

PANGEA *Newsletter*



CONTENT

PANGEA GUARANTEE FUND

PANGEA is launching a Payment Guarantee fund to protect Members against bankruptcy.

NEW PANGEA MEMBERS

Please read more about your new fellow partners, including all new PANGEA Members that joined the group during 2014 and will be welcomed at the Kuala Lumpur Global Meeting. Welcome on board!

MEMBER'S NEWS AND SHORT NOTICES

News articles about IN TIME Wholesale Express Limited (UK), Belglobe (Switzerland), New Globe (India), Ventana Serra (Italy), Jurmak (Mongolia), Atak-Orbit (Turkey), Connect Cargo (India), Blue Freight (Germany), Horizons Maritimes (Tunisia), Express-Link (Australia), TIM Logistics (Thailand), Caravel (UAE), Transvalair (UK), ELS Group (Vietnam), Prolinair (France), New Trading Bridge (Japan), FJT Logistics (Australia), Morgan Systems (US)

MORE INSIDE

Protected Cooperation

How does PANGEA protect Members?

PANGEA Payment Protection

- ▶ Membership selection
- ▶ Shipment Monitoring platform
- ▶ Best practices payments
- ▶ Management and Arbitration
- ▶ **Guarantee Fund** New !!



The main purpose of Pangea is to establish a stable and long lasting cooperation between the members of our association, in which all participants can do business under the most complete guarantees. To do so, we adopt every measure within our reach in order to protect the interests of our collaborators. This includes: Strict selection of Members, Limited Exclusivity, Protected Access, Real Shipment Monitoring, Management of incidences, secure online payments, established good financial practices, control and arbitrage. The existing measures will now be completed with the launching of a Guarantee Fund.

For a long time we have been analyzing in depth the available options of offering Members an additional protection for payments within the Network. We have been in contact with insurance Companies, insurance brokers, collection agencies, lawyers, accountants, discussing the needs of the network and possibilities.

Our objective in the first place was to offer the protection service through a referential insurance Company, but such a global insurance policy does not exist

and designing a tailor-made policy for our group would result in a not at all competitive service. We know that ATRADIUS had tried in the past to design an insurance system for FIATA Members but the project did not progress.

This leaves us with no other option than managing our own Guarantee Fund. We have developed the fund regulation frame that we would like to share with you and resumes as follows:

- ♦ The total maximum compensation for the launching year is USD 50,000.
- ♦ The maximum compensation per single defaulting Member is USD 15,000
- ♦ These amounts will be increased for the following years if there is a positive compensation balance at the end of each period.
- ♦ Members can adhere to the fund with an annual contribution of USD 500 per year, per Company/Country (HQ) and USD 100 per branch.
- ♦ The fund will cover unpaid invoices between Members due to bankruptcy
- ♦ Established procedures for the shipment registration and payment alert must be fulfilled by all protected Members

You can download the complete terms and conditions for your full review through the PANGEA website (Members Area).

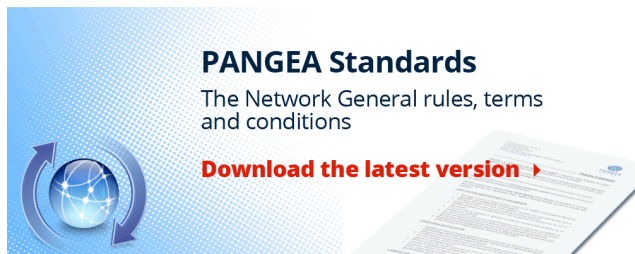
At this point, we have asked all Members about their interest in participating and contributing to this additional payment protection and expect to receive further feedback during the Kuala Lumpur Global Meeting.

Please find more information at <http://www.pangea-network.com/protected-cooperation>.

Best practices compliance

New version of the Network Standards and Procedures

To manage the protection measures and guarantee fund is another step we take in order to deliver a consistent networking experience. In addition we have updated the following network documents/guidelines, which have been uploaded in the Members Area:



PANGEA Standards
The Network General rules, terms and conditions
Download the latest version >

PANGEA STANDARDS. The Network general rules, terms and conditions. Download from the Members Area revision num. 6 in force from July 2014. Changes from the previous revision are indicated in Italic format.



PANGEA Payment Alert Procedure
Read more about the payment preventive measures.
Read more >

PAYMENT ALERT PROCEDURE. This document resumes the preventive measures established by the system to verify membership status, register your network shipments, the invoicing process and how to report payment delays. Download from the Members Area revision num. 2 in force from July 2014. As you know, we also send a reminder email every month for your easy reference.

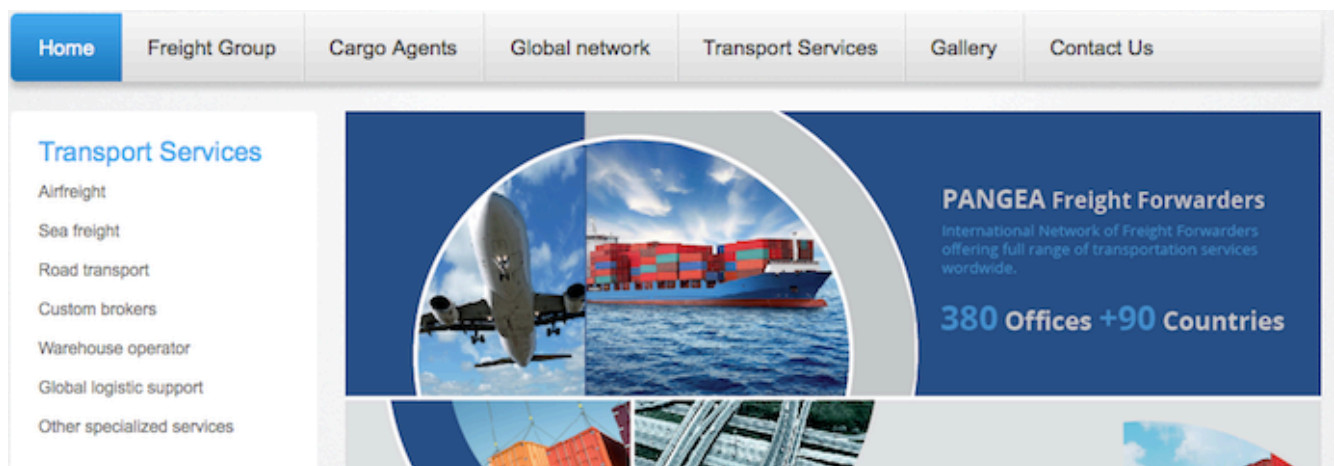
www.pangea-forwarders.com

Have you visited our New Corporate website?

Our new Corporate Web site is live, located at www.pangeaforwarders.com and translated into English, French and Spanish. It is a multilingual website ready for further translations.

This new site presents our Network as a Multinational Transportation Group offering a full range of logistics services worldwide and rebranded as **PANGEA Freight Forwarders**. In an increasingly virtual age, our site represents the public and corporate face of our group, that can also be used as a forum for interaction with partners, colleagues and customers.

The website is fully addressed to exporters and importers that have local and global transport needs and has the aim of receiving their business requests that will be re-addressed directly to you. You can also support your sales efforts by inviting customers to visit our professional site and showing them your global reach in addition to your local expertise.



Home | Freight Group | Cargo Agents | Global network | Transport Services | Gallery | Contact Us

Transport Services

- Airfreight
- Sea freight
- Road transport
- Custom brokers
- Warehouse operator
- Global logistic support
- Other specialized services

PANGEA Freight Forwarders
International Network of Freight Forwarders offering full range of transportation services worldwide.
380 Offices +90 Countries

New Members

New PANGEA Members announcements



SONADE, new Member in Lebanon, Logistics and Freight handling leader

SONADE is a Lebanese established freight forwarder company, since 1992, in the logistics and sea land and air cargo handling industry. SONADE continuously seeks opportunities which will enable them to spread wings further and undertake movement of the cargo in the entire area.

The **SONADE** Team will have the right solutions. **SONADE**, is a privately owned full service Customs Broker, International Freight Forwarder and Ship broker in Lebanon.



SONADE's vision and desire is to become a force in the import and export market. The founding business principles that **SONADE** continues to demonstrate today:

- ✦ Flexibility
- ✦ Responsiveness
- ✦ Personalized/Tailored Services

LAND TRANSPORT:

SONADE provides international and local transportation logistics solutions. The **Land Transport** department has been providing regular full loads and services within the **GCC and Levant countries**. It maintains **flexible and tailor made road services** to meet the customer needs.

Services Offered:

- ✦ Port operations
- ✦ Border clearance
- ✦ Flexible and timely arranging of cranes and forklifts
- ✦ Fleet of own trucks
- ✦ Land transportation to GCC countries and Levant (LTL and FTL)
- ✦ Break bulk movements
- ✦ Special and heavy equipment movements
- ✦ Door – to – door clearance
- ✦ Capable of handling perishable and dangerous goods cargo
- ✦ Fast and reliable services
- ✦ Tailor made solutions to customer requirements
- ✦ Flexible and time delivery services
- ✦ The Facilities / Strengths:
 - ✦ Operating own fleet of trucks, trailers, and pickups
 - ✦ Well trained and experienced professionals
 - ✦ Bonded warehouse facility at Beirut Port Free Zone

SEA FREIGHT:

The **Sea Freight** Management team handles movement of cargoes from any global origin/destination, be it LCL or FCL. **SONADE** has secured excellent relationships with leading carriers, thereby ensuring outstanding rates and services.

The Services Offered:

- ✦ Sea Freight Import / Export Consolidation – LCL and FCL services
- ✦ Logistics & distribution services
- ✦ Full Clearing and Forwarding services
- ✦ Quick clearance with in-house clearance dept.

SKY FREIGHT:

The **Air Freight** Division of Air Cargo services has its home base at the **Beirut International Airport Cargo**. The Air Freight team provides total logistic solutions and a trusted Air Cargo Management.

SONADE expertise of import and export requirements, customs regulations, licenses, and consular documentation and payment practices can guide customers to achieve optimum results in the Air Freight operations. CSS Air Freight division is a proven success in the realm of its operation.

The Services Offered:

- ◆ Air Freight (Export / Import Consolidation)
- ◆ Multimodal Operations (Sea / Air, Sea / Land Management)
- ◆ Clearing and Forwarding
- ◆ Door to Door Service
- ◆ Supply Chain and Logistics Management
- ◆ Cargo General Sales Agent
- ◆ Projects Cargo handling
- ◆ Ship Spares movement
- ◆ Aircraft Chartering
- ◆ Customs clearance and delivery

SONADE Strengths:

- ◆ Worldwide Partnerships
- ◆ No restriction on size of cargo and airline option
- ◆ Online customs clearance and freight booking facility
- ◆ Acceptance and handling of dangerous goods cargo

Pls. visit www.sonade.com for more information



TIGERS GLOBAL LOGISTICS, new Member in Malaysia, offering specialized supply chain solutions

Tigers Global Logistics (M) Sdn Bhd from Malaysia is part of **Tigers Limited** and disposes of 3 operative offices in the country. The airfreight operations are located at **Kuala Lumpur International Airport** and the second location in **Port Klang** supports the group contract logistics, e-fulfillment and all other speciality services including automotive account. The third office will be at Penang which will start operating in October 15th this year.

Tigers Limited is a US\$ 700 million company headquartered in Hong Kong specializing in global supply chain solutions. These include sophisticated B2B freight management and logistics, as well as innovative B2C e-fulfillment services enabled by leading edge information technology. **Tigers Limited** operates facilities throughout the United States, Europe and the Asia Pacific Region.



"Malaysia is one of the most resilient and important economies in South East Asia and continues to deliver robust growth whilst also being a key trading Partner for most of the other markets in which Tigers operate" said Andrew Jillings, **Tigers Group** CEO. *"We will start with two offices. The airfreight operations will be located at Kuala Lumpur International Airport and a second location in Port Klang will support our contract logistics, e-fulfillment and all other speciality services"* said Chris Pollard, the Regional Managing Director for the Asia Pacific.



RS Baskaran, Managing Director, **Tigers Malaysia**, is leading the strategic development and growth initiatives in Malaysia. He has over 18 years of experience in International freight management, project logistics, oil and gas, automotive and chartering. The **Tigers Malaysia** team has 14 professional staff and more than 10 years' experience in the industry with very good exposure of handling operational and customer service with international agents.

Tigers Global Logistics (M) Sdn Bhd provides total logistics services, they specialize in oil and gas project cargo, automotive, dangerous goods handling, warehousing apart from day to day freight business in the industry.

For more information about **Tigers Limited**, please visit their website at www.go2tigers.com and/or watch Tigers' videos in YouTube: <http://www.youtube.com/user/tigersltd>.





PEKAES, new Member in Poland, leading logistics operator since 1958

PEKAES is one of the leading logistics operators in **Poland** offering comprehensive logistics and intermodal services for both domestic and international customers .

PEKAES is a company with **over 55 years experience**, offering at present services in the field of **warehouse logistics, domestic and international distribution of general cargo, road and railway freight forwarding, air and sea freight and a range of value added services in the context of supply chain management.**

PEKAES has one of the most effective domestic network distribution terminals in Poland, rail network terminals handling in Poland, **17** branches throughout the country, **4** key terminals railway, **2** container agencies and **8** logistics warehouses, which employ a total of almost **1000** employees . The Company invests heavily in the newest IT solutions for the improvement of their logistics

operations, thereby providing clients with the highest quality services that fully meet their needs.

The **PEKAES** Board and Management strategy involves the expansion of a **strong group of logistics and intermodal Companies** aimed to increase the range of services and improve efficiency in all areas of business. To this end, in late 2013, the Company acquired two entities, **Chemikals** and **Polish Spedcont**.

Chemikals is a regional leader in operating and managing rail loading terminal on the Polish border with the Kaliningrad Oblast. It focuses mainly on logistical import fertilizers and high-quality coal. In turn, the **Polish Spedcont** the freight company - operator engaged in the rail and road freight . The company specializes in the transport of goods in containers (20ft and 40ft) and semi trailers and other intermodal cargo units.

"The acquisitions of the two entities is an opportunity for us to abrupt development of intermodal services market and the introduction of new, high-margin products. The strong position of both Companies, their profitability, and

their bases of customers, will allow the use of multiple synergies , as well as the strong output at a very perspective direction of the East. And with purchase Spedcontu gained a healthy , profitable company which develops our powers of container shipping services and intermodal. We see it as an opportunity for synergies and dynamic growth based on additional assets", said Maciej Bachman, CEO **PEKAES**.



The consequence of the changes and effectively implemented strategy were good financial results in 2013. **PEKAES** earned the 11 million zł net profit, compared to a net loss of 13.4 million zł year earlier and increased revenue by almost 5% , to 548.6 million zł. During this time, the company has become very competitive, distinctive in quality and modernity in customer entity, with the result that competed and won a key tenders in the industry.

Good results for **PEKAES** that is more than ever capable of offering comprehensive logistics services, for any kind of cargo and volume, matching the type of transport to the specific needs and expectations.

Air and Sea Freight Services

Reaching the farthest corners of the world. **PEKAES** has close and long-term cooperation with reputable airlines. They work with leading Polish airports in **Warsaw, Gdansk, Katowice, Poznan and Wroclaw**, using competencies of a team of experienced freight forwarders and licensed customs agents.

- ✦ Comprehensive services for aviation
- ✦ Transportation between ports
- ✦ Handling in airports and consolidate goods
- ✦ Transport of dangerous goods DGR
- ✦ Comprehensive customs services
- ✦ Additional services, such as palletizing, plastic wrap or storage, etc.

Competitive advantage and performance

PEKAES offers the highest quality and innovative customer services. Attractive in terms of communication, storage facilities, branches locations and the implementation of best operational processes in the company, even at higher volume shipments.

- ✦ Recently **PEKAES** has acquired a modern distribution center at **Panattoni Park Poznań III**, a modern distribution center with a total area of 55 000 m², located 12 km from the city center, along the national expressway S11, a short distance from the junction of the A2, E30, S1. **PEKAES** also disposes of warehouse space in one of the **Tri-City center - Panattoni Park Gdańsk**.

- ✦ **PEKAES** has also recently changed the location of two branches - in **Rzeszow and Bialystok**. The decision to change the location of the two branches and increasing the rented space in various regions of the country is dictated by the growing demand for solutions offered by the company.

- ✦ Soon **PEKAES** will also change the location of the Tricity, which is an urban area consisting of three Polish cities: Gdansk, Gdynia and Sopot. Moving to a modern warehouse located in the Port of Gdynia, increasing its operational capabilities in conjunction with the maritime services.

- ✦ **PEKAES** has developed an innovative Client Zone, which includes modern and user-friendly IT solutions. This facilitates customers to quickly and correctly communicate with their logistics operator and to dispose of updated information about the services provided to them by **PEKAES** as well as have access online to the documents related to

their handling by the operator. The new tool includes, among others: shipment tracking, e - invoicing system, submission and management of complaints and the ability to transmit separate accounts in the Customer Zone to individual employees on the client side.

- ✦ Updated Company website with new image and functionalities.

Networking Opportunities

"*PEKAES is active in taking further measures to increase the range and scope of its activities. Joining PANGEA NETWORK, will allow us to establish relationships with freight forwarders around the world and build new channels for existing customers, which will strengthen our current market position. As a member of the group we aim to access new markets offering a much wider range of services to clients in the global market*", says Kajetan Jagłowski, Sea Freight Director **PEKAES**.

PEKAES is listed since 2004 in the **Stock Exchange in Warsaw** and has been repeatedly recognized and rewarded. The company is actively engaged in activities supporting socially responsible business. Since December 2011, **PEKAES** participates in **UN-led global program of the UN Global Compact**.

Please visit www.pekaes.pl for more information.

PEKAES

SPEEDY ACTIVE FREIGHT, New member in Pakistan, your No.1 freight forwarding Partner

SPEEDY ACTIVE FREIGHT (founded in 1991) is an **IATA certified company** HQ in Sialkot having own offices major cities in **Pakistan (Lahore, Islamabad, Peshawar & Karachi)**.

SPEEDY ACTIVE FREIGHT has been serving the market for the last **25 years** and can offer pickup, transportation, customs clearance, air & ocean forwarding throughout Pakistan. They are also specialized in handling of Surgical, Sports Goods, Leather/Textile Garments & Perishable items. **SPEEDY ACTIVE FREIGHT** valuable customers can count on the S.A.F. Team regarding local handling, speedy customs clearance, competitive rates and efficient freight forwarding.



SPEEDY ACTIVE FREIGHT services includes:

- ♦ Air & Sea - Exports
- ♦ Air & Sea - Imports
- ♦ Consolidation of Air and Sea shipments
- ♦ Chartering and project Handling
- ♦ Customs Clearance (Export and Import)
- ♦ Trucking / Transportation

What **SPEEDY ACTIVE FREIGHT** can offer:

- ♦ Competitive rates
- ♦ Excellent & reliable services
- ♦ Strong Follow-up
- ♦ Viable service options
- ♦ Timely Updates

SPEEDY ACTIVE FREIGHT is since 2005 part of the **SFI Group of Companies**, run by well experienced and qualified professionals, managers and executives, with their emphasis on transparency of operations, responsible corporate governance and committed workforce. Offering specialized **Air and Sea export/import Freight Forwarding** from one unique platform.

Pls. visit www.saf.com.pk for more information



COLBECK & CLARKE INC., new Member in CANADA, is Canada's premier logistics service provider



Founded in 1997 and headquartered in **TORONTO, CANADA, Colbeck & Clarke Inc. (IATA/FIATA/CIFFA Accredited Agent)** is Canada's premier logistics service provider. They offer a full-range of freight forwarding and total logistic management services suited to meet the individual needs of their clients. **Colbeck & Clarke Inc.** understands that each client has their own specific requirements. Being able to adapt to these requirements is what makes **Colbeck & Clarke Inc.** industry leaders.

Their mandate is to build durable, long-lasting relationships with their global partners through hard work and an uncompromising commitment to excellence in customer service. It guides everything they do. It is believing

in this mandate that drives **Colbeck & Clarke Inc.** to deliver a seamless transportation service, to communicate faster and to be more flexible.

Colbeck & Clarke Inc. offers a full range of freight forwarding solutions for importers and exporters alike with coverage Canada wide. A quick summary of their services is as follows:

- ♦ Air Freight
- ♦ Ocean Freight (LCL/FCL)
- ♦ Trucking throughout North America
- ♦ Rail/Intermodal service
- ♦ Break-bulk and oversize cargo
- ♦ Consulting
- ♦ Cargo Insurance
- ♦ Warehousing
- ♦ Customs Clearance



Over the years **Colbeck & Clarke Inc.** has built up strong relationships with all major carriers serving the Canadian market. As a result of these relationships, they are able to offer highly competitive rates on most major trade lanes.

Additionally, they believe strongly in providing only true NET/NET rates to their business partners around the globe to maximize the ability to secure new business. Any and all sales leads are actioned within 24 hours and feedback is always provided to ensure that no opportunities are missed.



The Colbeck & Clarke ADVANTAGE:

- ♦ True NET/NET rates to our global partners• Benchmark our response times in minutes, not hours or day
- ♦ Offer 24/7 emergency contact service
- ♦ Staff are fluent in speaking Cantonese, Mandarin, French and English
- ♦ Total quality system in place exceeding industry standards
- ♦ IATA, FIATA and CIFFA members
- ♦ Accurate in everything we do.

Colbeck & Clarke looks forward to working with you in the near future and assisting with your shipments involving Canada.

Pls. visit www.colbeck-clarke.com for more information

**ALSO JOINED US ...**

We welcome all new Members and thank you for your confidence and support!

By joining PANGEA LOGISTICS NETWORK you form part of a group of agents, a community, a family, with its own principles and values.

All the general terms, rules and conditions are described in the agreed PANGEA Standards, available for your reference on the Downloads Section of our website (Members Area).

We encourage you to start, continue and increase your contacts with other PANGEA Members, as it is

the best way to receive business feedbacks and new opportunities.

Please keep your fellow partners well in mind and think of them on your next quotations, they will also consider you!

- ♦ Quote through your partners (give them the chance to quote, to get to know you and your business)
- ♦ Register Shipments between Members on our website interactive form
- ♦ Consider your fellow PANGEA Members on your quotations
- ♦ Offer your best attention to all PANGEA Members

- ♦ Obtain good references from other Members
- ♦ Inform them clearly that you are a PANGEA Member
- ♦ Send them quality sales leads to work together with
- ♦ Attend the global meetings, prepare your one-to-one meetings with your shipments and sales leads records (use the PANGEA System, you can download an excel file report).
- ♦ If you have recurrent business to a certain country contact directly the PANGEA Coordinator, inform them about your business in the country, and also find out if they could have reciprocal business.

Member's News

Pls. contact us if you want to publish a News article about your company in the next Newsletter.

www.itwx.co.uk

Newsflash Operations to Ukraine from iN tIME Wholesale Express Limited (Member in UK)

iN tIME Wholesale Express Limited, your PANGEA partner in UK, is still operating to Ukraine, activity in the country is currently restricted in some shape or form with the larger carriers, they are still in a position to provide **Air Freight and Air Express services to Ukraine** as normal.

At the moment there are 24 regions in Ukraine and deliveries are currently being completed to all of them. There are two regions, **Donetsk and Luhansk** currently affected by conflicts, however the situation in the remaining regions is stable. The **iN tIME** Ukrainian department is still functioning as normal, **delivering and collecting shipments in all the 24 regions**, including the two dangerous ones. Deliveries are interrupted only when the situation becomes critical and the safety of their staff is under direct threat. There are also regular checks being carried out by government authorities, which can slightly affect daily operations and cause delays. Their colleagues in Ukraine have told them that they are learning to deal with these negatives, but certainly temporary factors while maintaining regular operations and are confident of being able to continue to do so.



www.belglobe.com

BELGLOBE (Switzerland) New Logistics & Distribution Hub Location, New Name, New Look

At the beginning of August your PANGEA partner from Switzerland, **Belsped Global Logistics**, have moved to **Avenches** in a **brand new & state-of-the art Logistics & Distribution Hub** where they handle with immediate effect any kind of worldwide Export- and Import shipments.

Additionally Belsped Global Logistics is inaugurating for the first time a bonded customs warehouse at the same location.



They have used the relocation to renew their brand name and corporate image. With these new facilities and under a **new name BELGLOBE** will be able to serve you more efficiently, with bigger capacities and more professional than ever.

Pls. Find their new address and contact details through the Members Directory.

The **BELGLOBE** Team look forward to a successful future with you.



www.newglobelogistik.com

NEW GLOBE LOGISTIK, India, handled 700 tons of airfreight in May 2014

NEW GLOBE LOGISTIK adds another milestone to its 64 year history by breaking its **internal record** to handle the highest ever airfreight tonnage in a single month of MAY 2014 crossing **700 Tons (500 Tons for Air Export and 200 Tons for Air Import)**.



Being proud of their **NEW GLOBE** Team Members for their exceptional work and commitment to helping achieve this record.



www.arcese.com

VENTANA SERRA (Brazil, Italy and Turkey) awarded the "Company to Watch 2013"

VENTANA SERRA, your PANGEA Partner from **Brazil, Italy and Turkey** has been chosen by the analysts at Databank (Cerved Group) as the winner of the most prestigious annual award concerning business strategies and achieved market performances. After quantitative and qualitative researches, the attention of the analysts finally focused on **Ventana Serra**, on their industry average sales performances and financial results of the last year.



Matteo Arcese recently received the plate, sign of their success: *"This prestigious recognition as the most highly performing and worthy company in 2013 is a further confirmation of the growing strategies of Ventana Serra in the business of logistics, multimodal operators and shipping. We feel deeply*

honored and proud, as everyone in the Arcese Group, and this award pushes us to face with even more determination the next exciting challenges of the international markets."

Let us thank everyone who has contributed to the achievement of this exceptional goal: you deserve it!

[Read here](#) to know the reason why **VENTANA SERRA** has been awarded!



www.jurmak.mn

JURMAK INT'L FREIGHT FORWARDER (Mongolia) project transportation for the Soyombo Tower construction

JURMAK INT'L FREIGHT FORWARDER, your PANGEA partner in **Mongolia**, since 2013 has been arranging project transportation from Europe to Mongolia for the **SOYOMBO TOWER construction** located in the centre of the capital Ulan Bator next to the Mongolian Parliament building and the countries embassies. The Soyombo Tower will be the highest building in Central Asia.



JURMAK is in charge of the transportation of upper class indoor parts, mostly tiles and sanitary wares, along with all the indoor materials / wooden floors, etc.



JURMAK INT'L FREIGHT FORWARDER (Mongolia) former agency assigned for a "ZAMIIN-UUD Free-Zone" Project

JURMAK INT'L FREIGHT FORWARDER, your PANGEA partner in Mongolia, has been assigned as former agency for another "**ZAMIIN-UUD Free-Zone**" Project for this 2014. After handling successfully, with their own fleet of over 10 trucks for domestic delivery/pick up, 100% of transportation of "ZAMIIN-UUD, SAIN-SHAND" Road Project during 2013.

ZAMIIN-UUD is a Southern border port town with an area of 47.8

thousand hectares and main hub providing border crossing services to Mongolia's major foreign trade and serving as a bridge between Mongolia, China and Asian countries. It's beneficial geographical location and convenient transportation services are main conditions for the development of a Free Economic Zone FEZ. The establishment of a FEZ that meets international standards and promotes regional development will make a remarkable contribution to the Mongolian social and economical development.

There are several processes and state financed construction projects (security fence and shelter, control points, electricity transmission lines, transformer sub-stations, auto-roads

from Port, Border control and subordinary departments buildings, etc) as well as development projects from industry and service enterprises.

JURMAK is arranging the first **100 wagons of Bitum from China to ZU**, which is beginning next week, these tasks will continue up to 2015. Their excellent services in 2013 have been recognized and awarded for "The Best of Mongolia 2013" from HUNNU EMPIRE Organisation (Ref at www.hunnu.mn and www.chingis.mn).



www.orbitlojistik.com

20th Anniversary ATAK-ORBIT INT'L LOGISTICS (Turkey)

We want to extend our warmest congratulations to the **ATAK-ORBIT INT'L LOGISTICS (Turkey)** Team as they celebrate a remarkable **20th Anniversary** serving the freight forwarding industry.

We wish you continued success as you celebrate this important milestone!!

ATAK-ORBIT INT'L LOGISTICS was formed in 1994 as the Atak Int'l Transport, the company adapted its name to Orbit Logistics and has steadily grown and provided logistics solutions across a diverse base of industries including; machinery, spare parts, foods, textile and construction materials and more. **ATAK-ORBIT INT'L LOGISTICS** has expanded their present service offerings to include customs clearance, warehousing and inland delivery.

2014 proudly marks **ATAK-ORBIT INT'L LOGISTICS** 20th year of business as a leading national asset-based 3PL provider.

Mr. Mehmet Ozkul, Managing Director of **ATAK-ORBIT INT'L LOGISTICS**, and the whole **ATAK-ORBIT INT'L LOGISTICS** Team, thank all partners, customers and colleagues for their support and co-operation till today and look forward to staying tuned for the next 20 years!

Congratulations and have a great celebration!



ATAK
FOREIGN TRADE

ORBIT
INTERNATIONAL LOGISTICS



www.connectcargo.com

CONNECT CARGO, handles 14 feet High Machinery project shipment

We are pleased to inform you that **CONNECT CARGO**, your PANGEA Partner from India, has recently handled a 14 feet High Machinery project shipment from Chennai to Bangladesh.

CONNECT CARGO planned the most suitable transport vehicle for this shipment consisting of a low bed trailer and made the necessary arrangements to stuff the cargo in 1 lot of 8 20' Open Top Containers. Their team was also responsible for the pick-up from factory, transport from factory to off-dock CFS and CFS to port.

The below is some information and above pictures for your good reference:

Volume: 87 MT
Weight: 227 CBM
Dim: 14 feet.

"The shipment involved meticulous route/equipment/stuffing planning and execution, our team had to keep view on the Chennai

city traffic route constraints and restrictions in order to comply with the transport route/time schedule and arrange tarpaulins to cover the stuffed cargo" explained Mr. HL Santharam, CEO at **CONNECT CARGO**. *"Our company counts on an experienced team of professionals that have handled several project shipments, both in flat rack containers/open top containers and break bulk to several countries"*



CONNECT CARGO (IATA Accredited Agent, MTO (Multimodal Transporter Operator) Certification from DG Shipping of the Government of India, Registered Deconsol Operator in India, IATA DG certificate) offers freight forwarding services in India through their offices in **Delhi, Mumbai, Kolkata, Chennai, Bangalore, Hyderabad.**



BLUE FREIGHT SERVICE

PANGEA MEMBER IN GERMANY



HORIZONS MARITIMES

PANGEA MEMBER IN TUNISIA

Horizons Maritimes
We Put Quality First



www.bluefreightservice.com
www.horizonsmaritimes.com

PANGEA Members Cooperation, Germany and Tunisia, in a RO/RO Project.

We are pleased to report on successful cooperation between PANGEA Members. **BLUE FREIGHT SERVICE, from Germany, and HORIZONS MARITIMES, from Tunisia handled a successful RO/RO project from Germany to Tunisia.**

They recently shipped **Civil Protection sophisticated equipment vehicles ex Germany to Tunisia** which were a gift of the German embassy to the Tunisian government. The vehicles consisted of **2 Firefighting trucks (11,900 Kg / 129,748 cbm), 2 Firefighting vans (14,000 Kg / 66,560 cbm) and 3 Firefighting pick up cars (6,300 Kg / 54,364 cbm).** The shipment was routed via Bonn – Antwerp – Salerno – Tunis La Goulette to final destination at Tunis City, with a total transit time of 13 days. Due to a delay during manufacturing at shippers side and in order to keep delivery cut off in Tunis, part of the Shipment was transported from D-53227 via dedicated Truck Transport, this included **express delivery from Bonn to POL Salerno in Italy (approx. 1620 Km distance).**

BLUE FREIGHT SERVICE coordinated the pre-carriage as well as deep sea haulage along with export customs clearance and **HORIZONS MARITIMES** was PIC at destination for Consignee and coordinated cargo release. During the whole project a steady flow of information through PANGEA channel was requested by Shipper and Cnee due to the importance of this shipment.

www.newglobegroup.com

NEW GLOBE LOJISTIK (INDIA) awarded as one of the 100 most innovative companies in India for 2013

INNOVATIVE 100 by Inc. India recognizes **India's most innovative midsize companies**, which have the potential to revolutionize the business world through their pathbreaking products or technologies, unconventional approaches to people and business functions and disruptive tools and processes to increase productivity.



The final list of winners was out in December 2013, **NEW GLOBE LOJISTIK** is now among India's most innovative midsize enterprises, they run an extraordinary organization and have been awarded for innovation in supply chain management and freight forwarding.

Congratulations to the **NEW GLOBE** Team on this great achievement!

www.express-link.com.au

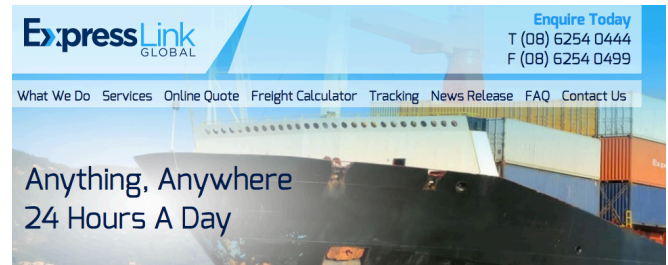
EXPRESS-LINK GLOBAL, Australia, launches new logo brand and website

We are proud to inform you that your PANGEA Partner from Australia, **EXPRESS-LINK GLOBAL**, has launched a new brand logo and website as part of the ongoing evolution of their Company. The experienced **EXPRESS-LINK** Team operating since 1997 has chosen a new image with a more modern look that captures the company's future direction.

Changing a brand logo is a process that can involve many steps and take some time, so they are also updating all their collaterals, trucks, business cards, corporate materials, etc. with the new logo and will finalize it gradually.

EXPRESS-LINK has already released their newly redesigned website. By updating their site, www.express-link.com.au, with a stylish new web 2.0 look and feel, they have improved navigation and provide enhanced tools such as Freight Calculator, Online Quotation, Tracking and Social Media features.

We invite you to visit www.express-link.com.au and have a look!



SHORT NOTICES

TIM SEA & AIR (THAILAND) CO., LTD



With pleasure we herewith announce that as per 20th October 2014, we will move to our **new office** which is situated in Bangkok, Thailand.

We also take the opportunity to inform you that our address/ telephone details will change to:

Tim Sea&Air (Thailand) Co., Ltd.

140 One Pacific Place Building,
14th Floor Unit No. 1403,
Sukhumvit Road, Klongtoey,
Bangkok, Thailand

Tel: +66 2 653 2433
Fax: +66 2 653 24 37

We kindly request you to amend your records accordingly and trust we will be able to serve you, even better from our new office in Bangkok!

CARAVEL LOGISTICS (UAE)



Please note our primary contact email ID as pangea.aedxb@caravellogistics.com. This is a dedicated email ID for PANGEA correspondence and hence all communication should be diverted to the aforementioned email ID.

IN TIME WHOLESALE EXPRESS LIMITED (UK)



We are pleased to introduce Mrs. Stacy Rouillon as new PANGEA Coordinator at **iN tIME**, replacing Mr. Steve Turner, General Manager for Sales & B2C Operations. Stacy will be

attending the Kuala Lumpur meeting to comment further.

Pls. Note her contact details:

Stacy Rouillon
srouillon@itwx.net
TEL: +44 845 258 6055
Mobile: +44 7939 906 651

Thanks and regards,

JURMAK FREIGHT FORWARDING (MONGOLIA)



Please note our key contacts for the new Management at **JURMAK**, effectively operating at the market of the Mongolian freight forwarding. Details also updated through the Members Directory.

PANGEA Coordinator:

Mr. Tselmeg
tselmeg.t@jurmak.mn
TEL: 976 75 558899
CEL: 976 91920061

Mr. Tugsjargal
tugsuu@jurmak.mn
TEL: 976 21 252856
CEL: 976 99994441

Thanks and regards

TRANSVALAIR UK LTD. (UK)



This is to inform you that Mrs. Janette Deakins, Business Development Executive at **TRANSVALAIR UK** is the new assigned PANGEA Coordinator replacing Mr. Steve Thorpe, Commercial Manager, for the day-to-day dealings with our network partners.

Pls. Note her contact details:

Janette Deakins
janettedeakins@transvalair.com
TEL: +44 (0) 1293 618 617

Thanks and best regards

ELS GROUP (VIETNAM)



This is to inform you that from 10th July Mr. Nguyen Hong Van is the new assigned PANGEA Coordinator for our Company.

Pls. Note the below personal information, also updated through the PANGEA website:

Full name: (Mr.) Nguyen Hong Van
Email: nguyenvan@elsgroup.com.vn
Cellphone: (+84) 917 356 652
Skype ID: nguyenvan1080

Thank you for your kindly support.

PROLINAIR (FRANCE)



We want to inform you that DDS PROLINAIR has changed that name on July 1, 2014 to become: **PROLINAIR**. With our new name and brand we seal a long lasting cooperation between DDS PROLINAIR and TRANS OCEAN SHIPPING.

This will not change in any way our phone or fax numbers and contacts name.

There is a change only on the email addresses but the old email addresses will remain activated for a while!

No change in teams, we remain at your disposal for any requests or explanations.

The **PROLINAIR** team will obviously continue to provide the best quality service our Customers expect, as well as loyalty and faithfulness at the center of our relationships with our Suppliers and Agents.

NEW TRADING BRIDGE (JAPAN)



Thank you for your continuous help and support as always.

This is to inform you that a contact personnel will be changed, because Isao Ishiyama will leave the company 20 June 2014. We would like to inform new sales representative and PANGEA Coordinator as below.

If you have any question, please do not hesitate to contact us.

AI ISHIZUKA

New Trading Bridge Co.,Ltd.

Tops Bldg., 5F, 2-1-18
Hamamatsu-cho, Minato-ku
Tokyo 105-0013 Japan

Tel: +81-3-3431-8881

Fax: +81-3-3431-3113

e-mail: ntb-tokyo@nifty.com

Thanks and regards

F.J. TYTHERLEIGH LOGISTICS PTY LTD (AUSTRALIA)



It is a pleasure to inform you that **F.J.T. LOGISTICS** has recently opened a new office in Perth.

Please note **F.J.T. LOGISTICS** Perth office contact details (also updated on the Members Directory).

F.J. TYTHERLEIGH LOGISTICS PTY LTD (PERTH)

UNIT 4A4, 6 Tarlton Crescent
Perth Airport
6015-PERTH - FREMANTLE
AUSTRALIA

TEL: +61 08 9477 1055 | FAX: +61 08 9479 6078

Pangea Coordinator
Mr Luca Lenzi
l.lenzi@fjt.com.au

Location manager
Mr bartoli alessio
a.bartoli@fjt.com.au

MORGAN SYSTEMS, INC



Pls. Be informed that we are moving this weekend to our new location.

Pls. Note details of our new payable/receivable location.

Morgan Systems, Inc
Twelve Piedmont Center
3495 Piedmont Road NE
Suite 205
Atlanta, Georgia, 30305

Thanks and regards

BLUE FREIGHT SERVICE



Dear Partners and friends,
Please note that we will move to our new office on Friday April-11th.

Please also update Your records with our new office address (also available through the members directory):

blue freight service GmbH
Headquarter
Wielandstr. 5
10625 Berlin

Phone Numbers and e-mail addresses remain unchanged.

Thanks for Your consideration.

Please keep us updated about your Company

Is there any news or information of interest about your Company that you would like to share with us?

- ◆ New dependencies or process improvements
- ◆ Obtention of an industry certification or award
- ◆ Special shipment or project handled
- ◆ Successful cooperation with your PANGEA partners
- ◆ Promotion of a new service, route, traffic, etc
- ◆ Training program, sponsorships

We just need a few details, we will work on the contents and inform your partners of your efforts and achievements. We will be very happy to include your information in the next Quarterly Newsletter.

Looking forward to receiving and working on your information!

PANGEA launches a REFER-A-FRIEND Program allowing Members to benefit from introducing a friend.

We'd like to meet your friends. We'll reward you and your friend with 50% off your Membership fee.

REFER A FRIEND



Help your friend succeed



It's easy. Fill out the referral form




YOUR FRIEND JOINS PANGEA

WIN-WIN



You and your friend get 50% Off your membership fee