

PANGEAlink

THE PANGEA LOGISTICS NETWORK MAGAZINE

Will international transport really benefit from the new interoceanic canals?

» New PANGEA Members. Welcome your newest partners into the group

» Your partner stories of success



PANGEA
LOGISTICS NETWORK

NETWORK NEWS

» PANGEA GLOBAL MEETING 2015

The Barcelona Global Meeting 2015 was a great networking experience for professional development, business opportunities and also fun!

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Thanks to all supporting Members and partners

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Please contact us at admin@pangea-network.com if you would like to publish your news on the next edition of the **PANGEAlink Magazine**

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Will international transport really benefit from the new interoceanic canals?

The expansion of the Suez Canal and the Panama Canal, together with the future Nicaraguan Canal, will have to compete with overland transport alternatives

Maritime transport infrastructures are sure to experience a revolution in the coming years, with the interoceanic canals taking centre stage. After the opening of the Suez Canal expansion in August of this year, it's expected the remodelled Panama Canal will be operational by April 2016. Furthermore, the Nicaragua Interoceanic Grand Canal is scheduled to be completed in 2019 and will open a new route between the Atlantic and the Pacific. However, these mega projects may have more competition than was previously expected.

An investment difficult to make profitable

The figures for the three projects are colossal. The expansion of the Suez Canal cost 7,900 million euro, although it will double its capacity and reduce the transit time from 18 to 11 hours. The expansion of the Panama Canal will cost in the region of 2,400 million euro, and make it possible for larger vessels with triple the amount of cargo to pass through the canal. Finally, and although it's still unclear how much the future Nicaraguan Canal will cost, estimates point to a cost in excess of 30,000 million euro, nevertheless it promises to reduce transit time for moving goods between the Atlantic and the Pacific.

However, there are some major doubts about the viability of these large infrastructures. Primarily, the weakness of international trade and the existing overcapacity in the maritime transport sector are driving down freight prices. Secondly, the high cost of these infrastructures means toll costs to use the transoceanic canals will remain high in the coming years and won't be competitive for some low-value products. And finally, political instability in some countries accommodating these strategic infrastructures also raises some questions.

Rail and road competition

Additionally, road and rail transport alternatives to the transoceanic routes are being developed, which may reduce traffic in the channels. For example, in the United States many companies are choosing to unload their goods in Californian ports and send them by train to the west coast to avoid the Panama Canal (the same may also occur with the future Nicaraguan Canal). As for the Suez Canal, China is promoting a "Silk Road" that will join with Iran and Turkey to transport goods by truck and train; while Israel is proposing a rail link between the Red Sea and the Mediterranean to compete with the Egyptian canal. And Russia also wants to take advantage of the melting ice in the Arctic and open a route from East Asia to Northern Europe. This increasing competition means we are sure to see a price war that in theory may be positive for maritime transport and will allow new trade routes to be developed around the world.

More information available at www.pangea-network.com

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PANGEA Global Meeting 2015

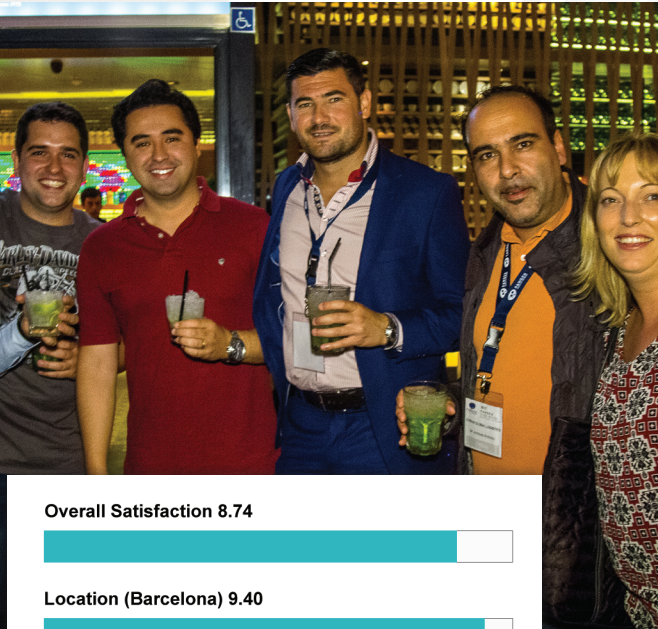
The Barcelona Global Meeting 2015 was a great networking experience for professional development, business opportunities and also fun!

We have posted the Meeting Pictures (including the Meeting Opening, Awards Ceremony, Group Picture, Team building, welcome Tapas Dinner, Official One-to-One Meeting Program, City Tour and Group Dinner) in the PANGEA website.

[CLICK HERE to have a look at the Meeting Pictures >>](#)

It is so encouraging to see how partnerships and cooperation grow to a much higher level after every Meeting. Congratulation to everyone!





Meeting Satisfaction Survey Result

Thanks to every delegate that took part in our Satisfaction Survey relative to the recently celebrated Global Meeting.

Overall satisfaction with the event remains excellent with an overall mean score of 8.76 out of a possible 10. Pls. see the chart for detailed punctuation in each parameter considered.

Overall Satisfaction 8.74

Location (Barcelona) 9.40

Hotel Catalonia Plaza 7.24

Conference Registration 9.02

One-2-one scheduler 8.86

Quality one-2-one meetings 8.55

Welcome reception & group dinner 9.12

Conference Organization 9.19

PANGEA Membership Award 2015

In recognition of superior commitment and support it was a pleasure to give the 2015 Membership Awards to the following Members, during the opening ceremony of the Barcelona Meeting.

Starting from the left: WORLDWIDE SHIPPING TRANSPORTATION (Mexico), ELS GROUP (Vietnam), DMS (Morocco), SHIPAIR EXPRESS (China), JURMAK (Mongolia), ADVANCE LOGISTICS (Vietnam), UNITEX LOGISTICS (China and Hong Kong), ATAK-ORBIT (Turkey), PROLINAIR (France), IN TIME (UK), MIREMAR (Uruguay), COLBECK & CLARKE (Canada), EXPRESS-LINK (Australia), OTIM (Italy), YZ FREIGHT (Hong Kong), FJT LOGISTICS (Australia), NTB (Japan) and RIJIN TOP (Taiwan). Also awarded RAPID FREIGHT (Kuwait), not available for the picture.

Many thanks and congratulations to all awarded Members



2016 Global Meeting



PANGEA
Global Meeting



PANGEA
LOGISTICS NETWORK

CONNECTA
Global Meeting



CONNECTA
AIRFREIGHT NETWORK



Abu Dhabi, UAE

17-19 October 2016

Abu Dhabi



NEW MEMBERS

OUR NETWORK IS GROWING.
NEW MEMBERS WELCOME!



Exhibition Logistics

CYPRUS GLOBAL LOGISTICS counts on modern management techniques, flexibility, knowhow and absolute synchronization of the logistics chain to cover the demands of today's freight forwarding. Their aim is to complete the transportation and logistics chain by linking clients with their respective associates all over the globe in the most prompt, dependable and cost-effective way.



Automotive



Projects and special shipments

Everything that they do is geared to offer benefits to customers, treating cargo as if it was their own. Clients have personal, individual needs. The CYPRUS GLOBAL LOGISTICS team is dedicated to providing effective solutions – personally.

Their personal service policy demands the company management and staff to be skilled, flexible and concerned. Experience means quality, and that's what you can expect from CYPRUS GLOBAL LOGISTICS. They are totally devoted to providing excellence to customers and this commitment is what makes them one of the premium freight forwarders and logistics providers in Cyprus.

Pls. visit www.cyprusgloballogistics.com

for more information

Freight forwarding services:

- airfreight
- seafreight
- customs
- logistics
- insurance
- warehousing and distribution
- personal removals



MILLENNIUM SHIPPING SERVICES L.L.C, leading multimodal forwarder in Oman

Millennium Shipping Services L.L.C is one of the Oman's leading multimodal forwarders and logistics organization. Their mission, quite simply, is to satisfy the international freight and supply chain needs of their clients. The company continues to take pride in providing a professional and award-winning portfolio of services that are reliable, time-sensitive, cost-effective and tailored to the unique requirements of customers.

As an Oman Customs Authorized Clearing Agent, Millennium Shipping Services L.L.C focuses on service, compliance and supply chain has been acknowledged as market-leading. Their corporate conduct is based on their commitment to acting professionally, fairly and with integrity at all times.

Millennium Shipping Services L.L.C counts on well experienced and dedicated staff having many years of experience in dealing with most major Shipping lines and Airlines. They are able to quickly offer clients a choice of lines to meet their overseas shipping requirements both import and export.

Millennium Shipping Services L.L.C provides Services for:

- Air Freight / Sea Freight
- Export & Import
- Land Transport - within Oman and other GCC Countries
- Air / Sea Transshipment operations
- Consolidation
- Re-locations
- International and Domestic
- Packing and removal
- Customs Clearance in Airport, Seaport and Oman
- UAE Border Inspection and Survey
- Warehousing and Distribution
- Handling of Perishable Cargo
- Project Cargo Air / Sea
- Charter Cargo
- Insurance



Pls. visit www.mssoman.com for more information

GEVATRANS LTD International Forwarders since 1990

Operating From Athens and Thessaloniki, Greece



GEVATRANS LTD (FIATA/IATA Certified Agent), founded in 1990, is established with own offices in Athens and Thessaloniki, Greece. The company's activities began mainly in the Balkans, with a specialization on transport over land between Greece and Turkey, and they are still today the leading shipping agency in the region. The GEVATRANS network has grown over time to other regions, to the point where today the company can claim to be among the most established players in the field internationally.



Committed to its principles GEVATRANS remains loyal to offering professional services combined with a human touch, and direct, sincere communication with its customers.

GEVATRANS has established regular weekly shipments by road, sea and air, between Turkey, Italy, Germany, Austria, Spain, Portugal, England and other European countries. As well as air and sea links established with Far East.

GEVATRANS handles and ships a wide range of cargo: machinery, raw materials, maritime products, chemicals, textiles, clothing, household appliances, works of art, theatre and concert equipment and sets, and the list goes on. They also undertake special shipments (over-sized and heavy items) and combination shipments.

In addition to shipment handling, GEVATRANS also offers custom clearance, packaging, storage, coding and logistics.

GEVATRANS L.T.D.
INTERNATIONAL FORWARDERS

Pls. visit www.gevatrans.gr for more information

BRIO LOGISTICS (Thailand) Co. Ltd. general, special equipment and project cargo expertise

BRIO LOGISTICS (Thailand) Co. Ltd. Is a well-established freight forwarder, they are expertise in special equipment, project cargo, Thailand's government cargo, combine transportation and cross country business. BRIO LOGISTICS provides Tailor-Made solutions on the customer's demanding with their special knowledge and flexibility policy to cope with customer's requirements.



With an excellent team work BRIO LOGISTICS is able to serve customers and partners and provide the best logistics solutions on below fields:



AIR FREIGHT

Import to Thailand
Export from Thailand
Door-to-Door service



SEA FREIGHT

FCL shipment
LCL shipment
Project Cargo
Special equipment cargoes (Flat Rack Equipment, Open Top shipment)
Removal shipments
Door-to-Door service



TRUCKING

Pick-up Trucks
(open Trucks)
6 wheels trucks
(open Trucks and containerised Trucks)
10 wheels trucks
(open Trucks and containerised Trucks)
Trailers
Low-Bed Trucks



WAREHOUSING

General Warehouse
Bonded Warehouse
Freezone Warehouse



OTHERS

On-site and out side packing services
Thailand's Government cargoes
Customs clearance services for both of importing and exporting shipments
Cargo Insurance
Cargo fumigation

Pls. visit <http://www.briologistics.com> for more information

TRANS.AL LOGISTIC GMBH,

Germany nationwide transportation services since 1997

TRANS.AL Logistic GmbH is an international logistics company based in Wasserburg am Inn, Leonberg and Hamburg. Since its founding in 1997, **TRANS.AL Logistic GmbH** has offered excellent transportation services for German and international companies and developed a good reputation in terms of reliability, safety and punctuality in the import and export business.

From their headquarters in Wasserburg **TRANS.AL Logistic GmbH** manages truck, ocean and air freight shipments for its customers, that range from small or medium business or an internationally active global players. They are experts in diverse industry sectors and in finding the best solutions in regards the requirements of customers: industrial, automotive, sports and leisure, trade, engineering and much more.

TRANS.AL Logistic GmbH offers assistance and service to its customers and partners in southern Germany and nationwide. Their Hamburg office is a comprehensive logistics platform that extends from the northern ports to the Mediterranean Sea with connections to the Middle East countries. **TRANS.AL Logistic GmbH** disposes of warehouse space of over 15,000 square meters and about 8,000 square pallet spaces create additional scheduling freedom, and offers the following freight forwarding services:

SEA FREIGHT

- Worldwide shipments
- Export and import via southern, western and northern ports
- FCL and LCL
- Cross-trades
- L / C settlement
- Transport Insurance
- AE-creation etc.
- Customs clearance
- Dangerous goods
- Pick-up service



AIR FREIGHT

- Worldwide settlement
- Export / Import
- Customs clearance
- AE-creating dangerous
- L / C settlement
- Package incl. Dangerous goods packaging
- Pick-up service

WAREHOUSING / DISTRIBUTION

- Warehousing and distribution facilities in Hamburg and Munich
- High-bay warehouse
- CTR loading and unloading
- Following national and international delivery systems
- HEAVY HAULAGE
- European and Worldwide Shipments
- Road
- Inland waterways
- Seagoing
- OOG
- L / C settlement
- Customs clearance

TRANS.AL
Logistic GmbH



Pls. visit www.transallogistic.de for more information

OMER LOGISTICS, versatile freight services in Pakistan

OMER Logistics (IATA Accredited Agent and ACAAP Member) is a private owned Freight forwarding company with Head Quarter in Lahore and branch office in Islamabad, Pakistan.

In short time and with the hard struggle of their team and Management OMER Logistics stands in Top level Freight forwarding companies with presence on all international airports, sea and dry ports across Pakistan.

Sea freight, Airfreight and warehousing + distribution and customs Clearance are OMER Logistics main markets, their scope of services include:

- Air Freight Forwarding
- Sea Freight Forwarding
- Road Freight Forwarding
- Intermodal
- Warehousing
- Expedited Services
- Logistics
- Packaging
- Supply chain solutions



Pls. visit www.omerlogistic.com for more information



International Network of first class independent airfreight forwarders

connecta-network.com



**Connect with qualified air
freight specialists worldwide**



info@connecta-network.com
+44 (0) 1277 800 047



GROSS CARGO, new Member in Brazil, excellent management service in all transport operational

GROSS CARGO

ALL AROUND THE WORLD

GROSS CARGO (IATA Accredited Agent) is an international cargo agent established since 1996 in Porto Alegre, Brazil. Based on the large experience acquired by its skilled operational staff, has as main objective supplying specialized services in cargo transport, fairs and international insurance to importers and exporters.



GROSS CARGO offices and warehouses are strategically distributed through Brazil (Porto Alegre, Bento Gonçalves, Rio Grande, Itajai, Criciúma, Joinville and Guarulhos) and are able to offer an excellent management service in all transport operational steps.

AIR

Door-door service

Perishables, dangerous goods, oversized, fashion, high value, etc.

OCEAN FREIGHT

FCL export & import

LCL export & import

Every kind of cargo of every possible dimension

Project cargo

TRUCKING

Domestic & international transportation

FTL / LTL services

Pick-up & delivery service – (port and airport)

Dangerous cargoes licenses for transport

CARGO INSURANCE

Customer service representatives to guide clients through their options

Range of comprehensive, customized & cost-effective Insurance options

CUSTOMS CLEARANCE

Licensed custom broker

Tariff & classification consultancy

OTHERS SERVICES

Storage at ports and airports

Fumigation services - by heat using our own truck - mobile service to attend clients in their own plant.

Pls. visit www.grosscargo.com.br for more information.



TRANSMIR TRANSPORTATION AND TRADING,



**new Member in Egypt,
logistics service provider
in all country ports**



TRANSMIR Transportation & Trading (TMT), FIATA and EIFFA Member founded since 2004, is a logistics services provider in all Egyptian ports, providing full logistics services and multimodal transport. TMT services cover all Egyptian ports with worldwide coverage.

TMT offers its customers full logistics services through its well-trained staff. Their work is aimed at providing smart solutions for clients' and partners' logistics needs.

TMT designs, manages, controls and improved transport and logistics operations by combining creativity and performance excellence, shaped in accordance with customers' requirements. Also TMT executes projects of every size and complexity. Thanks to their advanced professional approach, wealth

of experience and know-how, they have achieved recognition around the world for their expertise in the field of logistics.

TMT has branches in Alexandria (Yard and Warehousing, 17000MM and bounded Area under construction), Cairo (Port Said) and Suez.

SERVICES OFFERED:

- Shipping Agency
- Sea Freight
- Air Freight
- Trucking
- Brokerage and Chartering
- Customs Broker
- Warehousing and Distribution
- Forwarding

Pls. visit www.tmtegypt.net for more information

YOUR PARTNER STORIES

C807 PANAMA Starts new container freight station (CFS) for bonded and general cargo

CONSOLIDADOS 807 - C807, your PANGEA partner in Panama and Central America, has recently activated a new CFS (container freight station for bonded cargo and general cargo) services at their new facility in Panama Pacifico, Panama. The CFS location is:

Bodega 9100, Panamerica Corporate Center
Area Economica Espceial
Panama Pacifico, PANAMA

C807 new facility will focus on providing services for shipment with Panama as final destination, cargo transshipment to other countries and HUB services from/to Central America, Europe, the Caribbean, South America and North America.

ELS GROUP (Vietnam) moves a Mill Factory from Norway to Vietnam

ELS GROUP, your PANGEA partner in Vietnam, has recently completed the relocation of a Mill factory from Tofte, Norway to Da Nang, Vietnam.

This has been the largest project that ELS GROUP has handled in 2015, starting in August and being completed in December.

ELS GROUP shipped 1125 SOC 40' containers (2250 teus) and 5 Bulk Vessel (around 85.000 CBM). On the left are some pictures of the operations.

Pls. visit www.elsgroup.com.vn
for more information.



Likewise, due to its strategic location close to Puerto Balboa, Panamá, C807 will be able to handle cargo from ASIA in a very expeditious manner, and project cargo management in a short and medium term.

C807 Panama disposes of a total warehouse space area of 800 SQM2 floor level and 1,000 CBMS rack level, with a future expansion project of 1,000 SQM2 floor level and 1,200 pallet positions/rack level. As well as 2 docks plus 1 ramp with access to warehouse floor, fenced complex, random motorized patrols and CCTV.

The C807 Panama team, lead by Mr. Pedro Cortez (C807 Panama, Commercial & Administrative Manager), will be ready to handle any of your service requests regarding business prospects and services requirements in Panama, review the operational processes related to cargo reception and dispatch (bonded and general) from / to Panama Pacifico.

Pls. find their contact details available and updated through the Members Directory and visit www.c807.com for more information



C807 Panama S.A. operates from its head office in Panama City since 2008, offering:

- Integral Solutions (3PL services)
- International and regional inland transportation
- Ocean and Airfreight Transportation
- Customs Brokerage
- Warehouse / CFS (Bonded & general cargo) & Storage
- Project Cargo (over side & over weight cargo)
- Reefer cargo (air and ocean)
- Storage of bonded and nationalized cargo in the same warehouse
- Inventory control administration system (WMS)
- Rack system upon request
- Labelling of goods, pick & pack and repacking for any type of goods
- Forklift service



CYPRUS GLOBAL LOGISTICS, Shipping of a Top Range Rover Sport from UK to Limassol (Cyprus)



CYPRUS GLOBAL LOGISTICS, your PANGAEA Partner from Cyprus, has shipped 1 top of the range full equipped Range Rover Sport, from Overfinch (UK) to Limassol (Cyprus).

CYPRUS GLOBAL LOGISTICS assured the vehicle was securely blocked, braced, and tied down ensuring absolute security during transportation.

Below You can find some pictures of the car.

Pls. visit www.cyprusgloballogistics.com for more information.



FAST FREIGHT (ROMANIA), New own direct road groupage service

Starting from November 2015, FAST FREIGHT, your PANGAEA partner in Romania, has launched its own direct road groupage service ex Spain to Romania to move a wide range of freight shipments, for both commercial and personal shipments.

With the FAST FREIGHT Spain division, their road freight services are supported by robust national distribution networks and warehousing solutions offering wide schedules and daily availability from Spain to Romania.

At the beginning of February 2016 FAST FREIGHT Romania will also open a direct road groupage service ex Turkey to Romania.

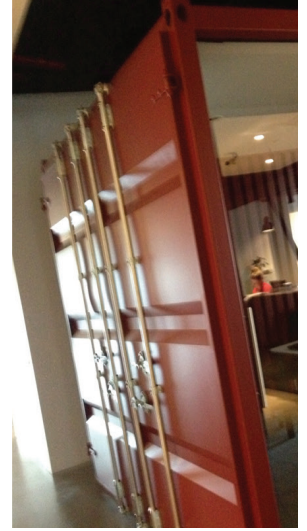
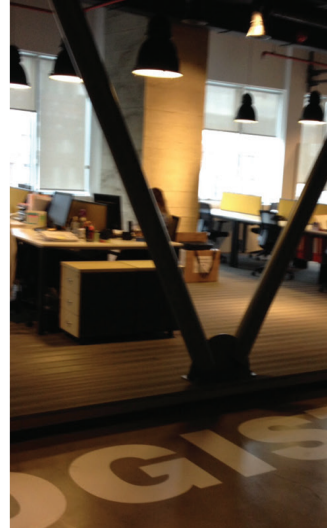
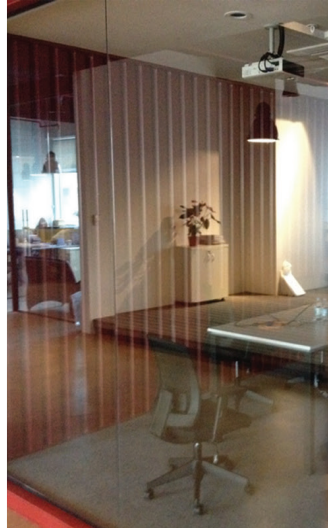
Additionally, FAST FREIGHT Romania thinks GREEN and for 2016 wants to help in reducing the CO2 transmission by promoting and investing more in the intermodal transport.

Pls. visit www.fastfreight.ro for more information



ORIGIN LOGISTICS, Turkey, opens new premises in Istanbul and Mersin

ORIGIN LOGISTICS, your PANGAEA Partner from Turkey, is delighted to announce the relocation and expansion of their head office in Istanbul and opening of a new branch office in Mersin, as they grow their business across Turkey. Mersin is connected via railways and highways with Turkey's industrialized cities such as Ankara, Gaziantep, Kayseri, Kahramanmaraş and Konya, and with bordering countries such as Syria, Iraq and Iran. ORIGIN LOGISTICS also has a branch office in Izmir.



The new premises, along with more modern equipment, will enable ORIGIN LOGISTICS to improve their services and respond to customers demand in a more timely manner. It is a pleasure for all the ORIGIN Team to provide you with their high quality services now from their new dependencies.

Please note below their Istanbul head office and Mersin branch addresses and contact details:

ORIGIN LOGISTICS - ISTANBUL -

Oruç Reis Mah. Vadi Cd. No: 108
İstanbul Ticaret Sarayı, Kat :3
Giyimkent Sitesi, Esenler İstanbul

ORIGIN LOGISTICS - MERSIN -

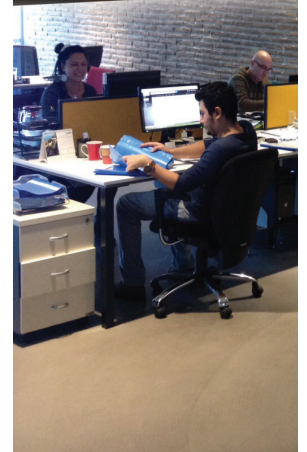
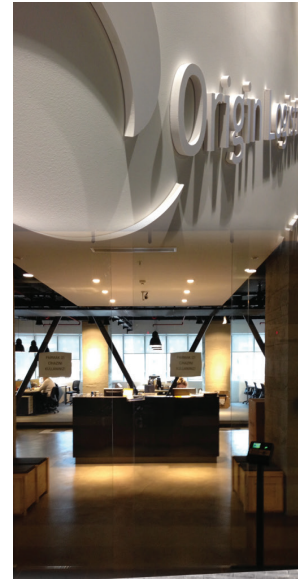
Yeni mh. 5310 sk no:5
Tasedemir is mrk. kat 8
23 Akdeniz 33050 - MERSIN
TEL: + 90 324 237 76 09
FAX: + 90 324 237 78 61

Please note that our head office phone and fax numbers have changed as well. Our new phone and fax numbers are as follows:

TEL: + 90 212 987 55 88
FAX: + 90 212 438 60 91



Pls. visit www.originlog.com for more information



OTIM

Organizzazione Trasporti Internazionali e Marittimi

OTIM SPA (ITALY) charters 22 Oil Rig pieces from USA to Kazakhstan

OTIM SpA Milano, your PANGAEA Partner in Italy, has coordinated one time-sensitive charter transport of a dismantled Oil Rig from U.S.A. to Kazakhstan.

OTIM's cargo charter team provided one B747-400F aircraft to fly 66 tons from Houston (IAH) to Aktau (SCO), the shipment included 22 pieces of total weight 65,797 Kg.

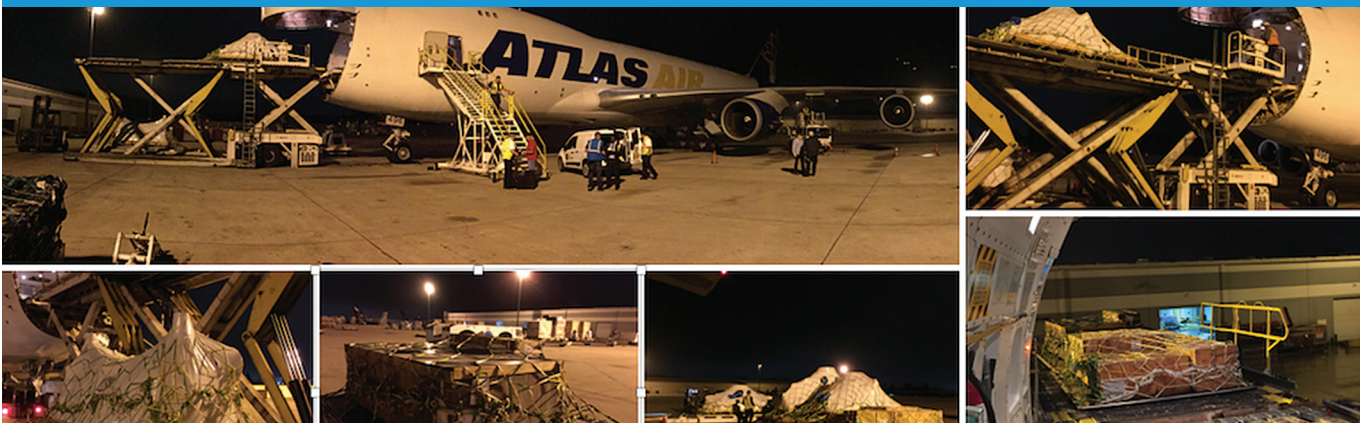
Below are some pictures of the operations.

Pls. visit www.otim.it for more information.

Collecting the cargo pieces at customers dependencies:



Loading to aircraft:



Cargo securing on airplane:



NEW GLOBE LOGISTIK (INDIA)

Water Treatment & Regeneration System of 122MT moved from India to Cuba



NEW GLOBE LOGISTIK, your PANGEA Partner in India, has successfully and safely, executed the handling and transportation of Water Treatment & Regeneration System weighing 122 MT from Baroda-India to Havana, Cuba on 27th November. It took three weeks to complete this project right from pick up and loading of the goods on board vessel.

This shipment was loaded with single handling and reduced transit time of 45 days. Combinations of open-top, flat track, 40'ft containers were used to load the shipment.

"We appreciate our sea export team lead by our General Manager, Mr. Pramod Dhamdhare, on successful execution of this project", remarks Mr. Ashwin Didwania, Managing Director at NEW GLOBE LOGISTIK.



Pls. visit www.newglobegroup.com for more information



JET TRANS (AUSTRIA) can arrange delivery of pre-conditioned Cool Container (Skycell)

JET TRANS, your PANGEA Partner in Austria, could intensify coop and logistics with the Swiss cool-container-producer Skycell (www.skycell.ch) who released the new, bigger, technically improved and new designed container "Skycell 1500C", palett size, for temperature ranges +2/+8°C and a parallel series, same size for +15/25°C.

Some of these containers have been sent to their hub in USA recently where they are used to hold airfreight of medicals and high value perishables. They withstand extreme temperatures (hot and cold) for more than 2 days without any external energy or re-conditioning and eliminate risk of temperature peaks for the content.

JET TRANS can arrange delivery of pre-conditioned Skycells to nearly any part of the world if required and negotiate Container leasing rates with Skycell for Pangea-members.

Pls. visit www.jettrans.at or contact your partner for more information.



NEW TRADING BRIDGE (JAPAN)

moves record 1,400 FEU / 82,000 CBM per month in 2015



NEW TRADING BRIDGE, your PANGEA Partner in Japan, has moved record 1,400 FEU / 82,000 CBM per month in average in 2015, at the transport management ratios

of 80% import / 20% export, operating from or to all ports in Japan.

NEW TRADING BRIDGE provides fast and accurate devanning service to customers, including one of the largest furniture companies in Japan.

NEW TRADING BRIDGE does not only ship containers or consolidated cargoes, but also oversized equipment, and would like to share below information about recent projects handled.



Case study 1 – Cessna Import

Commodity: Cessna (NEW AIRCRAFT CITATION 525)

Weight: 2,930KG

Loading airport: Wichita airport, KANSAS, USA

Discharging airport: New Chitose Airport, Japan

NTB scope of work: Import customs clearance

This project was successfully delivered on budget and on time.



Case study 2 – Break Bulk Cargoes

Cargo Volume: 87 PACKAGES / 304,000 KG / 1,125 CBM

Packing style: Steel frame

Commodity: Electrostatic Precipitator

Port of discharge: Hakodate, Japan

Equipment used for off loading: Large Crane X 2 / Forklift (10t) X 3

Despite all the challenges of off loading, this project delivered on time, without damage and within budget.

About NEW TRADING BRIDGE

NEW TRADING BRIDGE can ship your cargo by sea or air or the best combination of these to suit your needs. They are committed to provide most effective solutions to customer's requirements across a wide range of services for freight forwarding, transport solutions, and customs brokerage as AEO customs broker. NEW TRADING BRIDGE services include: Transport management, Air and ocean services (any port from or to Japan), Road transport, Specialised container loading and off loading, Documentation services, Cargo insurance, etc.

Pls. visit www.newtrading.jp for more information.



TRACOSA ADUANAS (SPAIN) strengthened in Valencia



TRACOSA ADUANAS, your PANGEA Partner from Spain, has increased its sales and trading team in Valencia, with the incorporation of new professionals to consolidate its position in the region.



The company that already counts on offices in Barcelona, Madrid, Valencia and Murcia, has recently recruited two experienced professionals from the sector, Jesus Benito and Carolina de Fuentes.

*"According to data from the Economy Ministry, in the first quarter 2015 the Port of Valencia consolidates as the second port in exportation, the export annual rate has increased 12.6% in this period. These favourable data and the optimum geographical location make **TRACOSA ADUANAS** continue to strongly invest in the growth of this branch", explains Marco Garcia, Managing Director at **TRACOSA ADUANAS**.*

To continue winning positions in this location and give greater coverage to the valencian companies, the new members of the team have recently initiated their journey.

Jesus Benito, as Sales Manager for **TRACOSA** Valencia, counting on a wide commercial experience in different logistics and international trading companies. Carolina de Fuentes, as Sea Freight Manager in **TRACOSA** Valencia, who has developed her professional career in different areas of the industry, bringing a wider vision of the business.

Both, along with the consolidated team of **TRACOSA** in Valencia, are committed to achieve the objectives fixed in the Strategic Plan of the company for 2016.

Pls. visit www.tracosa.com for more information



SHORT NOTICES

Updates from FJT (AUSTRALIA)

Australia and China signed the Free Trade agreement in June this year.

Many goods imported from China will receive a reduction in the rate of duty payable, at the time of introduction many imported goods will be duty free, other goods will have phasing duty rates in place. The phasing rates will reduce to free over 3 or 5 years.

[CLICK HERE](#) to read about how it works, what it means for you as an importer and more >>

**Australia China
free trade
implementation,
timeline, duty, rates
and updates**

In 17 June 2015, the Australian Prime Minister and the Chinese Commerce Minister signed the China-Australia Free Trade Agreement (ChAFTA) in Canberra.

[Learn about the next steps and some of the new duty rates >>](#)

**China Australia
Free Trade is
only days away**

**Annual Packing
Declarations: all you
need to know**

For importers who have problems in getting packing declarations on time or completed correctly there may be a solution. It could be that annual packing declarations are just what you need. Australian Quarantine requires a packing declaration to accompany each shipment that arrives into Australia. [Continue reading >>](#)

**Australia
Quarantine
fees increase 1
December**

The quarantine department has redesigned its cost recovery arrangements with new fees and levies coming into effect on 1 December 2015. This fact sheet has been developed to provide an overview of the key changes to charges relating to import declarations. This document may be read in conjunction with the department's Charging Guidelines and the Biosecurity Cost Recovery Implementation Statement (CRIS). [CLICK HERE to read more >>](#)



*International
Freight
Forwarders*

Pls. visit www.fjt.com.au
for more information

Legal Alert - Russia recent news on foreign trade with Turkey by FORWARD LLC (RUSSIA)



In view of recent events Russia has strengthened control in sphere of foreign trade with Turkey.

Please [CLICK HERE](#) for more information and an overview of effective measures as well as possible sanctions to be introduced.

We'll keep you updated about the developments.

GWL (JORDAN) announces regular line service for general cargo load



Golden Ways for Logistics - GWL, your PANGAEA Partner in Jordan and general agent of Varamar Shipping DMCC, is pleased to announce regular line service for general cargo load: Steel, Temper, Bagged, Heavy left, Fertilizers and others.

- From: Black Sea ports, Mediterranean sea port, Arabia Gulf ports, Indian subcontinent ports and north Europe ports
- From /To: Aqaba Port.

POLAR LOGISTICS (RUSSIA) takes part in "Logistics Operator of the year" competition



POLAR LOGISTICS, your PANGAEA partner in Russia, competed for the title of the 2015 best logistics company in Poland among 30 largest companies in the TSL sector.

POLAR LOGISTICS Poland participated in the research a second time and it helped the company to get trusted knowledge about its customers' needs. According to the thirteenth survey results, POLAR LOGISTICS has been recognized among leading logistics giants as the 27th operator on the Polish market. What is especially important that the company due to its high quality end-to-end logistics and transport services has taken the 6th place in the ranking category called "loyalty of key customers" and the 1st place in "international LTL door-to-door deliveries".

Logistics Operator of the Year is one of the most prestigious awards in the logistics industry in Poland which is based on customers' opinion only. Each logistics company is usually included in the research of "Customer Satisfaction Survey" and subjected to anonymous evaluation of its key customers that makes all the awards independent and valuable.



UNITEX (CHINA) opens new Yiwu branch



UNITEX LOGISTICS, your PANGAEA Partner in Hong Kong and China, is pleased to announce the opening of a new Yiwu branch founded on January 1st 2016 which is subordinate to UNITEX LOGISTICS Ningbo branch. Founding Yiwu branch is mainly for expanding their business scope which is inclusive of: being buyer agent, sourcing, making QC, one-stop forwarding service, etc and UNITEX LOGISTICS goal is to meet the clients' all kinds of requirements. A more comprehensive, more professional and more trustworthy company founds in response to the proper time and conditions.

Business scope:

- **Buyer agent:** The professional agent to help saving your time, your money and your Stress.
- **Sourcin:** Offer their multi-channel commodity choice
- **Forwarding:** QC - Warehouse - Packing - Trucking - Clearance - Shipping

UNITEX LOGISTICS one-stop service procedure includes: goods selection & purchase, loading supervision, goods packing & examination, goods picking up & distribution, warehousing, trucking & customs clearance.

Pls. visit www.uif.com.hk for more information.



WORLDWIDE SHIPPING TRANSPORTATION - GRUPO SOHER (Mexico), designated sales representative by Marine Consultant

It is a pleasure to inform that your PANGAEA Partner from Mexico, WORLDWIDE SHIPPING TRANSPORTATION (Grupo SOHER), has been designated by the firm Marine Consultant as their representatives of sales / promoters worldwide of their attorneys' / legal services as specialists in the recovery of claims of cargo insurance. Marine Consultant is specialized in advice on all aspects of marine cargo insurance, and

provides a recovery assistance on amicable of legal basis involving the responsibility of the Owners, Charterers, P&I Clubs, or Stevedores, arising from the carriage of goods by air, sea and multimodal.

Marine Consultant works on "NO WIN, NO FEE" basis. It is obviously the guarantee for the Traders, Receivers, the Bank and the Insurers who trust us of full involvement and our efficiency.

15 YEARS OF PRACTICE

Gerald Duron founded Marine Consultant in Marseille, the major Mediterranean port city, in 2000. The Firm, which is completely independent, provides a full claims management service in relation to issues arising from the carriage of goods by air, sea and multimodal.

3000 FILES

In addition to general insurance-related advice, Marine Consultant is able to provide clients with surveying assistance, to negotiate letters of undertaking, and to pursue recovery claims on a 'No Win No Fee' basis through the court and arbitration systems, if amicable settlement is not possible.

95% OF SUCCESS

By acting on a 'No Win No Fee' basis, Marine Consultant shares in the possibility of an uncertain outcome with its clients. In the

case of no recovery, clients only have to bear certain limited third party expenses (ie an arbitrator's appointment fee), which are occasionally incurred in order to progress matters, provided of course that such expenses have been agreed upon in advance.

UNIQUE

Marine Consultant offers the following services to international trading companies and underwriters:

- Advice on all aspects of marine cargo insurance
- Surveying of damaged goods using a network of independent and specialized surveyors
- Advice on, and the handling of, claims brought against Ship Owners/P&I Clubs/Stevedores/Forwarding agents.
- Recovery assistance with the focus being on quick,

amicable settlements without the need for litigation but also, where necessary, the commencement of formal legal and/or arbitration proceedings with the support of a network of specialized and independent lawyers.

- Advice on, and support with, the making of insurance claims

- Updates on important legal developments

- All requests will be directly and individually handled by Marine Consultant.

Pls. visit www.marine-consultant.fr/en/ and www.gruposoher.com.mx or contact us at Mexico (Puebla) Office: Email: marineconsultant@gruposoher.com.mx Phone: +52 222 303 10 50 for more information.



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