in Hong Kong, Class A Freight Forwarder over Hong Kong and China

YZ FREIGHT was **set up in 1997** in Shanghai, with rapid growth, they have built a **complete network over China**, with their own branch offices in Shenzhen, Ningbo, Qingdao, Xiamen, Tianjin and also Hong Kong. YZ FREIGHT is a **Class-A freight forwarder** for both air and sea freight and **N.V.O.C.C. licensed forwarder**.



Their Team of about **100 elites equipped as Operating, Custom Service, Pricing and Marketing** can mostly reach any sea freight, airfreight and logistics requirements in **Hong Kong and all of China**. Through over 16 years diligence, YZ FREIGHT has gained good reputation in the industry, focusing on the best customer service.



YZ FREIGHT counts on the most active team, working close with shippers for their recommendation to other buyers, and generating joint business to their agents, new nominations or valued sales leads. YZ FREIGHT pricing team works continuously with different carriers to ensure the most competitive rates and space in the market for their customers and partners.

Member's News

Pls. contact us if you want to publish a News article about your company in the next Newsletter.



www.asiagrow.com

Asia Grow Logistics

We want to extend our warmest congratulations to the **ASIA GROW LOGISTICS (Indonesia) Team** as they celebrate a remarkable **10th Anniversary** serving the freight forwarding industry.

We wish you continued success as you celebrate this important milestone!!



ASIA GROW LOGISTICS Group was established in 2002, with its head office in **Jakarta, Indonesia**. Within the same time, they had also set up offices in **Surabaya and Semarang** and established dominance in the three cities with a great vision and mission "to offer and provide services in area where we are strong".

ASIA GROW LOGISTICS Group has working relationships with major role players in the freight forwarding industry on a global basis. The company is able to offer International Freight Forwarding, Customs Clearing, Warehousing, Import and Export of a wide range of products and Freight Distribution services Nationally.

We congratulate Mr. Djono Kwok, the founder of **ASIA GROW LOGISTICS Group**, and the management of the company that have more than twenty years of experience in the industry, and are directly involved in the operations of the

company. And also congratulate the whole **ASIA GROW LOGISTICS Team**, as valuable partners that are constantly conducted with integrity, good ethics and in a professional manner in order to keep the same strict credentials.

SUPERCARGO SERVICE

PANGEA MEMBER IN VIETNAM



SUPERCARGO SERVICE VIETNAM,
latest Project Shipments handled

www.supercargoservice.com



www.supercargoservice.com

Power Plant Project to Vietnam

SUPER CARGO SERVICE, PANGEA Member in Vietnam, had recently finished for handle a project cargo from Korea to Haiphong Port by sea and use barge from Port to Cam Pha MD2 Power Plant at Viet Nam.

The below is some information for your reference.

Volume: Rotor

Dim and Weight:

9,600 x 3,950 x 3,845 – 145.80Cbm –

Weight: 66.5tons

15,000 x 2,200 x 1,822 – 60.10Cbm –

Weight: 87.5tons



www.supercargoservice.com

Gas Field sea and trucking Project

SUPER CARGO SERVICE Ho Chi Minh City office has also recently handled a project cargo (Gas Field) from Haiphong by sea and trucking from Port to Petrolimex Gas factory at Da Nang, Viet Nam and loading onto basic foundation.

The below is some information for your reference:

Volume: 10 Gas Field

Weight: 45.00 Mt/ea

Dim: 27m x 3,5m x 3.25m

Preparation:

The origin of the cargo was China being loaded on board by break bulk. The shipment arrived at Haiphong on 15th Jul, 2013, previous to arrival the SUPER CARGO SERVICE Team led by Mr. Thảm (Lê Văn Thảm), Project Manager, managed preparation tasks consisting in special modulars and dunnage for transportation.

Trucking and Discharge:

After arrival of the shipment at Port a fleet of trucks transported the 10 gas fields to customer's factory. All fields were successfully delivered on 05 Aug, 2013.

SUPER CARGO SERVICE Team offer professional assistance for project cargo to Vietnam.



**NEW GLOBE
LOGISTIK
PANGEA MEMBER IN INDIA**



NEW GLOBE LOGISTIK, latest cases of study

www.newglobegroup.com



www.newglobegroup.com

**Case of Study:
Shipping medical raw material**

NEW GLOBE LOGISTIK Bangalore Team rendered excellent services while handling an import shipment of raw materials for special medical equipments from Germany. This important shipment was a strict time bound project with no room for delay in the entire customer's project plan.

NEW GLOBE LOGISTIK gets clients appreciation from Fortune 500 Company. "Without your excellent support, on time responses and fast delivery, we could not have achieved our internal targets, thus our management is very proud of your services", said Mr. G. Prasad, Supply Chain Specialist, from INDO US MIM Tech.

Congratulations to the NEW GLOBE Team for their successful service.

www.newglobegroup.com

Case of Study: taking part of "Germany to India" by road

NEW GLOBE handled the logistics pertaining to 2 BMW bikes driven all the way from Hamburg, Germany to Mumbai by road covering 68,000 km.

The riders Mr. Meyke Florian & Mr. Pasche Jens - weekend backpackers and were doing this type of a trip for the first time.

They had contacted many Multinationals at Origin (Hamburg) for handling this shipment to India & back to Germany by airfreight once they

concluded their journey here. NEW GLOBE was selected out of 200 agents to handle this personal journey and precious cargo.

The bikes were BMW - 1200CC bikes with a petrol tank of 35 litres each.

They travelled through to Turkey and entered Iran and from there to Pakistan and entered India through the Wagha Border entry. And from there they travelled to Srinagar, Kulu, Leh, Ladak, Manali before going to Goa and then coming to Mumbai.

Total trip took around 45 days in which they used to drive about on some days for 2 hours and on some days upto 10 hours. The NEW GLOBE Team wishes the riders, Meyke & Pasche a safe flight back home to be reunited with their families & amazing memories.

EXPRESS AIR FREIGHT

PANGEA MEMBER IN U.S.



EXPRESS AIR FREIGHT, listed in INC.5000 Fastest Growing Companies in America

www.expressairfreight.com

www.expressairfreight.com

INC.5000 Fastest Growing Companies in America

EXPRESS AIR FREIGHT UNLIMITED, Member in USA, has been once again recognised as one of the nation's Fastest Growing Private Companies by Inc. 500 | 5000 magazine. For 32 years, Inc. has welcomed the fastest-growing private companies in America into a very exclusive club. As an INC. 5000 honoree, EXPRESS AIR FREIGHT UNLIMITED shares a pedigree with Intuit, Zappos, Under Armour, Microsoft, Jamba Juice, Timberland, Clif Bar, Pandora, Patagonia, Oracle, and dozens of other notable alumni.



"There is no doubt that without the EAF Team hard work, dedication, and our commitment to being the best in customer service this accolade could not have been accomplished. Thank you!", said Mr. David Marx, President of Express Air Freight, ***"To our loyal customers and overseas partners, thank you so much, as again we could not have achieved this without your wonderful support and business"***.

Inc. magazine annually ranks U.S.-based, privately held companies by a percentage growth over a three-year reporting period. EXPRESS AIR FREIGHT UNLIMITED has been recognized for the fourth time in six years as one of the 5000 fastest growing privately held companies in America.

Inc. Editor in Chief Eric Schurenberg states ***"The INC. 5000 was harder to get into this year than ever in its history. The median company on the list increased sales more than 140 percent since the start of 2010, while the average honoree grew a mind-boggling 468 percent"***, and congratulates Mr. David Marx and the EAF Teams ***"You are in some pretty impressive company, which is exactly where you belong. Congratulations to you and your team. You should be proud of all EXPRESS AIR FREIGHT UNLIMITED has achieved to date"***.

SHORT NOTICES

SEAMAX LOGISTICS LIMITED (INDIA): New Assigned PANGEA Coordinator

We inform you that Mrs. Rita, General Manager Mumbai Office, is the new assigned PANGEA Coordinator for SEAMAX LOGISTICS. Pls. note below contact details, also available through the Members Directory.

Mrs. Rita

General Manager - Mumbai

Phone: +91 22 40429601

Mob.: +919987856555

e-mail: rita@seamax.in

ASSTRA UKRAINE: New Assigned PANGEA Coordinator

We inform you that Mrs. Olena Kalinina is the new assigned PANGEA Coordinator for ASSTRA UKRAINE. Pls. note below contact details, also available through the Members Directory.

Olena Kalinina

Air Division

Kiev branch office, Ukraine

Phone: +380 44 586 45 35

Mob.: +380 95 270 33 84

e-mail: olena.kalinina@asstra.com