

PANGEAlink

The PANGEA LOGISTICS NETWORK magazine

Virtual or
face-to-face
networking?
Better with both!

Network News

PANGEAlink magazine
special edition
New PANGEA image,
design and **system**
improvements

New PANGEA Members

Welcome your newest
partners into the group

Your partners' stories

**Successful cooperation
shipments** (BLUE
FREIGHT, ATAK-ORBIT,
IMAGE GROUP, UNITEX)

Project Shipments

Special Operations

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PANGEA
LOGISTICS NETWORK

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Thanks to all supporting Members
and partners

Pls. contact us at admin@pangea-network.com if you would like to publish your news on the next edition of the **PANGEAlink Magazine**

Sarah Bidmead's Column



Virtual or face-to-face networking? Better with both!

The Internet has multiplied the possibilities of making business contacts across the world without leaving your office. But is it convenient to forget face-to-face networking? A secret: it turns out to be more effective to combine both systems, by following this advice

Until a few years ago, having international business contacts was reserved to an "elite" of tireless travellers that wandered the world looking for opportunities. Nowadays, anyone can register themselves for free on a professional social network such as LinkedIn for example and instantly access 300 million users around the whole globe (indeed, the users from emerging countries such as India and Brazil have increasingly more presence, according to this infographic: <http://blog.linkedin.com/2014/04/18/the-next-three-billion/>).

Does this wish to say that the Internet has got rid of the need to make contacts in person? Not one bit! "You must try to get to know the contacts that you make on the Internet in person. This way the connections of your network will be much stronger", Severin Jan Ruegger [recommends](#), founder of Centralway Sandbox, an exclusive social network for emerging young leaders.

Below you will find advice to increase your business contacts by combining the social networks with traditional forms of networking such as fairs and events.

♦ **Choose the appropriate network:** there is life beyond Facebook and LinkedIn! There are strong social networks in certain areas, such as [Xing](#) and [Viadeo](#) in Europe or [Ushi](#) in China. There are also

sectorial social networks or those in which you only have access through invitation. Which are you interested in being a part of?

♦ **Join the groups from your sector:** in all of the social networks discussion groups are created which bring together the professionals from a same industry, often from different countries. Forming part of these groups is a great way of starting to expand your network of contacts.

♦ **Follow the announcements of events on the Internet:** it is increasingly more usual to announce events through the more popular social networks, such as LinkedIn for example. They are usually medium-scale specialised gatherings that can be very effective for establishing contacts.

♦ **Participate in the virtual events:** furthermore, there are virtual fairs, web seminars and other events that take place exclusively on the Internet. They turn out to be more "reserved" than the face-to-face events, but they are convenient, accessible and they offer new networking opportunities.

♦ **Look for your contacts on the social networks:** when you return from an event or a business meeting, look on your social network for the people that you have gotten to know. It is a good way of exchanging information, completing it and carrying out the follow-up of the established contact.

♦ **Use the social networks at the events:** Many events organisers create pages on social networks such as Facebook or LinkedIn which are intended for the attendees. When you register yourself for an event, check these pages in order to get to know other professionals that will attend.

♦ **Try to get to know your online contacts in person:** it has been demonstrated that personal interaction strengthens professional ties. In such a way that you take advantage of the fairs and the business trips to visit the contacts of your network that are located in the city to which you are going to go.

Finally, you will surely know in marketing that it is more effective to use various channels to reach clients. And what is networking, if not a personal marketing? Therefore diversify your channels: dedicate half of the time that you invest in making contacts to your social networks and the other half to attending fairs, events, business meals, etc. It will help you create a more solid network!

Sarah Bidmead
Network Manager



PANGEAlink magazine special edition

On occasion of the 2015 Global Meeting we have edited and printed this special edition of the PANGEAlink Magazine (issue 14, October 2015). This edition includes a collection of the articles received from all participant Members at the annual meeting and published in the previous editions of this year's magazines.

If you would like to share your news, projects and announcements with us just send us an email with few details and pictures if available and we will edit an article for your approval. Your contents will be published in the PANGEA website news section and distributed to all Members through our monthly e-newsletters and quarterly PANGEAlink magazine. Additionally relevant notices will be communicated by email.

New PANGEA image, design and system improvements



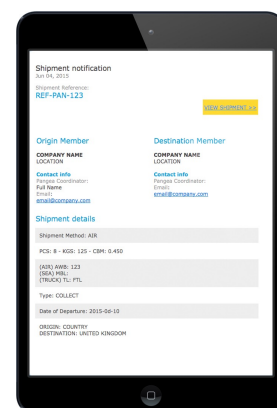
After 3 years our website was needing a re-styling with regards to design and functionalities, that's why we have been working with our dedicated designers on a re-branding and re-styling of our corporate image. We started implementing the new materials in our google marketing campaigns. The next steps included newsletters, brochures, presentations, other marketing elements and the launching of the new website in May.

We have also updated the contents of the Member's customisable brochure in order to make it

even more customisable for each Member, including a Company presentation, description of services, certifications, contact details and logo. The brochure will be customised and sent ready for printing at no cost. We'll inform all Members as soon as the new brochure is available.

At the same time and as we've been receiving many Member's inputs for improvements of our website internal platform, we have analysed all of your suggestions and implemented the relevant changes.

Therefore we have been able to introduce updates in the system, specially on the Shipment Registration and system emails.





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New Members

Our network is growing. New Members welcome!



JTM, S.A., Portugal. Knowledge, ability, professionalism, integrity and recognized experience in the Iberian market.

Join The Moment Transitarios, S.A. (JTM), your new PANGEA partner from Portugal, was established as a fusion of knowledge, skills, professionalism, integrity, and recognized experience in the Iberian Peninsula market. JTM (FIATA / IATA Certified Agent), with offices in Porto and Lisbon, is driven by excellence in the services provided, offering both sophisticated and diversified freight and logistics

solutions to their worldwide customers and partners.

JTM Services

JTM provides 24/7 service availability to customers and partners worldwide in order to accomplish their needs and demands; handled by specially trained staff with full commitment and experience.

They are specialized in airfreight, ocean freight and overland, providing a full range of services.

Airfreight - **JTM** airline partners are strategically chosen for their reliability, frequency, capacity, and performance of services to maintain credibility and consistency. **JTM** hold space allocations and GSA's flexibility and on-time performance as a key

factor to their air cargo services with the main carriers. Their teams are adept at handling the most challenging and complex requirements, finding solutions and ways to bring better efficiency and quality to your supply chain; with innovative technology which provides **JTM** employees as well as customers and partners worldwide the ability to access and make visible the air cargo industry's data with all the information on-time to best facilitate our customers' delivery timings.

Chartering aircraft - **JTM** is greatly involved in chartering aircraft for their clients around the world, offering excellent cost-effective solutions for certain geographical locations and/or commodities.

Sea freight - JTM partnerships with the main shipping lines allow them to be very flexible, therefore providing an optimal balance between non-negotiable deadlines and usual slow moving traffic, to manage a diverse product with the best choice of carrier, transit times, and reliability. Their logistics expertise has built up strategic infrastructures in order to offer customers a closed loop approach - from planning carrier space at origin, to continuous monitoring throughout the entire journey till arrival and delivery at the final port.

Customs Brokerage - The main goal of this business must be to move goods at the lowest possible cost while fully complying with customs requirements. JTM is a highly experienced and technically proficient

service provider. Their aim is to maintain the highest standards either for import or export goods. Focusing on the key areas of duty, tax, and customs compliance, JTM will surely help you out to ensure that your goods are customs compliant and identify any potential duty tax saving opportunities.

JTM Policy

To ensure a quality service to its customers in trade, JTM defines a policy that must be met by all employees throughout the supply chain.

- ◆ Compliance with all legal requirements of the freight forwarding business.
- ◆ Access control to facilities and restricted areas (archives, servers).
- ◆ Updated documentation.

- ◆ Professional Confidentiality
- ◆ Protection of the information.
- ◆ Identification of employees and service providers.
- ◆ Document handling prohibition or goods without authorization.
- ◆ Properly recruited and trained employees.
- ◆ Surveillance of premises.
- ◆ Continuous improvement of service.

Pls. visit www.jtmsa.com for more information



JTM Certifications





Paklink Shipping, a premier provider of overseas shipping & domestic transportation services in Pakistan

Established in 2002, Paklink Shipping Services has been the premier provider of overseas shipping & domestic transportation services to/ from all In-land containers depot in Pakistan offering Clients superior and cost effective logistics solutions around the globe.

Paklink Shipping Services is one of the leading freight forwarding company with main headquarters in Karachi, Pakistan, and branches in Faisalabad, Sialkot & Lahore. They have a strong network of experienced team of professionals stationed around the country, which has allowed them in building a rock solid reputation with clients and also within the worldwide transportation industry.

Paklink Shipping Services can ship your cargo to anywhere in the world, with the most favorable terms of delivery.

Since the beginning, the company's commercial foundations were built on the efficient and effective representation and distribution of products for our clients. Paklink Shipping Services is now seeking reliable network partners whom they can co-operate in offering comprehensive shipping and logistics services.

Their commitment to provide professional and personalized service is the basis of their success and they extend that commitment to continue to exceed their expectations.

Paklink Shipping Services has gained respect not only in the local market but also within their transit neighbors. Their professionalism, dedication, vision, commitment and honesty in providing transport services has resulted in the growth and expansion of their company.

They are determined to provide uncommon service to customers at competitive prices which is made possible by the company's modern and updated network of communications and management. In order to keep up with the rapid pace of technological developments in the transportation industry, they have invested considerable amount of

capital into equipping our offices with such.

Paklink Shipping Services dedicated team is always fully committed to providing quality, professional Freight Forwarding/ NVOCC services for you and your company's needs.

You can be assured that Paklink Shipping Services will keep on adding value to their services through continuous upgrading of skills and technology in order to stay one step ahead of the fast changing commercial world.

Service Portfolio:

- ◆ Air Freight
- ◆ Ocean Freight
- ◆ FCL (Full container load)
- ◆ LCL (Less Than container load)
- ◆ Rail Transport
- ◆ Road Transport
- ◆ Custom Clearance Services
- ◆ Warehousing



Paklink Shipping Services offers warehousing services at Karachi & also at Jebel Ali Free Zone. At Dubai they offer warehousing services under their own License at Jebel Ali Free Zone (JAFZA) to facilitate our valued clients for the under mentioned services:

- ◆ Custom clearance
- ◆ Logistics solutions
- ◆ Cross trade
- ◆ Warehouse facility

Your benefits. Becoming Paklink Shipping Services counterpart you:

- ◆ Will receive regular LCL/FCL shipments Ex-Pakistan.
- ◆ Are able to enjoy smooth flow of their nomination cargo from origin to destination.
- ◆ Can benefit from their contract rates with all major carriers, local network and other global counterpart offices.

Pls. visit www.paklinkshipping.com for more information.



OCEANA GLOBAL LOGISTICS, new Member in US, comprehensive range of logistics services within the complete supply chain

Oceana Global Logistics (FIATA, IAM, CNS-IATA Certified Agent), headquartered in Atlanta, GA, USA is a Non Vessel Operating Common Carrier and Freight Forwarder. They can provide a comprehensive range of logistics for FCL, CLC and Air for all export and import shipments. Their team has over 30 years of experience in the freight, transportation and customs brokerage business. **Oceana Global Logistics** is also able to provide warehousing, repacking cargo options, letter of credit documentation and filing, dangerous goods certification, as well as customs clearance.

Oceana Global Logistics has developed a broad network of operations that allow them to meet the needs of clients in a variety of industries from across the globe. As members of FIATA, IAM and IATA they will utilize all of their resources to make certain you are extended all opportunities to be successful with the transportation, logistics and documentation requirements of your business. The **Oceana Global Logistics** team believe in customer satisfaction and quality of service.

OCEAN CARGO:

- ◆ Offer all NVOCC/Freight Forwarding/OTI services
- ◆ Domestic LTL and full trailer trucking - (FCL / LCL / Truck loads) Warehousing
- ◆ Inbound / outbound transportation management
- ◆ Automobile shipment

- ◆ Commercial cargo
- ◆ Global Network of Agents
- ◆ Customs Brokerage Services Import Entry / ISF Filing

AIR CARGO:

- ◆ Direct Service from most major USA Airports to around the world
- ◆ Hands on Personalized Service with an assigned contact person to your account from beginning to end
- ◆ Offer Door to Airport and Door to Door service
- ◆ Dangerous Goods Certified, Repacking services available at most locations
- ◆ Monitoring of shipment at the time of pickup from the door, until it delivers to destination. All events are updated frequently in our system
- ◆ Provide excellent and competitive rates

Oceana Global Logistics CREDENTIALS:

- ◆ Licensed NVOCC / Freight Forwarder
- ◆ IAC and TSA Certified
- ◆ Dangerous Goods Certified
- ◆ AES compliant
- ◆ Members of IAM, FIATA and CNS

Pls. visit www.oglus.com for more information





LEGEND FORWARDING GROUP SL, Spain, International freight forwarder since 1997

LEGEND FORWARDING GROUP S.L., your new PANGEA Partner in Spain, specializes in transportation and distribution both domestically and internationally. Their experience and passion for customer satisfaction have made them leaders in transportation services. The company services are distinguished by their great adaptability to the constant changes that characterise today's business.

LEGEND FORWARDING GROUP S.L. (IATA, FIATA Certified Agent) was established in 1997 as international freight forwarder company, with the support of Neptune Lines group. The ongoing globalisation of markets, has led to the internationalisation of services through their network of offices, both in the domestic market, as in most countries where they can meet all the needs inherent to transportation, distribution, warehousing, customs and logistics.

Trough different departments, the **LEGEND FORWARDING** Team cover all customer's needs, counselling them at all the time. The Company aim is the customisation of their services with the most professionalism.

Whether by land, sea or air, **LEGEND FORWARDING GROUP S.L.** is responsible for coordinating the transportation fringe benefits that are necessary for the client. Their services also have national and international coverage. Below is a list of their freight forwarding services:

- ◆ Road transportation
- ◆ Sea transport
- ◆ Air transport
- ◆ Documentation and customs service
- ◆ Storage and distribution
- ◆ Insurance
- ◆ Triangular ops
- ◆ International consoulting
- ◆ Chartering
- ◆ Roro and project cargoes

Pls. visit www.leforgroup.es for more information



Pls. contact us at admin@pangea-network.com if you would like to publish your news on the next edition of the **PANGEAlink Magazine**

Oceanside Logistics Ltd

is a privately owned Shipping, Forwarding and Logistics Company based in Southampton offering sea freight at all UK ports. **Oceanside Logistics Ltd** belongs to the same group of Companies as **Supreme Freight Services LTD.**, the Management of both Companies have determined to transfer their membership to **Oceanside Logistics Ltd** for a major development of trade lanes and partnership with their fellow PANGEA Members.

The foundation of **Oceanside Logistics Ltd** continued success and development is attributed to the competitive advantages that their Team possess.

- ♦ Well established, financially sound, dynamic and expanding company.
- ♦ A strong team of motivated operators, with a wealth of experience and professional knowledge.
- ♦ Service contracts with many of the major shipping lines and airlines, providing preferential freight rates and space guarantees.

Oceanside Logistics Ltd long term aim is based upon the development and maintenance of personal relationships, combined with quality and diverse logistical solutions for clients and partners.

They are committed to delivering client satisfaction through the excellence of work and see themselves as an extension of clients business

At **Oceanside Logistics Ltd** they are making sure that the lowest price is guaranteed while maintaining the highest standards of reliability and flexibility for the customers. They will be more than happy to quote you for the below.



- ♦ Ocean freight rates – Import & Export.
- ♦ Customs Clearance in all UK sea & air ports.
- ♦ FCL Haulage ex all UK ports.
- ♦ Shunt/Devan and Storage in Southampton and Felixstowe.
- ♦ Express Pallet Distribution.
- ♦ Loading / Unloading cars.
- ♦ Out of Gauge Cargo.

- ♦ Hazardous Cargo.
- ♦ Container Sales

Pls. visit www.oceansidelogistics.com for more information



LeoProex (Spain) full range professional freight forwarder located inside the Port of



LeoProex (IATA Cargo Agent Ref: 78-4 7327, AEO Certified) is a freight forwarding company based in Barcelona (Spain), founded in 1984.

LeoProex offers its services in the fields of transportation and foreign trade. From their facilities, located inside the Port of Barcelona, they take care of all type of shipments, to the realization of transport by either media: land, sea or air. Carrying out with professionalism all necessary

procedures through their Customs Agency.

LeoProex disposes of their own offices in Barcelona, Valencia, Madrid, Shanghai and La Habana.

Since 2010 **LeoProex** has obtained the Authorised Economic Operator Certificate. This certification recognizes officially their professionalism and financial reliability, streamlines and simplifies all the

customs formalities, benefiting client's customs clearances.

LeoProex has integrated a powerful tracking platform to assure a permanent monitoring of the shipment status from departure to safe arrival.

LeoProex is a very professional organization in continuous growth. They can perfectly cover any handling demand and are always looking for win/win, long-term business with their partners.





MOROCCAN CARGO PARTNER (Morocco) leading logistics operations from Casablanca and Tanger City

MOROCCAN CARGO PARTNER is a Moroccan-based company established in the first of 2012 to spearhead the task of leading the Logistics and Supply Chain Sector in Morocco to the highest level of professionalism. The company has grown tremendously due to the extremely talented and skilled officials.

MOROCCAN CARGO PARTNER current infrastructure includes **19** fixed employees, IT facilities, Onsite Customs office, **8** Full owned Trucks, **2** owned Offices in Casablanca and Tanger City.

MOROCCAN CARGO PARTNER provides full service of International Freight Forwarder and capable of complete Air/Ocean, Import and Export consolidation & complete containers, based on a long field experienced Team.

MOROCCAN CARGO PARTNER has developed a very reliable, extensive and financially secured network in the region and can support all of logistics requirements.

MOROCCAN CARGO PARTNER provides the right solution to handle shipments in a very professional and cost effective way. It provides highly qualitative services in the freighting and within the triangle, land, Sea and Air, through its skilled and professional staff to meet the requirements of its clients to any destination at anytime.

Their current service portfolio consists of:

- ◆ International transport management – ocean and air
- ◆ Supply chain management services
 - ◆ Customs clearance
 - ◆ Value Added Services
 - ◆ Project Cargo
 - ◆ International ocean Freight Forwarding
 - Import & Export FCL
 - Import & Export LCL
 - Import & Export Custom Clearance
 - Inland haulage

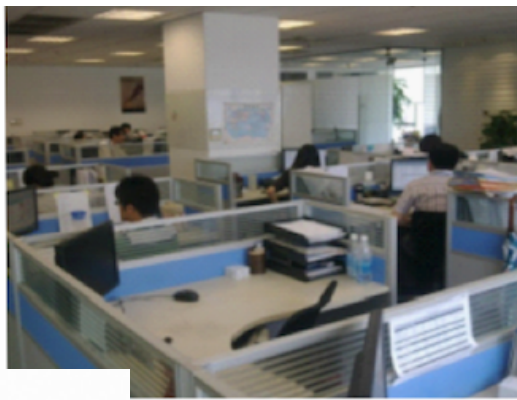
- Door to Door Service
- Consolidation
- Warehousing

◆ Expertise in Customs and local regulations in Morocco. **MOROCCAN CARGO PARTNER** has developed a network of alliance with some of the most efficient Customs Brokers, Truckers and Bonded Warehouses, providing their clients with integrated Service when working on Customs and Quarantine complexities in Morocco.

At **MOROCCAN CARGO PARTNER** they firmly believe in building long-term relationship with their partners and base their operations and services on pre-agreed, updated and monitored **STANDARD OPERATING PROCEDURES (SOP)** and **KEY PERFORMANCE INDICATORS (KPIs)**.

Pls. visit www.moroccan-cargo.com for more information





JJB Link (Taiwan) logistics group operating in China, Hong Kong and Taiwan

JJB Link Logistics Company Ltd. is an International Freight Forwarder / Custom Broker / NVOCC. The Company has been operational in Shanghai since 2004 and disposes of several offices in CHINA (Shanghai (HQ), Beijing, Chongqing and Shenzhen) and in Taipei and Hong Kong. JJB Link Logistics Company Ltd. strong team members have vast

experience in this industry with a collective total of 30 years.

As an agency, **JJB Link Logistics Company Ltd.** can provide the best services with a professional operation and the most important aspect is that they have a powerful sales team who can follow your sales leads with great effort and efficiency.

JJB Link Logistics Company Ltd. has space allotments and tie ups with premium Airlines and Shipping Lines. They also have Charter Services to almost all ports of E - S Asia, they can arrange for charter service

according to your special needs and requirements.

Pls. visit www.jjb-link.com for more information.



TRANSFARO LOGISTICS (Morocco) professional logistics service provider since 1996

TRANSFARO LOGISTICS (IATA Certified Agent Ref: 54-4 7108 001 4 HO) is a professional logistics service provider in Morocco established in 1996 and has developed into a mature quality driven and customer orientated Freight Forwarding Company.



TRANSFARO LOGISTICS dedicated team efficiently satisfies the Moroccan Logistics Market needs. With decades of experience, they are committed to offer full comfort to their clientele. The Company has liaison offices and agency network in major locations in Morocco, such as **Nador - Tetouan - Tanger – Sale, Rabat - Fes - Meknes Mohammedia Casablanca - El Jadida - etat - Safi ,Essouira - Agadir - Tan Tan Tarfaya – Laayoune.**

TRANSFARO LOGISTICS offers exceptional quality service, with attractive and competitive rates, providing all kinds of transport services to and from Casablanca, Morocco, Far East Asian, European, East & West Mediterranean, Arabian country on both Imports and Export.

Freight Forwarding Services

TRANSFARO LOGISTICS strives to deliver competitive rates and solutions for reputed clients around the world. They deliver the highest levels of speed, efficiency and reliability.

- ◆ Freight Forwarding Sea & Air
- ◆ Custom Clearance

- ◆ Project Forwarding
- ◆ Transportation Management Services
- ◆ NVOCC Services
- ◆ LCL Consolidation
- ◆ Warehouse Services
- ◆ Domestic Transportation
- ◆ Project Cargo Handling
- ◆ Door to Door Services
- ◆ Supply Chain Management

Pls visit www.transfaro.com for more information



Route and Get routed

PANGEA incentives your network collaboration with **25 \$** per shipment

Contact us for more details >>



Members' stories

Successful Cooperation Shipments



www.imagegroup.com.my
www.unitexlogistics.com

Another successful cooperation between PANGEA Members IMAGE (Malaysia) and UNITEX (China)

Your PANGEA Partners **IMAGE LOGISTICS (Malaysia)** and **UNITEX LOGISTICS (China)** have joined forces to complete successfully a project shipment of 400 Tonnes / 900 CBM of Steel Structures from China to Malaysia.

UNITEX LOGISTICS hire a break bulk vessel and arranged the pre-loading process at the shippers warehouse located in Ningbo at 300 Km distance to Shanghai Port. The steel structures were moved to port by 13 trucks and loaded to vessel with a 45MT crane. **UNITEX LOGISTICS** was also in charge of the cargo clearance and documentation. **UNITEX LOGISTICS** handled above shipment without any deal before Chinese New Year. After 10-12 days transit time, the shipment arrived at Port Klang.

IMAGE LOGISTICS arranged the direct break bulk cargo offloading on to trucks, the steel structures were 16.6M long so required to be handled very carefully to avoid bending. Due to the over length and weight, the cargo structures had to be transported with 19 Long length Trucks to **IMAGE LOGISTICS** Warehouse at Free Zone located 10km from Port.



PANGEA Members cooperating in Exhibition Logistics, ATAK-ORBIT (Turkey) and BLUE FREIGHT (Germany)

ATAK-ORBIT INT'L (Turkey) and BLUE FREIGHT SERVICE (Germany) were appointed by the Mediterranean Exporters Union in Turkey as freight forwarders and customs brokers for their **Fruit Logistica 2015 (Berlin)** Exhibitors.

Fruit Logistica is the leading exhibition for perishable products such as fresh fruit and vegetables, with more than 2,600 exhibitors and 62,000 trade visitors every year.

ATAK-ORBIT INT'L locally collected all the elements and parts of the 17 exhibitors consisting of booth structures, furniture and decoration elements, graphic displays, promotional items and products. All elements were consolidated at ATAK-ORBIT dependencies and each package was marked and identified with the relative booth number for easy distribution at the fair ground. ATAK-ORBIT also arranged the consolidated delivery of all goods to the BLUE FREIGHT bonded warehouse in Berlin.

BLUE FREIGHT SERVICE Customs Department, in close coordination with the local fair customs, arranged the customs clearance under use of all possible VAT/DUTY exemptions for Exhibition goods. Once goods had been cleared, BLUE FREIGHT arranged the deconsolidation in Berlin and the delivery of each package to the dedicated booth owner on the fair ground.

"During the whole project a steady flow of information in terms of package marks, local fair access points and customs documentation has been required and was also one of the key points for stress free and customer satisfying operations" remarks Mr. Bastian Milke from BLUE FREIGHT SERVICE, who was at the fair ground for coordination and supervision.



Project Shipments



www.foxbrasil.com

Successful project shipments recently handled by FOX BRASIL PROJECT LOGISTICS

>> Complete Biomass plant Brazil - El Salvador

Below: Coordination of the logistics for a complete biomass plant from EXW Santa Catarina, Brazil, up to DAP Sitio del Nino, El Salvador. Total volume was around 3635 ftons, including shipments of turbine, generator, transformer, condenser, kiln and structures. [Read more >>](#)



>> 11 Firetrucks Spain - Brazil

Below: special transportation of 11 Firetrucks, Door to Door from Seville, Spain up to its final destination in Brasilia, DF – Brazil. The total shipment volume was 665,28 cbm and gross weight 11,700 kgs (L: 7.5m; W: 2.52m; H: 3.2m). [Read more >>](#)





>> Water and wastewater treatment station Brazil - Dominican Republic

Above: Complete water and wastewater treatment station for health and safety of Monte Grande Project's workers, from Piracicaba/Sao Paulo, Brazil, till Rio Haina port/Dominican Republic. [Read more >>](#)



>> Mobile crushing plant Brazil - Ghana

Below: Shipment coordination of a a mobile crushing plant and parts from Brazil to Ghana for the construction of the 209 km North-Eastern Corridor asphalt- paved road in the Northern Region to enhance transportation of goods and services as well as foster and facilitate integration within the West Africa sub-region. [Read more >>](#)



Brewery dismantling in Super Market "Akropolis", in Vilnius, Lithuania by Baltic Shipping Centre

The aim was to represent the Company, present services they offer, make new business contacts, to have meetings with present customers. **Baltic Shipping Centre (BSC)** was represented by deputy director Mr. Laurynas Lioge.



During the last Quarter of 2014, your PANGEA Partner in Lithuania, **Baltic Shipping Centre (BSC)** had interesting project- to dismantle all brewery and all restaurant equipment and to bring all goods to warehouse.

The Project took almost 2 weeks, special cranes and other technical solutions were used to complete all the job. **BSC** Team needed to remove windows from second floor of the super market to take the brewery equipment out.

The Project was completed successfully by a team of 5 specialists. Above pictures of the operation.

Also in November 2014, **Baltic Shipping Centre (BSC)** participated in International food, beverage and hospitality equipment exhibition, **Israfood 2014**.



A delegation from 18 logistics companies from Lithuania participated in exhibition **Israfood 2014**. All companies had their own stands. During exhibition companies have met Ambassador of Embassy of the Republic of Lithuania to the State of Israel and also had a meeting with the President of Israel transport companies association.





www.connectcargo.com

Over dimensional shipments handled by CONNECT CARGO, India.

CONNECT CARGO, your PANGEA Partner from India, has recently handled a Break Bulk shipment of concrete piles and an Out of Gauge (OOG) shipment of super heaters. The concrete piles of 903 MT length were transported from Malaysia to Shanghai through a Charter Break Bulk ship. The execution was controlled by the CONNECT CARGO team to ensure safe transportation of the commodity. Above are some pictures of the shipment.

The super heaters were transported in flat rack containers 1 x 20'FR + 1 x 40'FR from Mumbai to West Africa. CONNECT CARGO

was in charge of the proper stowage, securing and handling of the out of gauge (OOG) cargo. Below are some pictures of the shipment.

CONNECT CARGO is a well renowned freight forwarding company in India handling shipments by Sea and Air mode from India to worldwide destinations and from countries across the globe to India, and even 3rd country shipments through their network of partners. In addition to handling general cargoes, CONNECT CARGO specializes in handling Over Dimensional cargoes through Break Bulk mode, MAFI on RORO vessels and flat rack/bed, Open Top containers.

"Connect Cargo counts on a team of professionals well experienced in handling all types of general, OOG, DG cargoes in any difficult situation withering all kinds of challenges" indicates HL. Santharam, CEO at CONNECT CARGO, and adds "customers feel relaxed once they entrust the responsibility of handling international transportation of their goods to Connect cargo".



OTIM SpA (Italy) chartered urgent shipment of outsize parts for an oil and gas facility

OTIM SpA, your PANGEA Partner in Italy, with Chapman Freeborn Italy and Silkway airlines have helped to keep open an Oil and Gas facility by delivering time-critical outsize parts from Aberdeen to Sharjah.

A 24-ton machinery plus 6-ton machinery were flown from LEJ to SHJ on an Ilyushin-76 freighter aircraft, chartered by OTIM SpA on behalf of an oil and gas industry client.



Above Photo: IL-76 cargo charter to transport the first 24-ton machinery.

OTIM
Organizzazione Trasporti Internazionali e Marittimi



UNITEX, China, moves 196 Cars from Shanghai to Iraq

UNITEX LOGISTICS LIMITED, your PANGEA Partner in China and Hong Kong, can manage the movement of all types of fleets including cars, trucks, vans, buses, heavy equipment, tractors, and trailers.

They have recently handled a sea freight shipment of 196 cars, total volume of 2100 CBM, from Shanghai (China) to Umm Qasar (Iraq).

All cars were effectively and safely shipped as the whole process was under the supervision of the UNITEX LOGISTICS trained team of professionals. They arranged the collection of the vehicles, the appropriate shipping line booking, the marine transit insurance, the loading and securing on Ro/Ro vessel and all customs formalities.

On the right pictures of the loading process at Shanghai port.



Special Operations



www.bluefreightservice.com



BLUE FREIGHT SERVICE, Germany, has shipped a golden Rolls Royce car to Far East

BLUE FREIGHT SERVICE, your PANGEA Partner from Germany, has shipped **1 Rolls Royce Phantom**, 2,250 Kg / 3,309 Kg Vol Kg from Czech Republic to Hong Kong. **BLUE FREIGHT SERVICE** collected the Vehicle in CZ, arranged export declaration and transport to Airport of departure Leipzig (LEJ). At airport they did the security checks (hand search and sniffing test) and issued the "Shippers declaration for dangerous goods" as per IATA regulations. After security and DG checks have been finished the car was loaded on the freighter Aircraft for direct flight to Hong Kong.

The main issue was that the Buyer in HKG required a very strict and accurate condition control of the car at each interface during transport. So namely **BLUE FREIGHT SERVICE** had to report the status and condition to Buyer at time of pickup, unloading at LEJ, loading on Aircraft and after unloading in HKG. The whole transport took 72 hrs counted from pickup in CZ until Arrival in HKG.

www.airloggroup.com

Challenging Forwarding case completed successfully by CHS AIR LOGISTICS (Finland)

CHS Air Logistics, your Pangea partner in Finland, has just completed a challenging forwarding service case by transporting an **aircraft engine by air from Helsinki, Finland to Istanbul, Turkey.**

Being able to accomplish this service by air was critical: the engine was so high that had it been only half a centimetre higher, it would have been impossible to get in in the carrier plane.

On Monday, **CHS Air Logistics** was contacted on the case. The aircraft engine had been in Helsinki for repairs and it was due back to Turkey close to the Syrian border. **CHS Air Logistics** explored the transport options of which there were several: by charter flight straight from Helsinki to Istanbul or by truck to Tallinn, Frankfurt or Amsterdam and a charter flight from there to the Turkish capital. The straightest and the fastest option was chosen – and the task was ready for completion. The charter flight departed on Wednesday morning, and it was up to only 0.5 centimeters that this was possible.

CHS Air Logistics provides forwarding services for Aircraft engines from time to time, often to Great Britain and the USA, but they are rarely this critical, if ever





One of Jacanna's logistics vans at Auckland Airport after the arrival of flight NZ1 from Los Angeles; inset, managing director Ken Quigley

www.jacanna.co.nz

JACANNA Customs & Freight, New Zealand, handled about 50 tn of products by airfreight for FIFA and ADIDAS.

Jacanna customs & Freight, your PANGEA Partner in New Zealand, is a well-known in the automotive industry, but it doesn't just deliver vehicles – it can move almost anything for anyone. And the FIFA Under-20 World Cup 2015 proves the point with the company's logistical expertise being integral to the success of the planet's second-largest men's tournament featuring "the beautiful game".

Jacanna handled about 50 tonnes of products by air freight for FIFA and Adidas, and made deliveries to stadiums and hotels for staff, players and volunteers. "It ranged from suits and sewing machines to kits, drinks bottles, and training and match balls," says Ken Quigley, managing director. "It goes to show we don't just do cars. For instance, we transported everything for the Brazilian and North Korean teams from the Tarmac at Auckland International Airport to their hotel in New Plymouth

where they were for group stages. We were also responsible for looking after Ghana, Portugal, Panama and Austria."

The logistics process for the world cup has been a tight ship. When stadiums closed as their involvement in the tournament ended, it was then a case of exporting everything back to countries around the world. "The whole operation involved months of planning," says Quigley. "We needed about 300 cubic metres of space – the equivalent of about 12 20-foot containers – in storage just for FIFA and Adidas."

It was essential to be flexible 24/7 during the tournament, which ran from May 30 to June 20 and involved seven host cities – Whangarei, Auckland, Hamilton, New Plymouth, Wellington, Christchurch and Dunedin. "Our warehousing team did an exceptional job and Blair Cosford, national operations manager for general cargo logistics, was on the ball throughout the whole process."

Jacanna's work included liaising with Customs, for instance, when it came to temporarily importing cargo to minimise duty and GST payable on equipment that needed to go back to source countries when the tournament ended. "As a logistics provider, it has been demanding but if you prepare well as a business everything will go to plan," explains Quigley. "There was no wiggle

room with this competition. On hand, there was the draw for the group stages, which meant everyone knew what country was playing where and when. Then the knock-out stages threw up unknowns. For example, Uzbekistan knocked out Austria, which meant a trip up to Whangarei to pick up the Austrians' gear, so that tied up staff and trucks."

"Jacanna has been great to work with," says Lisa Tyer, transport and travel manager for FIFA's local organising committee (LOC). "Ken and his team have been really accommodating and professional in their processes, and with warehousing, transport and logistic requirements as required by the LOC. With the nature of a world cup – from the pre-tournament phase, group play and knock-out stages up to and including the final – it is important to be proactive, flexible and have a detailed, planned process for each stadium and match scenario, and also to adapt quickly to the environment, weather, results and requirements a tournament brings"

Jacanna assisted with local ground transport in some host cities, Customs clearances and Ministry for Primary Industries advice to our teams as needed, and also with storage and warehousing pre-tournament as equipment, uniforms and freight arrived from around the world.

For football-mad Quigley, some perks came with the work. "It was great working on this project because I'm so passionate about football," he says. "It was exciting meeting teams and stars of the future. It's been brilliant being involved with such a professional organisation as FIFA. It

did a great job, right down to ensuring triple-thick cartons were used for the return of items and limiting cargo damage".

Along with the cricket and rugby world cups, this under-20s

tournament has been massive for New Zealand.



OTIM
Organizzazione Trasporti Internazionali e Marittimi

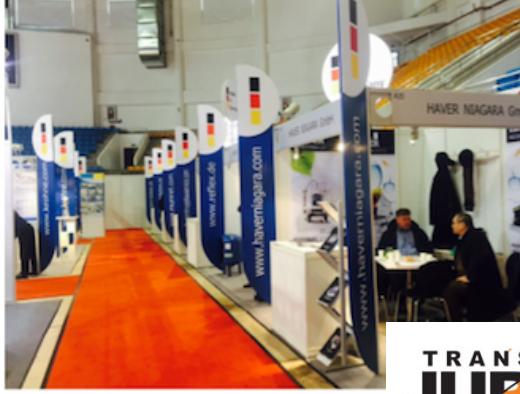
www.otim.it

OTIM SpA, Italy, demonstrates its time-critical cargo expertise

OTIM SpA, your PANGEA Partner from Italy, has completed an urgent shipment of Spare Parts for an Oil Rig from BOM (India) to PNR (Congo) via airfreight.

OTIM SpA managed to move this critical cargo within 2 days using an Ilyushin IL-76 freighter from Chapman Freeborn. This commercial freighter for ramp-delivered cargo is specially used for hauling outsized or heavy cargo to remote areas.





Exhibition Logistics

www.jurmak.mn

JURMAK, Mongolia, appointed for trade fair stands shipment at EXPO MONGOLIA

JURMAK LLC, your PANGEA partner in Mongolia, has been appointed by trade fair Exhibitor at EXPO MONGOLIA, for the direct delivery of show room stands arrived from Shanghai, China.

The JURMAK Team arranged the pre-show plannings and assistance with the necessary procedures and documentations, including ATA Carnet, Customs Clearance, domestic transportation and setting the team in a desirable accommodation. JURMAK has also been in charge of the return transportation of the cargo at the closure of the fair.

EXPO MONGOLIA, International Mining and Multi sector trade fair, took place from 23rd to 25th March 2015 in Ulaanbaatar.

www.tracosa.com

TRACOSA, Spain, and the Mobile World Congress, MWC 2015



TRACOSA, your PANGEA Partner in Spain, has handled once again almost the entirety of operations to import and re-export what was seen in Barcelona during the celebration of the 2015 Mobile World Congress from 2-5 March. TRACOSA managed up to 1,200 customs and

transport operations, both air and sea, to import and re-export the stand materials, prototypes, catalogues, product samples etc.

The Mobile World Congress is the world's largest and most influential exhibition for the mobile industry. In 2015 for the 10th year, a record of +93,000 participants from all over the world attended, including prominent executives such as Facebook's President, Google's Vice President, and others from Microsoft, Vodafone, Samsung, Sony, LG, HTC, Nokia, Huawei and Intel as well as representatives from 200 countries.

Showcasing the what's-next in mobile technology from over 1,800 companies worldwide, the congress took place at the Fira Gran Via, in Barcelona, Spain, with an exhibition space of 98,000 square metres. Talks analysed the impact these technologies will have in the coming years on industries touched by the mobile market whether tourism, health or transport.



Members new services and developments

www.chs.fi

"Healthtech: the fastest growing export industry in Finland" by CHS Air Logistics/Airlog Group (Finland)

The exports of the Finnish healthtech industry are growing briskly posting in 2014 a new record of EUR 1.8 billion with a growth rate of 8.3 % on the previous year. This means that the branch accounted for some 50 % of the exports of the Finnish high-tech industries last year.

According to Planmeca Oy's Veli Mäkelä, who is also the chairman of the board of FiHTA (the Finnish Healthtech Association), there has been some annual fluctuation in the exports of the branch, but the long-term growth has been both continuous and markedly stronger than in almost any other industry in Finland. In the period 2009-2014, the annual growth in the healthtech branch was 8.5 %.

Of the healthtech products, the exports of healthcare equipment enjoyed the strongest growth in 2014 at a rate of 10.3 %. The value of these exports was EUR 1.3 billion. The growth rate of diagnostic reagents and equipment was 6.4 %.

The Finnish healthtech industry consists of a few big and global companies together with a number of small and medium-sized companies. Along with the above-mentioned Planmeca, active players include Plandent, Biohit, Merivaara, PaloDEX Group, Fisher Scientific, and Lojer, to name a few. All of these companies are **CHS Air Logistics / Airlog Group's** clients.

Around 95 % of the total production of the branch is exported. The biggest export markets are Europe, North America and Asia. The largest export countries for the Finnish healthtech industry are the USA and Germany. Exports to the USA increased by 24 % last year.

*Source: lotta.tammelin@yrittajat.fi and **CHS Air Logistics / Airlog Group***

CHS Air Logistics / Airlog Group IS CONVENIENTLY LOCATED AT HELSINKI AIRPORT

Since last August, **CHS Air Logistics / Airlog Group** operates at Helsinki Airport next to the runway at a prime



location between the passenger and freight terminals – the main international airport in the whole of Finland. In many cases, we can offer even more flexible service to our customers.

CHS Air Logistics / Airlog Group

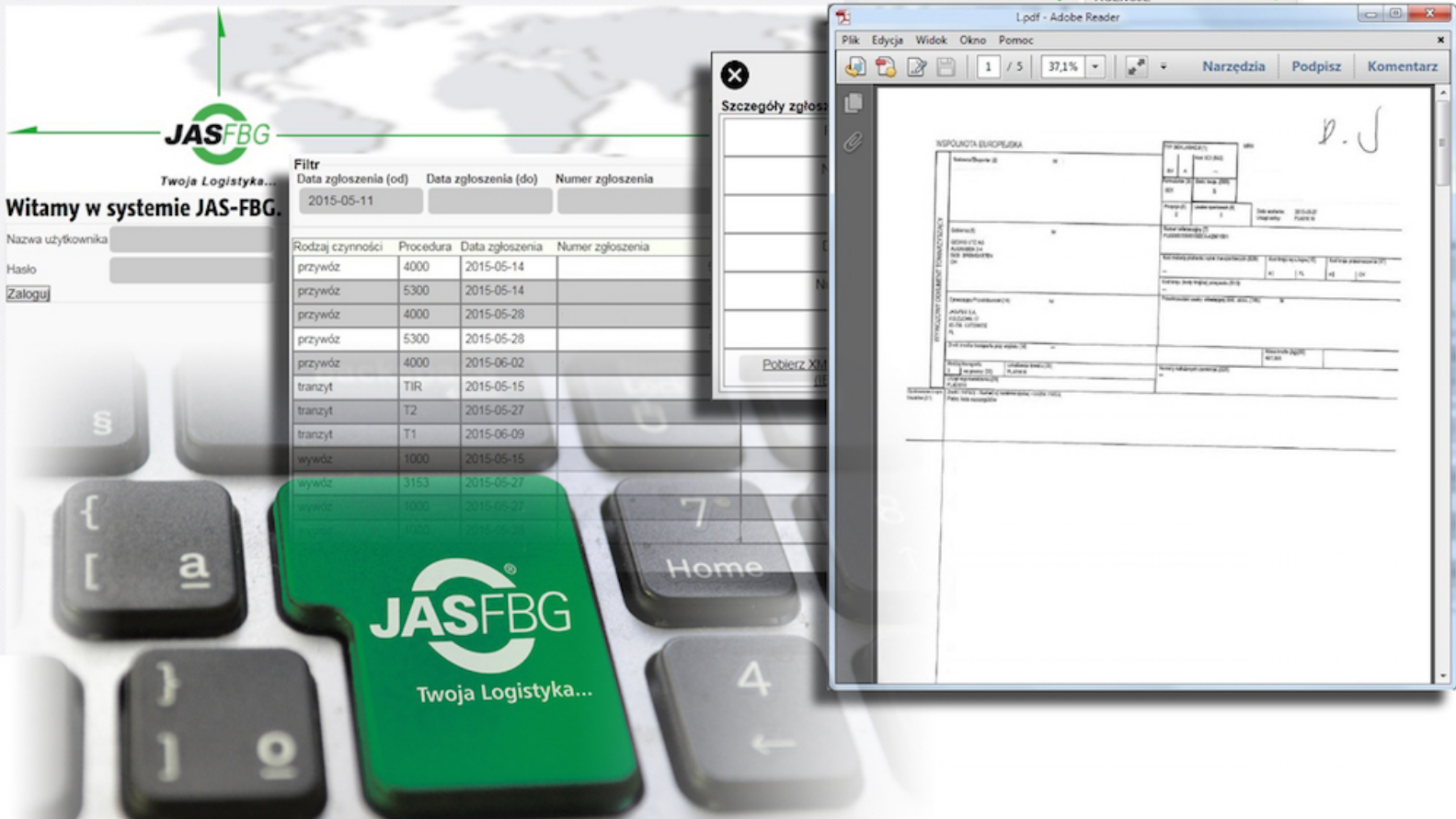
Airside Center
Rahtitie 3
FI-01530 VANTAA
FINLAND



UP-TO-DATE FACILITIES FOR CHS LIFE SCIENCE LOGISTICS

The **CHS Air Logistics / Airlog Group** life science unit, now conveniently located at the Helsinki airport in a new office next to the runway, offers new up-to-date facilities for preserving, handling and packing specimens ready for shipment. **CHS Air Logistics / Airlog Group** strictly follows the GDP guidelines for the proper distribution of medicinal products in its part in the life science supply chain.





www.iasfbg.com.pl

JAS-FBG S.A., Poland, leads implementation of new e-services and e-systems

JAS-FBG S.A., your PANGEA Partner in Poland, operates the greatest customs agency network (with 70 units) in Poland and has recently implemented a new Customs Agency Window service and new monitoring system in its logistics centre in Warszowice. Pls. find below further details of both implementations.

JAS-FBG S.A. has provided as the first company in Poland the CUSTOMS AGENCY WINDOW system developed by the company, which enables the clients of its customs agencies charge-free access via the Internet to the set of documents in electronic form.

All customs documents, as soon as they have been collected, shall be scanned and archived. Owing to Customs Agency Window system, the clients are able to have the documents at their disposal before hard copy of them has been delivered to them. Moreover, the access to the documents shall, at any time from any location, be absolutely safe (due to an individual login, password and encrypted connection) to them.

JAS-FBG S.A. in its logistics centre in Warszowice implements the new management system covering delivery and shipment of consignments. The system is connected with extranet, via which suppliers may notify and book the time of unloading. After the notified vehicle has come and been registered, the system shall identify it and start the notified process in the booked time provided with higher priority. The system manages the parking, the sequence of documents processed at loading and unloading, the sequence of an entry for particular drivers following priorities and time of arrival, and it also assigns particular ramps according to the goods which are brought, or to be forwarded. The system reduces strain on the centre employees from the necessity to make decisions, as the system makes them in a split second and eliminates potential mistakes. As soon as a storeman has finished operations of a given ramp, the next driver will receive SMS including a dock number to which he is to come. Any person concerned is able to track a given vehicle, ramp or goods. On the other hand, time monitoring of operations at any stage ensures elimination of bottlenecks.





www.otim.it

OTIM SpA (Italy) launches a new "CIS COUNTRIES" division

OTIM Group, your PANGEA Partner in Italy, continues to grow and has opened this June a new "CIS COUNTRIES" Division. The main markets involved are: RUSSIA, KAZAKHSTAN, UZBEKISTAN, TURKMENISTAN, TAGJKISTAN, UKRAINE, BYELORUSSIA, GEORGIA, ARMENIA, AZERBAIJAN AND BALTIC STATES

The services offered from Italy include:

- ◆ Weekly groupage services
- ◆ Standard full truck
- ◆ Megatrailer
- ◆ Heavy transport.

OTIM also handles exhibition shipments for all the countries above mentioned.

For Russian destinations they also handle DDP Shipments (Air and Road freight services)

First over-sized shipment from OTIM new CIS Division

OTIM SpA has handled their first big over-sized shipment ex Italy to Chelyabinsk Russia from their new CIS countries division.

The shipment consisted of 2 trucks weighting 52 Tn and 44 Tn, as well as 5 standard trucks. Below is a picture of this shipment.

OTIM

Organizzazione Trasporti Internazionali e Marittimi

www.belglobe.com

1st BELCOOL ThermoJacket shipment - Milestone in BELGLOBE (Switzerland)



BELGLOBE, your PANGEA Partner from Switzerland, has achieved a remarkable milestone in the company history by handling their first shipment under a special temperature controlled BELCOOL Thermo jacket service.

The shipment was composed of highly sensitive Diagnostics items for the pharma industry that had to be transported for at least 36 hours under a constant temperature of +2°-8° Celsius. The shipper had positioned a thermo data logger inside the shipment in order to be able to monitor the temperature or any variation during the whole transit from their warehouse upon arrival at their customer's warehouse in Ryadh / Saudi Arabia.

BELGLOBE picked up the goods at the customer's warehouse with their temperature controlled truck and took the shipment to the BELGLOBE cool storage facility at their warehouse in Avenches.



Once there, the BELGLOBE Team packed the total shipment properly with a ThermoJacket, a highly sophisticated insulation material provided by Lynden International, with whom BELGLOBE has partnered for exclusive applications of Lynden materials on the Swiss market. The specific insulation properties of ThermoJacket by Lynden offer an extremely high constant temperature stability during a long time of period, for example for the whole transit to destination.

Once the wrapping and packaging was completed, BELGLOBE moved the pallet with their cool truck directly to LH's cool facilities at the airport where it was stored under

cooling conditions until the flight departed with Lufthansa, as Cool/td passive service via Frankfurt to Riyadh.

At RUH airport, the consignee directly picked up and arranged clearance and delivery to his warehouse.



www.swiftlog.com.br

SWIFT LOG, Brazil, expands its activities with new warehouse in São Paulo-Brazil

SWIFT LOG, your PANGEA Partner in Brazil, reinforces its presence in the state of São Paulo with the opening of its newest distribution center. The new dependencies have an available area of up to 6000 m², dispose of an ERP SAP management system and are certified in accordance to ISO 9001: 2008 quality standard. The expansion of service

capacity in São Paulo is an strategic decision for the Company since the state is responsible for 32,1% of national GDP, concentrating the main industries and technological centers of the country. The new logistics center is located near Brazilian main port (Santos port) and the main airports (Guarulhos and Viracopos airport) enabling customers to use the new logistics center as a distribution platform and store import/export products more efficiently and with lower costs.

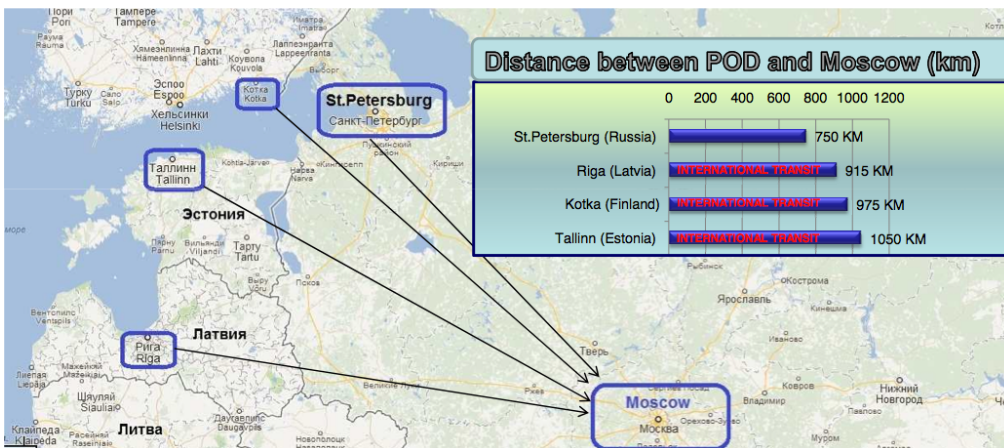




www.frwd.biz

Routing recommendations to Moscow by Forward LLC (Russia)

to Bangladesh population – so that means the density of population is very low – one of the lowest in the world (181th place in the world). People are distributed through the territory of the country not equally – there are several concentration points – big cities – inside and around of which most of population is living and vast territories covered by forests and plains where nobody is living at all. **Transport infrastructure** in the country is developed also not equally along the territory – it is copying the population density chart - **European part of Russia** is developed quite well while **Eastern part of Russia** is still staying virgin and untouched except several centers of civilization (*Omsk, Novosibirsk, Krasnoyarsk*). So direct way is not always the optimal one while speaking about **cargo delivery to and from Russia**. And transport infrastructure is not the only reason – apart from this problem there is also customs influence.



Customs factor must be always kept in mind while speaking about logistics in Russia – as we say – Russia has “customs oriented logistics” and those who do not pay enough attention to this – suffer extra costs and delays.

The main population of the country is concentrated at the **European part of the country** – around the capital and main cities (*St. Petersburg, Novgorod, Samara, Kazan,*

Ekaterinburg). Eastern part of the country also has several big cities (*Omsk, Novosibirsk*) – but general population density is several times lower than European part. For delivery to European part of the country Baltic Sea ports are the best routing.

Russia has the biggest territory in the world – almost twice bigger than Canada and China territory. Though the **population of the country** is not so big – it is 143 million only which is 8th population in the world and almost equal

Members Notices & announcements

COLBECK & CLARKE INC., Canada, again approved participant of the Air Cargo Security (ACS) Program



As part of the Canadian government's ongoing effort to improve air cargo security, the Air Cargo Security Program was put in place to mitigate the risks to airline passengers as a result of breaches in cargo security. **Colbeck & Clarke** has been actively involved in the program since its inception in 2005 and believes quite strongly in doing their part to make airline travel safer

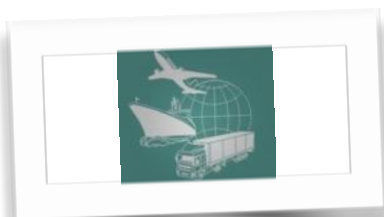
on a global basis. This includes maintaining a secure cargo facility and aligning only with respected industry partners and secure shippers. Maintaining these high standards is key and all **Colbeck & Clarke Inc.** team members are fully trained and compliant with the current Transport Canada regulations.

The specific requirements of the Air Cargo Security program are as follows:

- ♦ require air carriers to secure all air cargo before loading onto the aircraft to the same level of security as that for passenger baggage;
- ♦ recognize technological and other screening processes as acceptable ways to screen air cargo;
- ♦ detail performance standards for screening equipment, cargo screeners and their training, and supply chain system operations;
- ♦ formalize supply chain security requirements for those handling air cargo from the time cargo is accepted until it is loaded into aircraft; and
- ♦ provide for adding specific measures for all-cargo flights.

On June 10th, 2015, an audit and inspection of **Colbeck & Clarke Inc.** facilities was conducted by Transport Canada and their renewal in the program was granted. **Colbeck & Clarke Inc.**'s approved participant (AP) status is granted as **Colbeck & Clarke Inc.** exceeds the security regulations set forth by Transport Canada. For more information on the program please click on the following link. <https://www.tc.gc.ca/eng/aviationsecurity/asc-41.htm>

Forward LLC, Russia, motivated participant at football championship among the shipping companies of Saint-Petersburg



Forward LLC, your PANGEA Partner from Russia, successfully participated in the football championship among the shipping companies of Saint-Petersburg, Russia.

These championships are held among the shipping lines, such as OOCL, APL, Evergreen and large freight forwarders of Saint-Petersburg, totally 19 companies.

Forward LLC participated in the championship already for the four years successively and finishing 3rd and 2nd places before. In this championship **Forward LLC** successfully reached the final and has taken fourth place. The last game in the final was very tense for both teams and the **Forward LLC** team was very close to third place. Moreover the best striker and forward in this championship were recognized within the Forward team members!



And of course **Forward LLC** will try to come first in the next year championship and they will strive to victory!

EXPRESS LINK, Australia, adds a Consignment Notes facility for customers



EXPRESS-LINK, your PANGEA partner in Australia, has today announced another addition to their Web Page services that being an icon on their web page which will allow all **EXPRESS-LINK** customers the capability to generate and print their own consignment notes, this particular facility also has many other useful data fields which will allow the customer to produce daily, weekly or monthly statistics regarding their freight movements.

ILS CHILE, Chile, awarded ISO 9001:2008 for the 6th year



We are pleased to announce that **ILS CHILE**, your PANGEA Partner from Chile, has been awarded ISO 9001: 2008 for the 6th consecutive year.

Achieving ISO 9001:2008 Certification every year clearly demonstrates **ILS CHILE** Company-wide commitment to serving at the highest quality standards.

"We are one of the few Chilean Companies that have the ISO 9001:2008 Certification, which guarantees that our Company complies to international standards in order to provide high quality service", indicates Ana Maria Silva, General Manager at **ILS CHILE**

Pls visit their new site www.ilschile.cl for more information.

JAS-FBG S.A. once again awarded the best freight forwarder in Poland



JAS-FBG S.A., your PANGEA Partner in Poland, is the greatest Polish company of TSL industry with solely Polish capital, has for the sixth consecutive year been awarded the title of the **FORWARDER OF THE YEAR** granted by the Polish Chamber of Forwarding and Logistics.

Criteria of the Contest for the Forwarder of the Year, apart from analysis of financial outcome, also covered inter alia the sales structure, number of employees with higher, secondary and primary education, as well as holders of FIATA diploma, fluency in foreign languages, and number of employees who participated in external and internal trainings.

NEW GLOBE LOGISTIK, India, honored "Star of Asia"



NEW GLOBE LOGISTIK, your PANGEA Partner in India, was honored **"Star of Asia" award by "International Business Council"** in an event held in Delhi (India) on 26th May 2015.

The award was presented by Union Minister.



Mr. Mahendra Sonsurkar received the award on behalf of **NEW**

GLOBE LOGISTIK, on account of outstanding achievements in category of logistics field.

"We thank the International Business Council for this recognition which encourages NEW GLOBE to maintain high level of service standards", remarked Mr. Mahendra Sonsurkar, Director at NEW GLOBE LOGISTIK.

SPEEDY ACTIVE FREIGHT, Pakistan, awarded Top Cargo Agent 2014-2015 by Emirates SkyCargo



SPEEDY ACTIVE FREIGHT, your PANGEA Partner in Pakistan, was awarded within the country's top ten cargo agents by Emirates SkyCargo for their outstanding performance throughout the year and contribution to Emirates' business.



Emirates SkyCargo, the Cargo Division of Emirates Airline, one of the world's fastest growing airlines, recently held its annual award ceremony to honour and recognise the most productive cargo agents in Pakistan at a gala event in Karachi. The airline presented awards to the top ten IATA cargo agents in Pakistan in recognition of their performance during 2014-15.

TARGET LOGISTICS INT'L (Pakistan) receives Top Customer Award from Shaheen Airlines



TARGET LOGISTICS INT'L (PVT) LTD., your PANGEA Partner from Pakistan, has received the 2014 Top Agent Award by **Shaheen Air International**.

Every year the Airline awards **10 top cargo agencies** from the North provinces (Lahore, Sialkot, Faisalabad, Multan) for their best performance and service. Mr. Fouad R. Dar, Director of **TARGET**

LOGITISCS (Lahore Office) received the Airline Award during the annual ceremony held at a local hotel in Lahore.

With the Top Cargo Awards, the Management of Shaheen Air recognizes and congratulates the 10 top agents for exhibiting best performance, sales results and provision of highest quality services.

TRANSORIENT INT'L FORWARDING, awarded Turkey's First Low Carbon Heroes by Green Logistics



TRANSORIENT INTERNATIONAL FORWARDING Inc, your PANGEA Partner from Turkey, is proud to announce that they had recently been honored by the award '**LOW CARBON HEROES**' by supporting **Green Logistics in Turkey & Europe** with their self owned 5000 45Hcpw Containers that are fully used by Railway or RO-RO + Railway from Turkey to whole Europe and Europe to Turkey for the first time

between all forwarders and Logistics companies in Turkey.

Carbon management continues to take place in the top tier of Turkey's agenda.

At the **2nd Istanbul Carbon Summit** which was organized by **Sustainable Consumption and Production Association (SÜT-D) and Energy Efficiency Association (Enver)** with the support of public institutions and organizations such as Ministry of Environment and Urban Planning, Ministry of Energy and Natural Resources, Science, Industry and Technology Ministry, all aspects of the future of the carbon economy were discussed. **The European Commission, OECD, World Bank, EBRD, IETA, ICAP, POINTCARBON and REC** as senior representatives of international organizations and experts from 15 different countries attended to the Summit that the issues of Carbon management, carbon trading, clean energy technologies were discussed.

This summit, the first time in Turkey "**Low Carbon Heroes**" found their owners. The competition that was organized to support studies about carbon management and combating climate change as well as creat awareness about the issue, had 3 of them foreign at total 32 project candidates from public, civil society organizations and corporate institutions.

As a result of evaluation, **TRANSORIENT INTERNATIONAL FORWARDING** Inc. was awarded about "**GREEN LOGISTICS**" area, through "**Transorient 45 Intermodal Green Logistics**" project that was for reducing carbon emissions in transport and became "Low Carbon Hero".



About the award, **TRANSORIENT INTERNATIONAL FORWARDING Inc.** Managing Partner Nil TUNASAR said *"In recent years, we make intensive studies about business models that is constructed with environmental awareness and we have set ambitious targets. Reducing carbon emissions by 500 tons in 2014 through 45" Containers with multimodal transport solutions which is one of our projects in this regard, we have significant progress towards green logistics. This award in appreciation of qualities of our work, make us proud as well as it is the driving force for our new project will produce in future. I congratulate those who expend efforts for their contribution to the award received. For their support in our sustainability journey, I would like to thank all TRANSORIENT team and business partners."*



WORLD EXPRESS LOGISTICS, Malta, awarded ISO 9001:2008 certification -



Being a leading freight forwarding company in Malta, **WORLD EXPRESS LOGISTICS**, your PANGEA Partner in Malta, has undertaken to incorporate internationally recognized ISO 9001:2008 quality management standards into their work processes.

The **WORLD EXPRESS LOGISTICS** Team have been working to successfully complete the stages of implementation, analysis, evaluation and improvement. They are now proud to announce that all efforts have been compensated with the achievement of ISO certification for the "Provision of Freight Forwarding services for cargo by air, courier, road and sea for import and export including deliveries and warehousing", granted by DIMITTO Certification Services (accredited by SAS, the official Swiss Accreditation body).

With this prestigious certification, customers and partners can be assured and confident to work with a company providing quality in services that have been internationally



recognized. This certification reinforces **WORLD EXPRESS LOGISTICS** commitment to quality, customer satisfaction, continual improvement and excellence in their services and operations.

The **WORLD EXPRESS LOGISTICS** Team is very pleased to share this great news with you, their clients, partners and friends.



Pls. contact us at admin@pangea-network.com if you would like to publish your news on the next edition of the **PANGEAlink Magazine**



PANGEA is a first class freight forwarders network providing a full range of transportation services worldwide



Global logistics solutions in more than **90 COUNTRIES**, which converts us into one of the major international networks of forwarders.



Independent local understanding **380 OFFICES**. Pangea counts on the best forwarding agents in each location.



Air, sea and road freight **1.500.000 SHIPMENTS** per year. Pangea offers a full range of transportation services worldwide.

Become a member, visit:
www.pangea-network.com

T +44 (0) 1277.800.047
info@pangea-network.com



PANGEA
LOGISTICS NETWORK