

PANGEA *Newsletter*



CONTENT

PANGEA SUMMIT 2014

The PANGEA 2014 Annual Summit will take place on 19th-21st October 2014 in Kuala Lumpur, Malaysia.

NEW PANGEA MEMBERS

Please read more about your new fellow partners, including all new PANGEA Members that joined the group during this first Quarter of 2014. Welcome on board!

MEMBER'S NEWS AND SHORT NOTICES

News articles about Connect Cargo (India), Jet Trans (Austria), Tracosa (Spain), Blue Freight (Germany), Horizons Maritimes (Tunisia), New Globe (India), Express-Link (Australia), C-807 (Latin America), Worldwide Shipping Transportation (Mexico), J. Ronco y Cía (Spain), Caravel (UAE), 88 SEC (Philippines), Spreader (Mexico).

MORE INSIDE

PANGEA Global Meeting 2014

Kuala Lumpur, Malaysia, 19-21 October



The PANGEA 2014 Annual Summit will take place in Kuala Lumpur, Malaysia on 19-21 October. This is the most important Network event, focusing on increasing your network contacts and business. This means that attendees leave with an increased differentiation and chances of having a successful membership all the year through.

Please visit the [2014 Annual Meeting webpage](#) for full details or click on the links below.

Pls. note that we have included a **Reduced Inscription fee (Early Bird fee) for registrations received before 31st July 2014**. Your early confirmation helps us to plan and arrange the best

conference program and activities for this extraordinary event.



Last year Bangkok's meeting was a great partnership experience. You can see the meeting pictures ([CLICK HERE](#)) as well as some testimonials from your attending partners ([CLICK HERE](#)) as a reference.

We invite you to again join us at this tremendous event!

PANGEA LOGISTICS NETWORK

Have you visited our New Corporate website?

We are excited to announce the launch of our new Corporate Web site, which is live, located at www.pangeaforwarders.com and translated into English, French and Spanish. It is a multilingual website ready for further translations.

This new site presents our Network as a Multinational Transportation Group offering a full range of logistics services worldwide and rebranded as PANGEA Freight Forwarders. In an increasingly virtual age, our site represents the public and corporate face of our group, that can also be used as a forum for interaction with partners, colleagues and customers.

English Español Français



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- Contact Us

Transport Services

- Airfreight
- Sea freight
- Road transport
- Custom brokers
- Warehouse operator
- Global logistic support
- Other specialized services

PANGEA Freight Forwarders
International Network of Freight Forwarders offering full range of transportation services worldwide.

380 Offices +90 Countries

The website is fully addressed to exporters and importers that have local and global transport needs and has the aim of receiving their business requests that will be re-addressed directly to you. You can also support your sales efforts by inviting customers to visit our professional site and showing them your global reach in addition to your local expertise.

New Network emailer platform

We have completed a **new website development** that allow us to send our communications to all Network contacts directly through our website. This is the first step to a **powerful network emailer platform**. Once again the PANGEA website provides the functions to make the most of communication and networking.

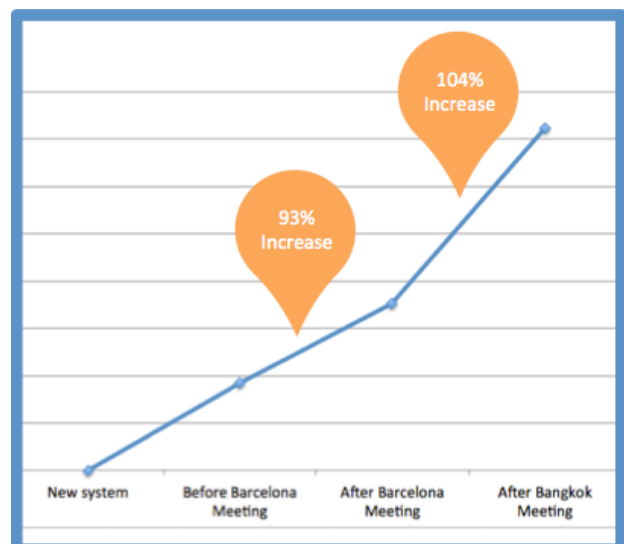
It is very important that we stay connected all the year through, so please keep us updated on any relevant news or information about your Company so that we all know and hear from you. *Has your Company obtained any award or sector recognition? Have you recently handled a special shipment? Would you like to inform us of a successful cooperation with your PANGEA partners?* Pls. Contact us and we will edit your next news article. PANGEA LOGISTICS NETWORK

Increasing Member-to-Member cooperation

We have already commented that cooperation between Members is increasing exponentially. This time and making use of our powerful shipment monitoring system I'll inform you with real numbers.

We have compared the average number of shipments registered in the system per month for 2012 and 2013 and there has been more than 50% increase. More relevant is the huge increase registered for this last quarter (Nov. 2013 - Feb. 2014) since the Bangkok Meeting, this being 170%. Considering that still today most of the activity in the network is not being registered in the system these ratios could be even higher.

Correspondence between business increase and meeting attendance has also been observed, the activity registered increased around 100% after the celebration of both the Barcelona (93%) and Bangkok (104%) Global Meetings.



New Members

New PANGEA Members announcements

ZAK SHIPPING LINES *New Member in Pakistan, affordable and reliable logistics solutions*

ZAK Shipping Lines (*FIATA and PIFFA Member, Reg. Num. PL-1028*) was established in 2003 as a global freight forwarding business. Their innovative operational systems has enabled **ZAK Shipping Lines** to become one of the leading providers of freight and logistics. **ZAK Shipping Lines** makes every effort to provide customers with unified and worthwhile solutions for their shipments.



ZAK Shipping Lines expert and experienced team of professionals can rapidly and effectively move your commodities, to any location across the globe, while taking care of required shipping processes. They have excellent relations with carriers and global agents to provide optimized and cost effective cargo solutions.

ZAK Shipping Lines also designs best routing solutions that suite your freight forwarding requirements. **ZAK Shipping Lines** specialties include containerized shipments, air freight shipments, inland transportation, custom clearance, commercial import/export of goods and supply chain management. Their industry knowledge and insight enables them to deal with the complexities of cross border and country specific documentation seamlessly and efficiently.

ZAK Shipping Lines Logistics services:

- ◆ Ocean Freight Shipments (Export/ Import)
- ◆ Air Freight Shipments
- ◆ Inland Transportations
- ◆ Multimodal Transport Operator

- ◆ Warehousing
- ◆ Documentation & Custom Clearance
- ◆ Supply Chain Management
- ◆ Total Logistics Solutions
- ◆ Full Container Load (FCL)
- ◆ LCL Consolidation

ZAK Shipping Lines is one of the leading freight forwarder in Pakistan, exporting rice, tents, garments, yarn, auto parts, food stuff and other commodities to all global destinations. Our major specialty is rice movement from Pakistan to different destinations across the globe.

◆ During 2013 ZAK Shipping Lines moved approximately 55,000 M.T of rice to Europe, Med, Gulf and Red sea region.

◆ This year they have moved 15000 M.T of rice till today, to major destinations worldwide.

[CLICK HERE to read the full article >>](#)

COLBECK & CLARKE INC., *new Member in CANADA, is Canada's premier logistics service provider*

Founded in 1997 and headquartered in TORONTO, CANADA, **Colbeck & Clarke Inc. (IATA/FIATA/CIFFA Accredited Agent)** is Canada's premier logistics service provider. They offer a full-range of freight forwarding and total logistic management services suited to meet the individual needs of their clients. **Colbeck & Clarke Inc.** understands that each client has their own specific requirements. Being able to adapt to these requirements is what makes **Colbeck & Clarke Inc.** industry leaders.



Their mandate is to build durable, long-lasting relationships with their global partners through hard work and an uncompromising commitment to excellence in customer service. It guides everything they do. It is believing in this mandate that drives **Colbeck & Clarke Inc.** to deliver a seamless transportation service, to communicate faster and to be more flexible.

Colbeck & Clarke Inc. offers a full range of freight forwarding solutions for importers and exporters alike with coverage Canada wide. A quick summary of their services is as follows:

- ◆ Air Freight
- ◆ Ocean Freight (LCL/FCL)
- ◆ Trucking throughout North America
- ◆ Rail/Intermodal service
- ◆ Break-bulk and oversize cargo
- ◆ Consulting
- ◆ Cargo Insurance
- ◆ Warehousing
- ◆ Customs Clearance

Over the years Colbeck & Clarke Inc. has built up strong relationships with all major carriers serving the Canadian market. As a result of these relationships, they are able to offer highly competitive rates on most major trade lanes.

[CLICK HERE to read the full article >>](#)



MIG EXPRESS, New U.S. Member, highest Freight Services and specialize in Project Cargo



Since their inception in 2006, **MIG EXPRESS** (International Air and Ocean Freight Forwarder, IATA Accredited agent) have experienced an extraordinary growth and gained experience within various demanding supply chain sectors, covering the entire U.S. and specializing in project cargo.

MIG EXPRESS has become a single source solution to manage all transportation and freight needs: import-export, customs brokerage, consolidations, trucking, warehousing, letter of credit, etc. **MIG EXPRESS** provides international freight forwarding services - air/ocean and import/export from/to any location in the USA or Canada.

All of the **MIG EXPRESS** Team have a University Degree, most have an advanced Masters Degree. This assures a high level of professionalism and knowledge. Having a minimum employee turnover as they provide an excellent work environment with long-term opportunities for growth to all employees. **MIG EXPRESS** does business a little differently than most other freight forwarders - purposefully they do not maintain separate branches at all cities. Rather, they have one central customer service location from which they handle all exports and imports into USA and Canada.

[CLICK HERE to read the full article >>](#)

THINK INSIDE THE BOX

The global conference for people who own, move & handle containerised cargo

TOC CONTAINER SUPPLY CHAIN CONFERENCE EUROPE

24 – 26 June 2014
ExCeL | London | UK



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Conference | Networking | Port Tour | Exhibition

www.tocevents-europe.com



The Global roll-on/roll-off Shipping Industry Event



NEW FOR 2014

RORO Moves to London

RORO 2014 will take place at London's ExCel, one of Europe's premier exhibition and events venues

Visit RORO 2014 for a time and cost-efficient way to do business

- Source new products, technologies and innovations
- Learn how to streamline your operation, save shipping costs and improve efficiencies
- **NEW for 2014!** Attend the FREE Strategic conference sessions
- Network with industry colleagues and associates at the FREE networking event
- Your badge gives you free entry into TOC Europe and Port Centric Logistics 2014

NEW FOR 2014

RORO will be co-located with

TOC Europe & Port Centric Logistics 2014



Register FREE today at www.roroex.com/pangea

Member's News

Pls. contact us if you want to publish a News article about your company in the next Newsletter.



www.connectcargo.com

CONNECT CARGO, handles 14 feet High Machinery project shipment

We are pleased to inform you that **CONNECT CARGO**, your PANGEA Partner from India, has recently handled a 14 feet High Machinery project shipment from Chennai to Bangladesh.

CONNECT CARGO planned the most suitable transport vehicle for this shipment consisting in a low bed trailer and made the necessary arrangements to stuff the cargo in 1 lot of 8 20' Open Top Containers. Their team was also responsible for the pick-up from factory, transport from factory to off-dock CFS and CFS to port.

The below is some information and pictures for your good reference.

Volume: 87 MT

Weight: 227 CBM

Dim: 14 feet

"The shipment involved meticulous route/equipment/stuffing planning and execution, our team had to keep view on the Chennai city traffic route constraints and restrictions in order to comply with the transport route/time schedule and arrange tarpaulins to cover

the stuffed cargo" explained Mr. HL Santharam, CEO at **CONNECT CARGO**. *"Our company counts on an experienced team of professionals that have handled several project shipments, both in flat rack containers/open top containers and break bulk to several countries"*

CONNECT CARGO (IATA Accredited Agent, MTO (Multimodal Transporter Operator) Certification from DG Shipping of the Government of India, Registered Deconsol Operator in India, IATA DG certificate) offers freight forwarding services in India through their offices in **Delhi, Mumbai, Kolkata, Chennai, Bangalore, Hyderabad.**

www.jettrans.at

JET TRANS, Austria, Temperature Controlled and Dangerous Goods Shipping

JET TRANS, your PANGEA partner from **Austria**, specializes in **airfreight temperature controlled and Dangerous Goods shipments**. Furthermore they also arrange road-services for the same products under temperature control on dedicated basis throughout Europe.

Recently, **JET TRANS** has handled temperature controlled shipments of chemicals, pharmaceuticals, both frozen and fresh, and fresh biopharmaceuticals, all kinds of dangerous goods except class 7, mainly class 3, 4 and 9, as well as DG and fresh in combination. "Each customer, cargo and route has to be carefully studied and monitored in order to fulfil all requirements, assure regulatory compliance and minimise risks" explains Mr. Arthur Prissman, Managing Director at **JET TRANS**, "this kind of shipments are complex, we assist our customers to develop their shipping plans and improve their current solutions".



JET TRANS staff is very experienced and engaged in handling such critical cargo and of course also holds the DG training certificates.

Pls. See below picture of **JET TRANS** state of the art truck fleet, consisting of refrigerated and heater equipped vans, straight truck and tractor trailer vehicles: 2 changeable 7 mt. stand alone units (truck & trailer, each unit for 33 paletts capacity double decker), 2 vans for 5 paletts capacity (850 kgs payload), 1 van for 2 palett capacity. All vehicles range -25°C/ +20°C and are GPS surveilled.

www.tracosa.com

TRACOSA (Spain) and the Mobile World Congress, MWC 2014

The world's largest exhibition for the mobile industry was hosted once again this year in Barcelona, from the 24-28 February.

Over **85,000 participants** attended including prominent executives from Facebook, Vodafone, Samsung, Sony, LG, HTC, Nokia, Hacer, Huawei and Intel as well as representatives from **160 countries**.

Showcasing the what's next in mobile technology from over **1,800 companies worldwide**, the congress took place at the Fira Gran Via, in Barcelona, Spain, with an exhibition space of **98,000 square metres**.

Talks analyzed the impact these technologies will have in the coming years on industries touched by the mobile market whether tourism, health or transport.

TRACOSA (PANGEA Member in Spain) has handled almost the entirety of operations to import and re-export what was seen in Barcelona during these days. Up to **800 customs and transport operation, both air and sea**, imported and re-exported the stand materials, catalogues, product samples, etc.



www.bluefreightservice.com

www.horizonsmaritimes.com

PANGEA Members Cooperation, Germany and Tunisia, in a RO/RO Project.

We are pleased to report of a succesful cooperation between PANGEA Members. **BLUE FREIGHT SERVICE, from Germany, and HORIZONS MARITIMES, from Tunisia handled a successful RO/RO project from Germany to Tunisia.**

They recently shipped **Civil Protection sophisticated equipment vehicles ex Germany to Tunisia** which were a gift of the German embassy to the Tunisian government. The vehicles consisted of **2 Firefighting trucks (11,900 Kg / 129,748 cbm), 2 Firefighting vans (14,000 Kg / 66,560 cbm) and 3 Firefighting pick up cars (6,300 Kg / 54,364 cbm)**. The shipment was routed via Bonn – Antwerp – Salerno – Tunis La Goulette to final destination at Tunis City, with a total transit time of 13 days.

Due to a delay during manufacturing at shippers side and in order to keep delivery cut off in Tunis, part of the Shipment was transported from D-53227 via dedicated Truck Transport, this included **express delivery from Bonn to POL Salerno in Italy (approx. 1620 Km distance)**.

BLUE FREIGHT SERVICE coordinated the pre-carriage as well as deep sea haulage along with export customs clearance and **HORIZONS MARITIMES** was PIC at destination for Consignee and coordinated cargo release. During the whole project a steady flow of information through PANGEA channel was requested by Shipper and Cnee due to the importance of this shipment.

BLUE FREIGHT SERVICE

PANGEA MEMBER IN GERMANY



HORIZONS MARITIMES

PANGEA MEMBER IN TUNISIA



www.newglobegroup.com
NEW GLOBE LOJISTIK (INDIA) awarded as 100 most innovative companies in India for 2013

INNOVATIVE 100 by Inc. India recognizes India's most innovative midsize companies, which have the potential to revolutionise the business world through its pathbreaking products or technologies, unconventional approaches to people and business functions and disruptive tools and processes to increase productivity.



The final list of winners was out in December 2013, NEW GLOBE LOJISTIK is

now among India's most innovative midsize enterprises, they run an extraordinary organization and been awarded for innovation in supply chain management and freight forwarding.

Congratulations to the NEW GLOBE Team on this great achievement!

www.express-link.com.au
EXPRESS-LINK GLOBAL, Australia, launches new logo brand and website

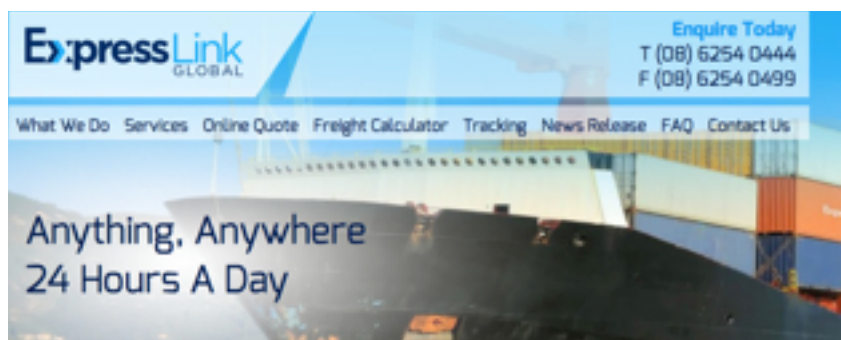
We are proud to inform you that your PANGEA Partner from Australia, EXPRESS-LINK GLOBAL, has launched a new brand logo and website as part of the ongoing evolution of their Company. The experienced EXPRESS-LINK Team

operating since 1997 has chosen a new image with a more modern look that captures the company's future direction.

Changing a brand logo is a process that can involve many steps and take some time, so they are also updating all their collaterals, trucks, business cards, corporate materials, etc. with the new logo and will finalize it gradually.

EXPRESS-LINK has already released their newly redesigned website. By updating their site, www.express-link.com.au, with a stylish new web 2.0 look and feel, they have improved navigation and provide enhanced tools such as Freight Calculator, Online Quotation, Tracking and Social Media features.

We invite you to visit www.express-link.com.au and have a look!



SHORT NOTICES

CONSOLIDADOS 807 (EL SALVADOR, GUATEMALA, HONDURAS, PANAMA)

Pls. take note that our Regional Corporate Director (Mr. Estuardo Toruno) will participate in the Intermodal Show that will be held in Brasil next month. In case any PANGEA Member will also visit the event, we can arrange specific meetings focused on more business development with our companies. We will use stand E55 as our meeting base.

Pls. contact Mr. Carlos Cardoza (PANGEA Coordinator) for your arrangements at ccardoza@c807.com



WORLDWIDE SHIPPING TRANSPORTATION (MEXICO)

Please be advised that Mr. Erick Zazueta is leaving Grupo SOHER due to personal reasons as from February 28th. We wish the very best to Erick in his next step. We have updated our contact details in the Members Directory.

Mr. Raul Solis, Managing Director of Grupo Soher, raul.solis@gruposoher.com.mx remains as PANGEA Coordinantor. Alternatively, you can also contact Mrs. Tania Sanchez, tania.sanchez@gruposoher.com.mx, and Mr. Sergio Ortega, sergio.ortega@gruposoher.com.mx.



NEW TRADING BRIDGE (JAPAN)

We would like to inform you about new import regulation in Japan. Pls. see below further details.

The regulation is Advance Filing Rule (AFR) = notice to goods details 24hrs before sailing origin (or transit port).

If anyone would like to ship goods by seafreight or for any questions, please contact us for assistance.

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Please be advised that Japan Customs requests to notice any maritime container cargoes at latest 24hrs prior sailing from port of loading. The rule named "Advance Filing Rule (AFR)" and it will implemented from Mar. 10, 2014.

* If ocean carrier will call Japanese ports directly, you should notice at latest 24hrs prior sailing from port of loading.

* If ocean carrier will transship container before arriving in Japanese ports, the final notice should be done at latest 24hrs prior sailing from transship port.

///IMPORTANT///

*If you have fault in sending information as requested, there will be trouble in smooth cargo dispatch.

- Japan customs may refuse discharging container and order to ship-back to origin.

- Japan customs may apply penalty fee to us. In this case, we will have to bill you the penalty fee.

- In case you arranged indirect route from origin to Japan, (e.g. transshipped at BUSAN, KOREA/Hong Kong/Singapore, etc.) you will have to report cargo information 24hrs prior departure origin, also you have to do again 24hrs prior departure transshipped port.

Please see references provided from Japan Customs to support AFR procedure.

Japan Customs AFR guidance

<http://www.customs.go.jp/english/summary/advance/index.htm>

Nippon Automated Cargo Clearance System(NACCS)

<http://www.naccscenter.com/afr/>

<http://www.naccscenter.com/afr/lsp.html>



J. RONCO Y CÍA S.L. (SPAIN)

We inform you that our email xxx@alfredorodriguez.es will no longer be in use.

Pls. change our emails to xxx@ironco.com.

Pls. note my email as follows:

Gilles Percelay (PANGEA Coordinator),
gilles@ironco.com

**CARAVEL LOGISTICS (UAE)**

We would like to inform you of changes in points of contact for CARAVEL LOGISTICS. Kindly find below the details of the assigned PANGEA Coordinator (Primary Contact) for CARAVEL from now onwards.

Name: Philips Joseph

Designation: Senior Manager – Business Development

Email: philips.aeshj@caravellogistics.com

Mobile: +971554567525

**88 SUNFREIGHT EXPRESS CORP (PHILIPPINES)**

We kindly inform you of our new email address at:

♦ Jerald Sollano (PANGEA Coordinator):

jds@88sunfreight.com

♦ Michael Maranan (Managing Director):

mvm@88sunfreight.com

**SPREADER LOGISTICS (MEXICO)**

SPREADER LOGISTICS (Mexico) has recently opened a new branch located in Condesa. This is a new commercial and operations office for ocean and ground logistics, located near to the center of Mexico

City and strategically close to the main business and headquarters. Their main office in Mexico City remains near to the airport.

Pls. note SPREADER LOGISTICS contact details for both of their offices in Mexico (also updated on the Members Directory).

Headquarters: Mexico City

Av. 613 No. 8 Col. San Juan de Aragon

Mexico D.F.

07970 - Mexico City

MEXICO

TEL: +52 55 57962439

FAX: +52 55 36110737

Condesa Branch

Mazatlan 20 Of. 202A

Condesa, Mexico D.F.

06140- Condesa

MEXICO

TEL: +52 55 57962473

FAX: +52 55 36110737

***Please keep us updated about your Company***

Is there any news or information of interest about your Company that you would like to share with us?

- ♦ New dependencies or process improvements
- ♦ Obtention of an industry certification or award
- ♦ Special shipment or project handled
- ♦ Successful cooperation with your PANGEA partners
- ♦ Promotion of a new service, route, traffic, etc
- ♦ Training program, sponsorships

We just need a few details, we will work on the contents and inform your partners of your efforts and achievements. We will be very happy to include your information in the next Quarterly Newsletter (issue April 2014).

Looking forward to receiving and working on your information!