

PANGEAlink

The PANGEA LOGISTICS NETWORK magazine

China to overtake Europe and become the biggest transport and logistics market in 2016

Network News

Country risk map and reports
Global Meeting 2015.

New PANGEA Members

Welcome your newest partners into the group

Your partners' stories

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Facts and Figures (MARKSMAN, S. Korea)

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PANGEA
LOGISTICS NETWORK

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Welcome to issue 13 of
the PANGEAlink Magazine

Thanks to all supporting Members
and partners

Pls. contact us at admin@pangea-network.com if you would like to publish your news on the next edition of the **PANGEAlink Magazine**

Sarah Bidmead's Column



China to overtake Europe and become the biggest transport and logistics market in 2016

Transport Intelligence foresees important growth until 2018 that freight forwarders from other countries can also benefit from if they cooperate

A [report](#) from Transport Intelligence notes that the global transport and logistics sector will grow by about 6.8% per year until 2018. This is mainly driven by the increasing demand from emerging markets, and regions like Africa, Central America and especially Asia-Pacific are expected to see increased growth by more than 10% per year.



This growth rate will allow **Asia-Pacific to overtake Europe as the world's largest transport and logistics market in 2016** with revenues close to 96,000 million US dollars. China is the most relevant player in this region as economic development is provoking a strong demand for consumer goods and perishables that require more efficient transport and logistics services.

"Infrastructures are still deficient in many of these countries, so the potential is huge" says Cathy Roberson, Senior Analyst, Transport Intelligence. In addition, [Bloomberg](#) warns that China has a lack of warehouses, rail networks, shipment tracking services, etc. and that this is holding back sectors like e-commerce. That's the reason why Alibaba and other companies are now considering setting up their own distribution companies.

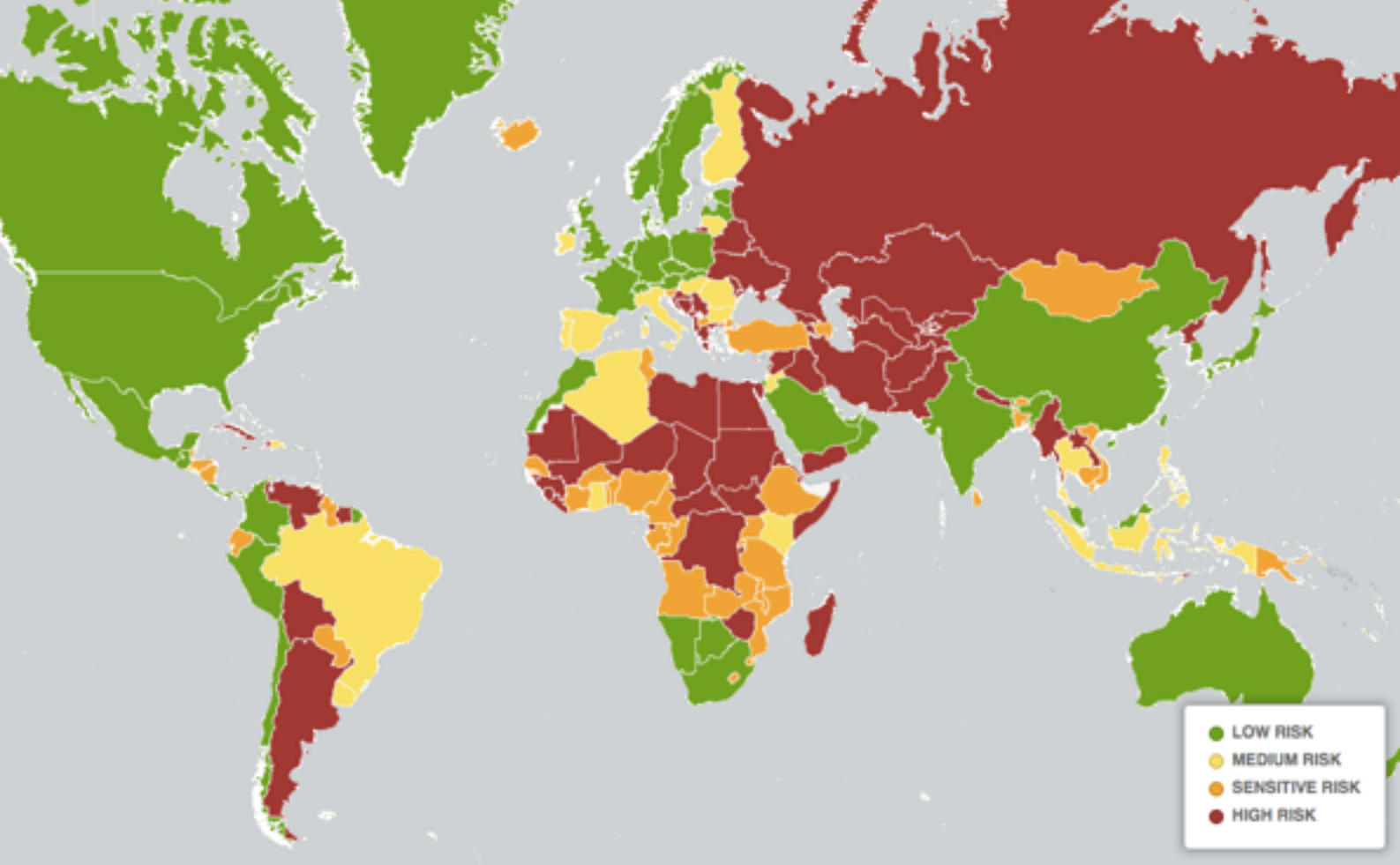
"Independent freight forwarding companies can also take advantage of this business opportunity if they collaborate with agents in these countries," explains Sarah Bidmead, Network Manager of the Pangea Logistics Network. "Entering in a market like China directly is only possible for the big players, although small and medium sized transport and logistics companies can also avail of this opportunity by establishing partnerships with other agents."

Pangea Logistics Network, a global network of independent freight forwarders, handles 1.5 million shipments worldwide every year and has members in the major Chinese cities and ports like Shanghai, Wuhan, Tianjin, Guangzhou and Ningbo. Members of the network can access the tools to explore and develop collaborations with these agents and take advantage of the momentum in transport and logistics in China.

Sarah Bidmead presents an example: *"Let's imagine a Pangea agent in Spain learns about an export support authority organising a trade mission to go to a fair in China. This agent can contact another Pangea member in the Chinese city where the event is taking place and prepare a joint offer to include the collection, shipping, assembly and disassembly of the participants' booths. We have already had similar collaborations between members in other countries, like in the case of Atak-Orbit and Blue Freight at the German fair Fruit Logistica 2015."*

More information available at www.pangea-network.com

Sarah Bidmead
Network Manager



Country risks maps and reports

In today's economic and geopolitical environment it is crucial to have a comprehensive overview of exposure to economic, political, commercial and financing risks in order to define risk management strategies.

Risk ratings change from year to year or quarter to quarter influenced by the situation of emerging markets, political instability and conflicts, sanitary crisis, energy prices, currency fluctuations and many other factors.

From PANGEA we recommend you to take standard commercial caution on your business dealings with customers and agents, including your network partners. There should be no need to say that you must consider geographical and political risk factors in your business dealings and credit extension policies.

To keep you aware of the changes in risk worldwide we have included in the Members Area a Country risk map, showing the risk classification of each country and including a full report link per country. The map is regularly updated by Euler Hermes, they analyze 241 countries and more than 100 economic indicators.

Additionally, you can contact us if you need any references or information about the trajectory of any of your network partners, we will be happy to assist you.





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Global Meeting 2015

Barcelona, Spain, 19-21 October

PANGEA returns to Europe, returns to Barcelona to celebrate its 4th annual summit, from 19-21 October

The 2015 Summit is a time to catch up with friends from far a field and to get to know and welcome new ones. In a record breaking year for new PANGEA Members, come to Barcelona to meet, do business with and enjoy the company of fellow professionals from around the world at this unique event.



Meeting Program

The PANGEA 2015 SUMMIT includes a 3 Days intensive Unity Program:

Team Building: Outdoor activities for partnership, friendship building and ice breaking (Monday. 19th afternoon). After the Bangkok's race, Kuala Lumpur LRT Hunt, it is time to discover Barcelona.

Welcome Dinner: Spanish TAPAS dinner and free-flowing drinks (Monday. 19th evening).

Meeting Sessions (Tuesday. 20th & Wednesday. 21st): Morning and Afternoon Breaks (snacks, coffee, tea and soft drinks), International Buffet Set Lunch

including soft drinks, Meeting Room and AV Equipment hire, Meeting Materials and organization Official Group Photograph.

Night Group Dinner: (Tuesday. 20th): Tour, dinner, free-flowing drinks and entertainment. We will enjoy a very special and memorable evening after the first day of Official Meeting Program.

Take the opportunity to mix real business with real pleasure and register now to attend the 4th PANGEA Global Meeting. **REGISTER NOW**. Please visit the **PANGEA 2015 Summit webpage** for full details.

Register now ►

New Members

Our network is growing. New Members welcome!



CENTRAL CONTINENT (Malaysia) integrated logistics Company

Central Continent Sdn Bhd was incorporated in 2008 in Kuala Lumpur, Malaysia. **Central Continent Sdn Bhd** is an integrated logistics company providing one stop solution to vastly diversified customers.

Central Continent Sdn Bhd cover a wide area of specialties :

- Freight Forwarding Sea / Air
- Haulage / Trucking
- Custom Clearance
- Warehousing
- Ex Work & To Door
- Project Handling
- Port Klang Handling Agent
- Mobile Warehousing
- Valued Added Service

Additionally through their Sister companies own prime Movers / Truck, more than 80 Fleets, Forwarding License, warehouse and container yard.

Sea Freight / Air Freight

Import & Export One of **Central Continent Sdn Bhd** major strength is Sea Freight for cargo export out from Malaysia. They are handling handsome amounts of containers per month for outbound cargo ex Port Klang, Malaysia. Thus, **Central Continent Sdn Bhd** trusts their rate should be competitive not forgotten their expertise and customer services officers who are always there to assist.

Haulage / Trucking

Counting on their affiliated company EVERGROW SUPPLIES & SERVICES SDN BHD with around 70 prime movers and cargo trucks, curtain siders, side loaders, 2 offices / yards which strategically located in Nilai and Pulau Indah (Port Klang). With more than 100 workforce serving customers and partners.

Custom Clearance

Counting on their affiliated company EVERSCAN ENTERPRISE SDN BHD with custom clearance license handles clearance of Import and Export consignments in Port Klang, Malaysia.

Warehousing

Third party owned - Services in warehousing including marking / labelling, packing / unpacking

Ex Work & To Door

Central Continent Sdn Bhd has established agents network all over the world.

Project Handling

Central Continent Sdn Bhd handles project such as transport of big object thru Flat Rack, OOG or Break bulk.

Port Klang Handling Agent

Central Continent Sdn Bhd is a Port Klang handling agent for number of forwarders from overseas for arranging the In / Out shipment.

Mobile Warehousing

The minimum contract for the renting is 3 months. Very convenient whereby containers just laden on the floor which located next to their factory / warehouse. It helps a

lot in term of cost and time efficiency whereby transportation cost and time is eliminated.

Valued Added Service

- Application Of Certificate Or Origin
- Subscription Of Marine Cargo Insurance
- Other services upon request from customer.

Pls. visit www.c-continent.com for more information.



CLARIDON Group Ltd (Luxembourg and Myanmar), first PANGEA Member representing Luxembourg and Myanmar

Claridon Group Ltd are a privately owned, fully AEO & ISO9001 accredited British company established in 1988, and is DGSA & NATO accredited.

Their HQ is located in the UK with branch offices in Luxembourg, Germany, Italy and Myanmar which are all wholly owned by **Claridon Group Ltd**.

Claridon Myanmar Co Ltd is a wholly owned office of **Claridon Group** of companies in Europe and the first privately owned European Freight Forwarder to open an office in Myanmar.

Claridon offers a comprehensive range of services to and from most global destinations, including remote and politically difficult regions by

- Sea freight
- Air freight
- Surface freight

The Group strengths are in large projects, OOG, mainly on ro-ro basis, Cold Chain, Perishable goods and Pharma.

Claridon Myanmar and Luxembourg have joined the Pangea Logistics network to help them develop business in new countries with reliable and reputable partners and are very keen to build relationships for reciprocal business with other Pangea members.

Pls. visit www.claridon.com for more information



Adhere to the PANGEA Guarantee Fund

PANGEA manages a [Guarantee Fund](#) to compensate for unpaid invoices in case of bankruptcy of a Member of the Network. This fund is to be shared between all participating Members and it's regulated in order to assure that we are all aware and follow the same terms, rules and conditions.



- Total maximum compensation of **USD 50,000** per year
- The maximum compensation per **SINGLE DEFAULTING MEMBER IS USD 15,000**
- These **AMOUNTS WILL BE INCREASED FOR THE FOLLOWING YEARS** if there is a positive compensation balance at the end of each period
- Members can adhere to the fund with an annual contribution of **USD 500 PER YEAR**, per Company/Country (HQ) and USD 100 per branch
- The fund **WILL COVER UNPAID INVOICES** between Members due to bankruptcy
- **ESTABLISHED PROCEDURES FOR THE SHIPMENT REGISTRATION** and payment alert must be fulfilled by all protected Members



**EVERBRITE
SHIPPING &
LOGISTICS, (Qatar)**
one stop for quality
shipping, marine
and logistics
services

EVERBRITE SHIPPING & LOGISTICS CO, established in 2009 in Qatar, has emerged as a one stop for quality shipping, marine and logistics services. Besides freight forwarding and liner agency service, **EVERBRITE SHIPPING & LOGISTICS CO** has ventured into Project Cargo handling, logistics and warehousing services.

Backed by solid industry experience by the Company staff and a passion for service and customer care, **EVERBRITE SHIPPING & LOGISTICS CO** continuously strive to offer reliable cost effective services, tailor-made solutions to meet the needs and requirements of their valuable customers. **EVERBRITE SHIPPING & LOGISTICS CO** is determined to grow based on the strategic performance locally and worldwide partnership of result oriented agents who believe in their same business philosophy.

International freight forwarding services:

- Freight Forwarding (Sea and Air)
- Port To Port / Ex-Works Pick Up & Door Deliveries.
- Shipping (By Air, By Sea & By Land, Or Using a Combination of All three)
- Customs Clearance & Transportation
- Cargo Consolidation
- Over Land Transportation
- Project Shipping & Consulting (Including Heavy Lifts / Over Dimensional Cargoes Etc)
- Logistics for the Oilfield /Petroleum Industry
- Logistics Support to The Stone Industry (Marble/Granite /Sandstone -Tiles/Blocks and All Mineral Products)

Pls. visit www.everbriteqatar.com for more information.



GENMAR (Tunis)
shipping agency
and freight
forwarder since 1995

Genmar S.A. (ISO 9001:2008 Certificate registration No 01 100052708/02, IATA Accredited Agent Ref: 87-4 7140) was

founded in Tunis in 1995 and today employs 80 people in its shipping agency and freight forwarding operations. The company owns three modern bonded warehouses, two depots for empty containers and disposes of branch offices in **SFAX, SOUSSE, ZARZIS and BIZERTA.**

Genmar S.A. offers customs brokerage, air and sea freight forwarding, inland haulage, insurance consultancy and project cargo handling.

COMPETITIVE ADVANTAGES

- Dedicated IT Department.
- All Offices connected via Wide Area Networks.
- State of the Art Software & Hardware.
- Modern Communication Systems.
- ISO Certified since 2005(ISO 9001:2008 (TUV)).
- Located in Tunis, with representations in all Tunisian Ports (Tunis La Goulette/Rades, Bizerte/ Menzel Bourguiba, Sousse, Sfax, Gabes, Zarzis, Skhira).

Registered & Officially Licensed to perform:

- Shipping Agency.
- All Airfreight Operations.
- Freight Forwarding & Groupage.
- Ship's Brokering.
- Cargo Agent.
- Customs Clearing Agent.

FREIGHT FORWARDING SERVICES

Genmar S.A. has a very good relationship with some of the consolidation companies all over the world. This allows **Genmar S.A.** to provide good consolidation / LCL service and competitive prices to export LCL shipments, and import LCL shipments. **Genmar S.A.** is able to provide an efficient deconsolidation service and of course able to handle any door-to-door complementary services: For the account of any overseas agents and their shippers (DDU/ DDP/ FOB/ CIF shipments).

- Air Freight (reefer and dry cargos).
- Ship's agent operating in all Tunisian ports.
- Freight Forwarding & Groupage.
- Cargo Consolidation/ Packaging/ Distribution.
- Custom Clearance.
- Land Transport.
- Warehousing.
- Household and removal-personal effects (by air, sea and trucks).
- Project cargoes.
- Crewing (visa,airport assistance, hotel accomodation,transportation etc.....
- Shipchandling,spare parts supply etc.....
- Covering Bunkering and Stores.

- Delivering spare Parts, Provisions and repairs.
- Arranging crew changes to and stevedores' damages.
- Carrying out all captains room activities with MAXIMUM efficiency.

WAREHOUSES

Three bonded warehouses close to the Port of Rades 4500 sq.m on a parcel of land of 10000 sq.m. Quay capacity: 10 trucks fully equipped and manned (4 forklifts and 10 transplants) fully owned and managed. Genmar S.A. has their own depot for MTY containers of 12000 m².

A Fast Distribution: Their professional truck team can transport your cargo to their nominated address safely and efficiently with the most reasonable trucking fee, and able to track your cargo timely.

OWN DEPOT

In many case, our strong Network always provide us competitive shipping rates on many lines and carriers to any destination in the World.

Genmar S.A. can handle all kind of goods transportation to any destination.

Pls. visit www.genmaritime.net for more information



JJB Link Logistics Company Ltd. is an International Freight Forwarder / Custom Broker / NVOCC. The Company has been operational in Shanghai since 2004 and disposes of several offices in CHINA (Shanghai (HQ), Beijing, Chongqing and Shenzhen) and in Taipei and Hong Kong. JJB Link Logistics Company Ltd. strong team members have vast experience in this industry with a collective total of 30 years.

As an agency, **JJB Link Logistics Company Ltd.** can provide the best services with a professional operation and

the most important aspect is that they have a powerful sales team who can follow your sales leads with great effort and efficiency.

JJB Link Logistics Company Ltd. has space allotments and tie ups with premium Airlines and Shipping Lines. They also have Charter Services to almost all ports of E - S Asia, they can arrange for charter service according to your special needs and requirements.





LASRY MAROC (Morocco) maritime agent offering full coverage in Morocco and region

LASRY MAROC is a maritime agent in Morocco since 1948 and prides itself in being an optimum quality service provider. Since its inception **LASRY MAROC** has acquired all along its way valuable experience in the profession whether in its "hands on" attendance or in the field to the highest advantage of its partners.

A team of more than 100 well experienced pro-active staff is offering a day and night service, all the year long to care about their customers and partners business.

The **LASRY MAROC** Team are all proud of what they build every day, together.

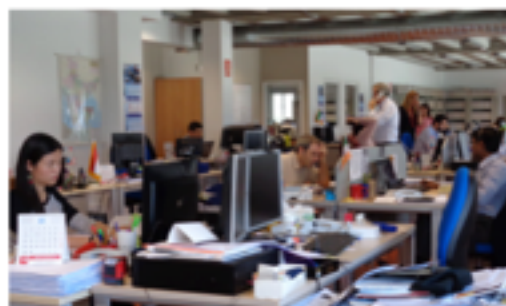
LASRY MAROC is certified ISO 9001:2008 Quality standard by Bureau Veritas certification. In this field the Company counts on the commitment of their team to provide an ongoing improvement.

Since 2001, **LASRY MAROC** is participated by Worms Services Maritimes, the heir of the french owners Worms Group founded in 1841 and known until 1998 under the fleet names of SFTP, STMP and then CNN (Euronav).

LASRY MAROC Professional services

- International Door to Door Transport solutions
- Warehousing
- Customs clearance
- Distribution
- Customized cruise handling
- Quality attendance of merchant vessels
- Regular liner business attendance as general agents

Pls. visit www.lasrymaroc.com for more information



LeoProex (Spain) full range professional freight forwarder located inside the Port of Barcelona, Spain



LeoProex (IATA Cargo Agent Ref: 78-4 7327, AEO Certified) is a freight forwarding company based in Barcelona (Spain), founded in 1984.

LeoProex offers its services in the fields of transportation and foreign trade. From their facilities, located inside the Port of Barcelona, they take care of all type of shipments, to the realization of transport by either media: land, sea or air. Carrying out with professionalism all necessary

procedures through their Customs Agency.

LeoProex disposes of their own offices in Barcelona, Valencia, Madrid, Shanghai and La Habana.

Since 2010 **LeoProex** has obtained the Authorised Economic Operator Certificate. This certification recognizes officially their professionalism and financial reliability, streamlines and simplifies all the customs formalities, benefiting client's customs clearances.

LeoProex has integrated a powerful tracking platform to assure a permanent monitoring of the shipment status from departure to safe arrival.

LeoProex is a very professional organization in continuous growth. They can perfectly cover any handling demand and are always looking for win/win, long-term business with their partners.

Pls. visit www.leoproex.com for more information



LeoProex
International Freight Forwarders

OCEANSIDE LTD
www.oceansidelogistics.com

OCEANSIDE LOGISTICS (UK)
offering Sea Freight at all UK Ports

Oceanside Logistics Ltd is a privately owned Shipping, Forwarding and Logistics Company based in Southampton offering sea freight at all UK ports. **Oceanside Logistics Ltd** belongs to the same group of Companies as **Supreme Freight Services LTD.**, the Management of both Companies have determined to transfer their membership to **Oceanside Logistics Ltd** for a major development of trade lanes and partnership with their fellow PANGEA Members.

The foundation of **Oceanside Logistics Ltd** continued success and development is attributed to the competitive advantages that their Team possess.

- ◆ Well established, financially sound, dynamic and expanding company.
- ◆ A strong team of motivated operators, with a wealth of experience and professional knowledge.
- ◆ Service contracts with many of the major shipping lines and airlines, providing preferential freight rates and space guarantees.

Oceanside Logistics Ltd long term aim is based upon the development and maintenance of personal relationships, combined with quality and diverse logistical solutions for clients and partners.

They are committed to delivering client satisfaction through the excellence of work and see themselves as an extension of clients business

At **Oceanside Logistics Ltd** they are making sure that the lowest price is guaranteed while maintaining the highest standards of reliability and flexibility for the customers. They will be more than happy to quote you for the below.



- Ocean freight rates – Import & Export.
- Customs Clearance in all UK sea & air ports.
- FCL Haulage ex all UK ports.
- Shunt/Devan and Storage in Southampton and Felixstowe.
- Express Pallet Distribution.
- Loading / Unloading cars.
- Out of Gauge Cargo.
- Hazardous Cargo.

- Container Sales

Pls. visit www.oceansidelogistics.com for more information

OCEANSIDE LTD
www.oceansidelogistics.com



Reliable Express Limited (Bangladesh) total sea, air and ground freight services in Dhaka and Chittagong since 1994

Reliable Express Limited, BAFFA Associate Member Reg. No: 0106, is a leading integrated Transportation, Freight forwarding and Customs clearing oriented business conglomerate in Bangladesh.

Reliable Express Limited has been providing total Sea and Air consignment services including and not limited to Transportation, Warehousing & Government Authorized Customs Brokerage to their valued clients since its foundation in 1994. The Company head office is located adjacent to a renowned five star hotel in the commercial area of **Dhaka, the capital of Bangladesh**. Their branch office is conveniently located in a commercial area adjacent to the port in **Chittagong, the port city of Bangladesh**.

Freight Forwarding Services:

Sea Freight

In Shipping **Reliable Express Limited** can offer and maintain a wide range of reliable services with competitive rates both LCL and FCL consignments and they have excellent contacts with all the shipping Lines operating from

Bangladesh and are assured of full co-operations and support from them.

Air Freight

Reliable Express Limited has excellent relationship with all the airlines which operate from Dhaka, Bangladesh and they assure full friendly co operations & supports from them even in the rush period.

Inland Transport

Reliable Express Limited can route your freight through many different ways. They have their own covered van, trucks, open trucks, power movers, heavy covered trucks and trailers by which they can render inland service all over Bangladesh.

Warehousing

Reliable Express Limited can provide warehouse facilities in Dhaka airport & Chittagong port if necessary. **Reliable Express Limited** offers dedicated and shared warehouse facilities. Their warehouses offer state of the art security to match individual client needs, vital to maintain high levels of inventory control.

Customs Clearing

Reliable Express Limited also has Govt. authorized license to provide customs clearing & forwarding services in main seaport (Chittagong) and main airport the (Dhaka), Dhaka EPZ (Export Processing Zone) and inland port (ICD Kamalapur) in Dhaka.

Pls. visit www.reliable-exp.com for more information

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Host



Organizers



ROMFRACHT (Romania) international transport, national logistics and inland distribution

ROMFRACHT is a freight forwarding company established in 1996 in Romania. Since then **ROMFRACHT** has grown and improved both quantitatively and qualitatively their logistics services across the entire world. The Company has expended their services in the field of international transport as well as on the national market of logistic services and inland distribution.

ROMFRACHT owned road fleet can perform international transportation, FTL or groupage for general cargo, ADR or refrigerated cargo all over the Europe.

They are specialized in the International Transportation industry, and their main service includes:

- International airfreight and ocean freight
- Imports and exports from Romania to the world main ports and the other way around
- Distribution
- Contract logistics
- Personal stuff etc.

Also for multimodal transport they are working FCL & LCL shipments through Port of Constantza, which is located at the crossroads of the trade routes linking the markets of the landlocked countries from Central and Eastern Europe with the Transcaucasus, Central Asia and the Far East. You can also count on

ROMFRACHT for best rates for airfreight shipments to/from Bucuresti as well, they can take care of your cargo (collecting, customs clearance, delivery) Therefore, if you ever need any help with any Romanian, Bulgarian and Republic of Moldavia transport feel free to approach the **ROMFRACHT** Team for any required services in the country and region. **ROMFRACHT** will assist you with any required services needed, Import Ocean/ Air and many more.

Please visit www.romfracht.com for more information.



The Freight Co (Thailand and Myanmar) solid reputation and industrial projects specialist

The Freight Co Ltd is an international freight forwarding company dedicated to offering a wide array of freight and logistics services ranging from local handling and shipping to global supply chain management.

The company was founded in Bangkok, Thailand in 1996 and has since built a solid reputation for reliability in providing tailor-made integrated logistics solutions. The company has offices in Thailand, Vietnam and Myanmar.

The Freight Co Ltd is also a renowned specialist in the field of handling complete industrial projects including transportation and lifting of

ultra heavy or ultra large cargo. Moreover, we offer our customers full consultation support regarding trade agreements, duties, taxes and licenses in connection to international transportation

Pls. visit www.the-freight.com for more information





THE FREIGHT
CO., LTD.

TRANSFARO LOGISTICS (Morocco) professional logistics service provider since 1996

TRANSFARO LOGISTICS (IATA Certified Agent Ref: 54-4 7108 001 4 HO) is a professional logistics service provider in Morocco established in 1996 and has developed into a mature quality driven and customer orientated Freight Forwarding Company.

Freight Forwarding Services

TRANSFARO LOGISTICS strives to deliver competitive rates and solutions for reputed clients around the world. They deliver the highest levels of speed, efficiency and reliability.

- ◆ Freight Forwarding Sea & Air
- ◆ Custom Clearance



TRANSFARO LOGISTICS dedicated team efficiently satisfies the Moroccan Logistics Market needs. With decades of experience, they are committed to offer full comfort to their clientele. The Company has liaison offices and agency network in major locations in Morocco, such as Nador - Tetouan - Tanger – Sale, Rabat - Fes - Meknes Mohammedia Casablanca - El Jadida - etat - Safi ,Essouira - Agadir - Tan Tan Tarfaya – Laayoune.

TRANSFARO LOGISTICS offers exceptional quality service, with attractive and competitive rates, providing all kinds of transport services to and from Casablanca, Morocco, Far East Asian, European, East & West Mediterranean, Arabian country on both Imports and Export.

- ◆ Project Forwarding
- ◆ Transportation Management Services
- ◆ NVOCC Services
- ◆ LCL Consolidation
- ◆ Warehouse Services
- ◆ Domestic Transportation
- ◆ Project Cargo Handling
- ◆ Door to Door Services
- ◆ Supply Chain Management

Pls visit www.transfaro.com for more information





Trust Cargo Services
20 years as leading
freight forwarding
company in
Bangladesh

Trust Cargo Services Ltd.

(BAFFA Member 0910) is one of the leading freight forwarding companies in Bangladesh; established in 1995 with the objective of providing quality services to their esteemed clients and re-affirming the Company's commitment to provide total logistic solutions.

Trust Cargo Services Ltd. has a very dedicated, qualified and highly professional staff force; as all the key people have 15-35 years experience in the industry. Their strong financial standing & fully IT equipped office environment have made **Trust Cargo Services Ltd.** exceptional among the freight forwarders of Bangladesh.

Trust Cargo Services Ltd. maintains a healthy relationship with all major airlines & ocean carriers, which helps them to obtain the most competitive buying rates & sufficient space year round.

Trust Cargo Services Ltd. has received the following recognitions and awards by major airlines:

- ◆ TOP ONE CARGO AGENT every year by Malaysia Airlines since 1996 to running year
- ◆ The only Bangladeshi company who received the prestigious MEGA AWARD several times from Malaysia Airlines for their outstanding performance.
- ◆ TOP TEN Award from Qatar Airways, Turkish Airlines and Cathay Pacific Airlines

Trust Cargo Services Ltd. is a class A stock holder of almost all the leading airlines like EK, QR, CX, EY, MH, SQ, TK etc and the top listed customer of BA, KLM/AF, SV, CO, UA, DL etc. They also have fruitful arrangements with APL, MCC, MOL, HMM, K-Line, OOCL, Hanjin, MSC, SCI in order to manage the most competitive rates and guaranteed space.

Trust Cargo Services Ltd. Strength:

- ◆ Strong financial standing
- ◆ Office facilities/automation
- ◆ Proven business track record
- ◆ High recognition by Aviation Industry and Trade
- ◆ Dedicated, Qualified and Professional staff force
- ◆ Competitive buying rates

Corporate Philosophy:

Trust Cargo Services Ltd. is always working to maintain the Company status and striving to grow slow and steady for the long-term in this community.

To achieve this goal, the Trust Cargo team is looking for COMMUNITY FRIENDS to expand their branch for bilateral co-operation.

Trust Cargo Services Ltd. motto is to provide splendid support to our clients.

Pls. visit www.trustcargo.net for more information

**TRUST CARGO was recently awarded
Top 10 cargo agent 2014 by Singapore
Airlines and Turkish Airlines**

It is a pleasure to inform you that **Trust Cargo Services Ltd.**, your PANGEA partner in Bangladesh, has been awarded Top 10 cargo agent by Singapore Airlines and Turkish Airlines for its outstanding support throughout the year 2014.

Please find below picture of the award ceremonies.





Member interview

Presentation of TLT-STL, Netherlands, overall solution for livestock logistics

www.tlt-stl.com

TLT-STL, your PANGEA Partner in Netherlands, is an integrator of logistics services in the air and on the land and sea – with special focus on airline logistics, automotive logistics and livestock logistics. It is a pleasure to interview Mr. Heath White, CEO of TLT-STL, to learn more about their specialized solutions and high value services for livestock logistics. We also include below some pictures from their shipments trajectory.

What's the trajectory of TLT-STL with livestock logistics?

We carried out some years ago with a charter of deer from USA in Russia. Although we had done many

charters before, this one was very special as it was a new animal for us, which was very sensitive and also there were no real health protocols existing, etc.. Due to the nature of the animal and the lack of expected care in the handling, etc., we took over the whole process including the quarantine and handling at the airport (we chose a small hub in Ohio). Through this, we really saw important it was to provide dedication and to cover all the sensitive elements of the logistics line in one hand. The traditional hubs were complex and costly without the right care we felt. This led us to develop our specialised product for livestock.

What services can you carry out for customers as General Operations Agent, GOA?

We directly carry out all required services to cover the whole process

from A-Z with our specialist handling team including liaising with all authorities, setting up of quarantine, all transport modes, final delivery, documentation, customs, etc. We can offer the whole chain A-Z or only a part of this.

Which are the critical points in livestock logistics? And how does TLT-STL plan and coordinate the most suitable solutions?

The whole process, from preparation to delivery, requires full attention and supervision, including liaising with all Authorities and vets, provision of licences, crate building, use of specialized equipment, etc. It is essential that the animals have the required care and treatment at all times and our supervision is part of the service offering.

Our staff comes directly out of the livestock sector and have an affinity to animals in a different way that a pure logistician might. We have developed key hubs (e.g. Rickenbacker, LCK) with airport and port authorities. Together we have created a new handling, where all partners including the authorities have built the product and there is no cost disadvantage even at smaller hubs.

Our mission is to find the best transport solutions, considering distance and the hub best suited. At all times the cost is controlled and reduced, TLT-STL aims to give the least expensive solutions and best care.

Which are the current figures and tendencies of the local and global market?

Although consumer demand of meat continues to be impacted by the difficult economical environment in several key markets, overall production in some EU member states (UK, Poland, Netherlands, Germany) is expected to recover. Globally, the recent long term outlook produced by the OECD suggests that global demand for meat will continue to grow by 1.6% annually over the next decade as higher income levels and increasing urbanization in developing regions

boost demand for protein. This will result in additional millions of tonnes moved and consumed in the coming years. Most of this growth will occur in developing countries such as Asia, South America and Africa. At TLT-STL we ensure that customers have specific solutions for their own product and not standard base-line services as livestock logistics requires.



Facts and figures from MARKSMAN LOGISTICS, South Korea

It is a pleasure to share with you the latest facts, figures, news and achievements from **MARKSMAN LOGISTICS SERVICES**, your PANGEA Partner in South Korea.

MARKSMAN is one of the main Air Cargo agent for Korean Air, Qatar Airlines and Etihad Cargo. Many of their customers have regular volume to Turkey, Pakistan and Germany, moving annually more than 40 tons of air export cargo from ICN. By concentrating and focusing their volume on major craft holders, **MARKSMAN** and it's

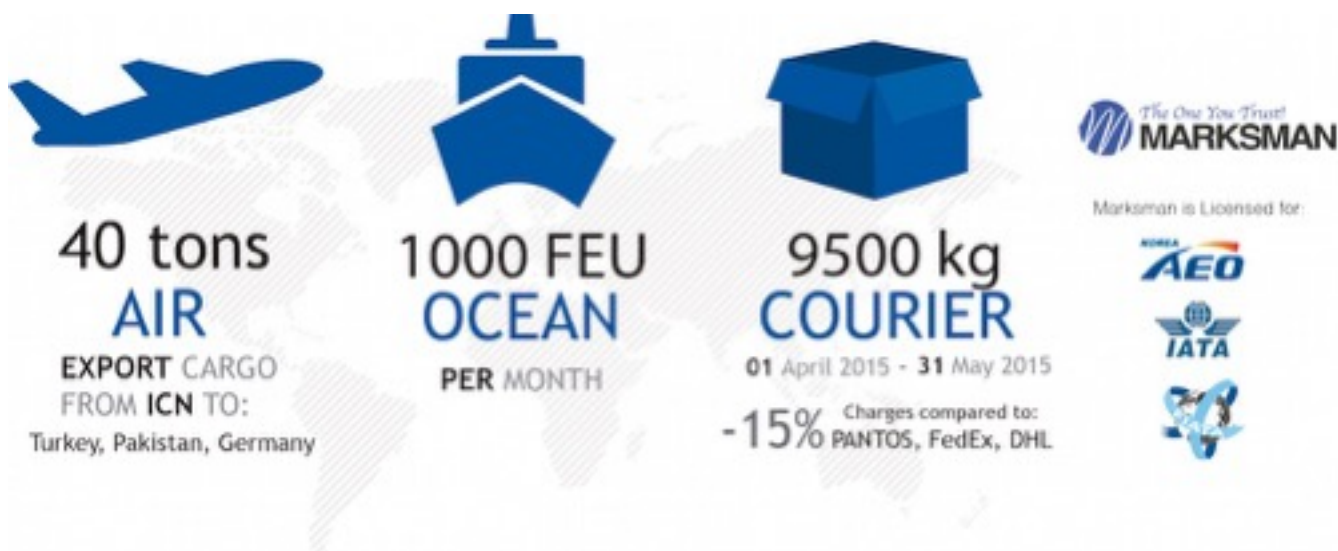
customers can benefit of the lowest rates on the market.

As recently announced, on 1st April 2015 **MARKSMAN** had launched a new courier service. After 2 months of service they had already handled more than 9,500 Kg. It is remarkable to note that their courier charges are 15% lower than other courier services providers that have been on the market for a long time, such us DHL, FedEX and Pantos.

Still Ocean Shipments mean their major volume at present, **MARKSMAN** handles approximately +1,000 FEU per

month. Again comparing with other major NVOCCs in South Korea such as Globis, Pantos and HTNS, **MARKSMAN** offers an independent and customized service whereas the larger groups focus on their own group huge volume: Hyundai and Kia Auto Company by Glovis, LG Electronics by Pantos and Samsung Electronics by HTNS. **MARKSMAN** has the experience and is duly organized for assisting customers despite of their size.

Pls. visit www.emkm.com for more information



Members' stories

Projects & Special Shipments



www.foxbrasil.com

Successful project shipments recently handled by FOX BRASIL PROJECT

>> Complete Biomass plant Brazil - El Salvador

Below: Coordination of the logistics for a complete biomass plant from EXW Santa Catarina, Brazil, up to DAP Sitio del Nino, El Salvador. Total volume was around 3635 ftons, including shipments of turbine, generator, transformer, condenser, kiln and structures. [Read more >>](#)



>> 11 Firetrucks Spain - Brazil

Below: special transportation of 11 Firetrucks, Door to Door from Seville, Spain up to its final destination in Brasilia, DF – Brazil. The total shipment volume was 665,28 cbm and gross weight 11,700 kgs (L: 7.5m; W: 2.52m; H: 3.2m). [Read more >>](#)





>> Water and wastewater treatment station Brazil - Dominican Republic

Above: Complete water and wastewater treatment station for health and safety of Monte Grande Project's workers, from Piracicaba/Sao Paulo, Brazil, till Rio Haina port/Dominican Republic. [Read more >>](#)



>> Mobile crushing plant Brazil - Ghana

Below: Shipment coordination of a a mobile crushing plant and parts from Brazil to Ghana for the construction of the 209 km North-Eastern Corridor asphalt- paved road in the Northern Region to enhance transportation of goods and services as well as foster and facilitate integration within the West Africa sub-region. [Read more >>](#)



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www.logitrans.com.tr

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www.c807.com

Complete corrugator line project service in Guatemala / El Salvador by CONSOLIDADOS 807



Your PANGEA Partner from El Salvador and Central America, **CONSOLIDADOS 807**, has recently handled a new special project service in Guatemala / El Salvador for the transportation of a complete corrugator line (paper packaging machinery) from Italy to El Salvador.

The origin of the Machinery comes from Italy, from a global supplier for the design, construction and installation of complete lines as well as individual machine units for the production of corrugated board packaging.

The consignee in El Salvador is one of the leading providers of paper-based packaging solutions in the world (Bag-in-Box packaging, Standard packaging, Consumer



packaging (Non food), Food packaging Industrial packaging, Paper bags & sacks, Point of sale displays, Postal packaging, Protective packaging and Retail packaging).

The Services provided by **CONSOLIDADOS 807** include: 6 open top equipment + ocean freight (POL: Genova, Italy - POD: Santo Tomas de Castilla Port, Guatemala) + destination special equipment for inland transportation from port up to final consignee location + crossborder (between Guatemala and El Salvador) services. As Special equipment they used: open top containers (over size cargo) / drop decks / flatbeds / head trucks / security personnel / crossborder customs brokerage.



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One of Jacanna's logistics vans at Auckland Airport after the arrival of flight NZ1 from Los Angeles; inset, managing director Ken Quigley

www.jacanna.co.nz

JACANNA Customs & Freight, New Zealand, handled about 50 tn of products by airfreight for FIFA and ADIDAS.

Jacanna customs & Freight, your PANGEA Partner in New Zealand, is a well-known in the automotive industry, but it doesn't just deliver vehicles – it can move almost anything for anyone. And the FIFA Under-20 World Cup 2015 proves the point with the company's logistical expertise being integral to the success of the planet's second-largest men's tournament featuring "the beautiful game".

Jacanna handled about 50 tonnes of products by air freight for FIFA and Adidas, and made deliveries to stadiums and hotels for staff, players and volunteers. "It ranged from suits and sewing machines to kits, drinks bottles, and training and match balls," says Ken Quigley, managing director. "It goes to show we don't just do cars. For instance, we transported everything for the Brazilian and North Korean teams from the Tarmac at Auckland International Airport to their hotel in New Plymouth where they were for group stages. We were also responsible for looking after Ghana, Portugal, Panama and Austria."

The logistics process for the world cup has been a tight ship. When stadiums closed as their involvement in the tournament ended, it was then a case of exporting everything back to countries around the world. "The whole operation involved months of planning," says Quigley. "We needed about 300 cubic metres of space – the equivalent of about 12 20-foot containers – in storage just for FIFA and Adidas."

It was essential to be flexible 24/7 during the tournament, which ran from May 30 to June 20 and involved seven host cities – Whangarei, Auckland, Hamilton, New Plymouth, Wellington, Christchurch and Dunedin. "Our warehousing team did an exceptional job and Blair Cosford, national operations manager for general cargo logistics, was on the ball throughout the whole process."

Jacanna's work included liaising with Customs, for instance, when it came to temporarily importing cargo to minimise duty and GST payable on equipment that needed to go back to source countries when the tournament ended. "As a logistics provider, it has been demanding but if you prepare well as a business everything will go to plan," explains Quigley. "There was no wiggle room with this competition. On hand, there was the draw for the group stages,

which meant everyone knew what country was playing where and when. Then the knock-out stages threw up unknowns. For example, Uzbekistan knocked out Austria, which meant a trip up to Whangarei to pick up the Austrians' gear, so that tied up staff and trucks."

"Jacanna has been great to work with," says Lisa Tyer, transport and travel manager for FIFA's local organising committee (LOC). "Ken and his team have been really accommodating and professional in their processes, and with warehousing, transport and logistic requirements as required by the LOC. With the nature of a world cup – from the pre-tournament phase, group play and knock-out stages up to and including the final – it is important to be proactive, flexible and have a detailed, planned process for each stadium and match scenario, and also to adapt quickly to the environment, weather, results and requirements a tournament brings"

Jacanna assisted with local ground transport in some host cities, Customs clearances and Ministry for Primary Industries advice to our teams as needed, and also with storage and warehousing pre-tournament as equipment, uniforms and freight arrived from around the world.

For football-mad Quigley, some perks came with the work. "It was great working on this project because I'm so passionate about football," he says. "It was exciting meeting teams and stars of the future. It's been brilliant being involved with such a professional organisation as FIFA. It did a great job, right down to ensuring triple-thick cartons were used for the return of items and limiting cargo damage".

Along with the cricket and rugby world cups, this under-20s tournament has been massive for New Zealand.



www.ordan-cargo.co.il

ORDAN-CARGO, Israel, has handled Engelbert Humperdink, Julio Iglesias and several Orchestral tours

Engelbert Humperdink, Julio Iglesias and several Orchestras have trusted **Ordan-Cargo**, your PANGEA partner in Israel, to transport their valuable musical instruments and treasured equipments for their tours to South America, Russia and Eastern Europe.

Transporting valuable musical instruments requires experience and ability in facing the shipping



challenges. The equipments are vulnerable to damage in transit and sensitive to temperature and humidity changes. **Ordan-Cargo** took care of the instrument and equipment packaging, insurances, airfreight shipping and delivery at the touring stages.

Ordan-Cargo, wholly owned by Elinoar Pridan, a twenty five year Veteran of the Israeli forwarding industry, has positioned herself at the forefront of the local market through continued and sustainable high levels of service which ensure customer satisfaction. Apart from operating and serving in all aspects of the trade (imports, exports, sea, air as well as custom clearance), **Ordan-Cargo** puts specific emphasis on niche markets such as " Dangerous Goods", " Haz, Mats," chemical material as well as a strong presence in the entertainment industry.



www.otim.it

OTIM SpA (Italy) chartered urgent shipment of outside parts for an oil and gas facility

OTIM SpA, your PANGEA Partner in Italy, with Chapman Freeborn Italy and Silkway airlines have helped to keep open an Oil and Gas facility by delivering time-critical outside parts from Aberdeen to Sharjah.

A 24-ton machinery plus 6-ton machinery were flown from LEJ to SHJ on an Ilyushin-76 freighter aircraft, chartered by **OTIM SpA** on behalf of an oil and gas industry client.

Above Photo: IL-76 cargo charter to transport the first 24-ton machinery.





www.uif.com.hk

UNITEX, China, moves 196 Cars from Shanghai to Iraq

UNITEX LOGISTICS LIMITED, your PANGEA Partner in China and Hong Kong, can manage the movement of all types of fleets including cars, trucks, vans, buses, heavy equipment, tractors, and trailers.

They have recently handled a sea freight shipment of 196 cars, total volume of 2100 CBM, from Shanghai (China) to Umm Qasar (Iraq).

All cars were effectively and safely shipped as the whole process was under the supervision of the **UNITEX LOGISTICS** trained team of professionals. They arranged the collection of the vehicles, the appropriate shipping line booking, the marine transit insurance, the loading and securing on Ro/Ro vessel and all customs formalities.

On the right pictures of the loading process at Shanghai port.



www.universalcargocr.net



Transportation of water cleaning machine from Germany to Costa Rica by UNIVERSAL CARGO (Costa Rica)

UNIVERSAL CARGO, your PANGEA Partner in Costa Rica has recently transported a Water cleaning Machine from Germany to Costa Rica composed by 5 x 49 NOR Container and 2 Break Bulk cargo.

The Project cargo was handled for their customer, Instituto Costarricense de Electricidad.

The cargo arrived to Limon Port (Costa Rica) and was delivered to Represa Cachi, Cartago, Costa Rica at a total distance of 150 kilometers from Port.

On the left are some pictures of the shipment and operations.



Members new services and developments

www.pl.allportcargoservices.com

ALLPORT CARGO SERVICES, Poland, launched direct LCL line from Ningbo to Warsaw

ALLPORT CARGO SERVICES, your PANGEA Partner in Poland, launched direct line for consolidated cargo (LCL service) from Ningbo to Warsaw via Hamburg. Weekly service from port of loading is one of the fastest regular LCL lines among those offered on the polish market.

Containers with cargo are delivered directly from Hamburg to warehouse in Warsaw. All shipments after deconsolidation along with additional services as palletizing, co-packing are dispatched to final receiver.

Delivery via Hamburg with deconsolidation in polish warehouse has reduced transit time by approx. 7 days compared to other solution; while maintaining the competitiveness of freight.

As part of the LCL services based on its own consol box **ALLPORT CARGO SERVICES** provides customs clearance in Hamburg with deferred VAT, what is demanded by the importers.

ALLPORT CARGO SERVICES customers benefit from this service by saving logistics cost, time and safety of consignments due limited quantity of handling points of the distribution process



www.chs.fi

"Healthtech: the fastest growing export industry in Finland" by CHS Air Logistics/ Airlog Group (Finland)

The exports of the Finnish healthtech industry are growing briskly posting in 2014 a new record of EUR 1.8 billion with a growth rate of 8.3 % on the previous year.

This means that the branch accounted for some 50 % of the exports of the Finnish high-tech industries last year.

According to Planmeca Oy's Veli Mäkelä, who is also the chairman of the board of FiHTA (the Finnish Healthtech Association), there has been some annual fluctuation in the exports of the branch, but the long-term growth has been both continuous and markedly stronger than in almost any other industry in Finland. In the period 2009-2014, the annual growth in the healthtech branch was 8.5 %.

Of the healthtech products, the exports of healthcare equipment enjoyed the strongest growth in 2014 at a rate of 10.3 %. The value of these exports was EUR 1.3 billion. The growth rate of diagnostic reagents and equipment was 6.4 %.

The Finnish healthtech industry consists of a few big and global companies together with a number of small and medium-sized companies. Along with the above-mentioned Planmecca, active players include Plandent, Biohit, Merivaara, PaloDEX Group, Fisher Scientific, and Lojer, to name a few. All of these companies are **CHS Air Logistics / Airlog Group's** clients.

Around 95 % of the total production of the branch is exported. The biggest export markets are Europe, North America and Asia. The largest export countries for the Finnish healthtech industry are the USA and Germany. Exports to the USA increased by 24 % last year.

Source: lotta.tammelin@yrittajat.fi and **CHS Air Logistics / Airlog Group**

CHS Air Logistics / Airlog Group IS CONVENIENTLY LOCATED AT HELSINKI AIRPORT



Since last August, **CHS Air Logistics / Airlog Group** operates at Helsinki Airport next to the runway at a prime

location between the passenger and freight terminals – the main international airport in the whole of Finland. In many cases, we can offer even more flexible service to our customers.

CHS Air Logistics / Airlog Group

Airside Center
Rahtitie 3
FI-01530 VANTAA
FINLAND

UP-TO-DATE FACILITIES FOR CHS LIFE SCIENCE LOGISTICS



The **CHS Air Logistics / Airlog Group** life science unit, now conveniently located at the Helsinki airport in a new office next to the runway, offers new up-to-date facilities for preserving, handling and packing specimens ready for shipment. **CHS Air Logistics / Airlog Group** strictly follows the GDP guidelines for the proper distribution of medicinal products in its part in the life science supply chain.



www.jasfbg.com.pl

JAS-FBG S.A., Poland, leads implementation of new e-services and e-systems

JAS-FBG S.A., your PANGEA Partner in Poland, operates the greatest customs agency network (with 70 units) in Poland and has recently implemented a new Customs Agency Window service and new monitoring

system in its logistics centre in Warszowice. Pls. find below further details of both implementations.

JAS-FBG S.A. has provided as the first company in Poland the CUSTOMS AGENCY WINDOW system developed by the company, which enables the clients of its customs agencies charge-free access via the Internet to the set of documents in electronic form.



All customs documents, as soon as they have been collected, shall be scanned and archived. Owing to Customs Agency Window system, the clients are able to have the documents at their disposal before hard copy of them has been delivered to them. Moreover, the access to the documents shall, at any time from any location, be absolutely safe (due to an individual login, password and encrypted connection) to them.

JAS-FBG S.A. in its logistics centre in Warszowice implements the new management system covering delivery and shipment of consignments. The system is connected with extranet, via which suppliers may notify and book the time of unloading. After the notified vehicle has come and been registered, the system shall identify it and start the notified process in the booked time provided with higher priority. The system manages the parking, the sequence of documents processed at loading and unloading, the

sequence of an entry for particular drivers following priorities and time of arrival, and it also assigns particular ramps according to the goods which are brought, or to be forwarded. The system reduces strain on the centre employees from the necessity to make decisions, as the system makes them in a split second and eliminates potential mistakes. As soon as a storeman has finished operations of a given ramp, the next driver will receive SMS including a dock number to which he is to come. Any person concerned is able to track a given vehicle, ramp or goods. On the other hand, time monitoring of operations at any stage ensures elimination of bottlenecks.



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www.otim.it

OTIM SpA (Italy) launches a new "CIS COUNTRIES" division

OTIM Group, your PANGEA Partner in Italy, continues to grow and has opened this June a new "CIS COUNTRIES" Division. The main markets involved are: RUSSIA, KAZAKHSTAN, UZBEKISTAN, TURKMENISTAN, TAGJIKISTAN UKRAINE, BEYELORUSSIA, GEORGIA, ARMENIA, AZERBAIJAN AND BALTIC STATES

The services offered from Italy include:

- ◆ Weekly groupage services
- ◆ Standard full truck
- ◆ Megatrailer
- ◆ Heavy transport.

OTIM also handles exhibition shipments for all the countries above mentioned.

For Russian destinations they also handle DDP Shipments (Air and Road freight services)



www.emkm.com

NEW BARGE SERVICE Pusan to Antwerp & Rotterdam



New Barge transportation from Pusan to Antwerp developed by MARKSMAN LOGISTICS (South Korea)

MARKSMAN has developed a new and unique logistics service from PUSAN to ANTWERP and ROTTERDAM by Barge Transportation.

It is not a new service in the Company trajectory and responds to an increase in the number of customers demanding cheaper transport solutions compared to rail or trucking in Europe.

In order to satisfy customers needs, **MARKSMAN** has developed this alternative transport method from Switzerland to Antwerp and Rotterdam port, for imports and exports, at a maximum transit time from North West Europe to Switzerland of 4-5 Days.



Marksmann is Licensed for:



This is not only an ecologically friendly logistics solution but also a cheaper and very safe transport method.

Members Notices & announcements

New regulation from Ecuadorian Customs / CGLOGISTICS S.A.



Ecuadorian customs, in their quest to have a better control in handling loads, has issued a reform which affects agents, freight forwarders and NVOCC of Ecuador. Because of this, all agents, freight forwarders or NVOCC in Ecuador have to register (again) with the authority to comply with certain requirements.

There is a provision that requires freight forwarders to register foreign agents and Networks with who they work and do business with. In order to register foreign agents and networks to the Ecuadorian customs system, **CGLOGISTICS S.A.** proceeded last month with registering all members of PANGEA NETWORK. Now, **CGLOGISTICS S.A.** is able to help all members with their import & export cargo under the protection of this registration. This cost was assumed by **CGLOGISTICS S.A.** and has no cost to you.

COLBECK & CLARKE INC., Canada, again approved participant of the Air Cargo Security (ACS) Program



As part of the Canadian government's ongoing effort to improve air cargo security, the Air Cargo Security Program was put in place to mitigate the risks to airline passengers as a result of breaches in cargo security. **Colbeck & Clarke** has been actively involved in the program since its inception in 2005 and believes quite strongly in doing their part to make airline travel safer on a global basis. This includes maintaining a secure cargo facility and aligning only with respected industry partners and secure shippers. Maintaining these high standards is key and all **Colbeck & Clarke Inc.** team members are fully trained and compliant with the current Transport Canada regulations.

The specific requirements of the Air Cargo Security program are as follows:

- ♦ require air carriers to secure all air cargo before loading onto the aircraft to the same level of security as that for passenger baggage;
- ♦ recognize technological and other screening processes as acceptable ways to screen air cargo;
- ♦ detail performance standards for screening equipment, cargo screeners and their training, and supply chain system operations;
- ♦ formalize supply chain security requirements for those handling air cargo from the time cargo is accepted until it is loaded into aircraft; and
- ♦ provide for adding specific measures for all-cargo flights.

On June 10th, 2015, an audit and inspection of **Colbeck & Clarke Inc.** facilities was conducted by Transport Canada and their renewal in the program was granted. **Colbeck & Clarke Inc.**'s approved participant (AP) status is granted as **Colbeck & Clarke Inc.** exceeds the security regulations set forth by Transport Canada. For more information on the program please click on the following link. <https://www.tc.gc.ca/eng/aviationsecurity/asc-41.htm>

Forward LLC, Russia, motivated participant at football championship among the shipping companies of Saint-Petersburg



Forward LLC, your PANGEA Partner from Russia, successfully participated in the football championship among the shipping companies of Saint-Petersburg, Russia.

These championships are held among the shipping lines, such as OOCL, APL, Evergreen and large freight forwarders of Saint-Petersburg, totally 19 companies.



Forward LLC participated in the championship already for the four years successively and finishing 3rd and 2nd places before. In this championship **Forward LLC** successfully reached the final and has taken fourth place. The last game in the final was very tense for both teams and the **Forward LLC** team was very close to third place. Moreover the best striker and forward in this championship were recognized within the Forward team members!

And of course **Forward LLC** will try to come first in the next year championship and they will strive to victory!

New cargo e-catalogue from GHABZE SOLUTIONS EUROPE, Hungary



GHABZE SOLUTIONS EUROPE, your PANGAEA Partner in Hungary, has published a new exceptionnel cargo e-catalogue available at <http://ghabze-solutions.eu/exceptionnel/index.html>

The **GHABZE SOLUTIONS** e-catalogue navigates through the complex requirements for heavy and special cargo. **GHABZE SOLUTIONS** provides professional turn-key project



management with multiple supplier coordinators in the following areas:

- ◆ Ideal routing and transport selection
- ◆ Physical route inspection
- ◆ Track and trace
- ◆ Packaging
- ◆ Trucking and escort
- ◆ Official surveyor
- ◆ Crane movement
- ◆ Port manipulation services
- ◆ Handling
- ◆ Danube-Rhine-Main Barge services
- ◆ Sea shipping

JAS-FBG S.A. once again awarded the best freight forwarder in Poland

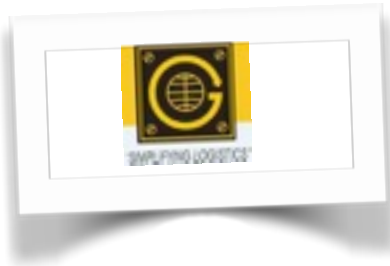


JAS-FBG S.A., your PANGAEA Partner in Poland, is the greatest Polish company of TSL industry with solely Polish capital, has for the sixth consecutive year been awarded the title of the **FORWARDER OF THE YEAR** granted by the Polish Chamber of Forwarding and Logistics.

Criteria of the Contest for the Forwarder of the Year, apart from analysis of financial outcome, also covered inter alia the sales structure, number of employees with higher, secondary and primary education, as well as holders of FIATA diploma, fluency in foreign languages, and number of employees who participated in external and internal trainings.



**NEW GLOBE LOGISTIK,
India, honored "Star of Asia"**



NEW GLOBE LOGISTIK, your PANGEA Partner in India, was honored "**Star of Asia**" award by "**International Business Council**" in an event held in Delhi (India) on 26th May 2015.

The award was presented by Union Minister.



Mr. Mahendra Sonsurkar received the award on behalf of **NEW GLOBE LOGISTIK**, on account of outstanding achievements in category of logistics field.

"We thank the International Business Council for this recognition which encourages **NEW GLOBE** to maintain high level of service standards", remarked Mr. Mahendra Sonsurkar, Director at **NEW GLOBE LOGISTIK**.

SPEEDY ACTIVE FREIGHT, Pakistan, awarded Top Cargo Agent 2014-2015 by Emirates SkyCargo



SPEEDY ACTIVE FREIGHT, your PANGEA Partner in Pakistan, was awarded within the country's top ten cargo agents by Emirates SkyCargo for their outstanding performance throughout the year and contribution to Emirates' business.



Emirates SkyCargo, the Cargo Division of Emirates Airline, one of the world's fastest growing airlines, recently held its annual award ceremony to honour and recognise the most productive cargo agents in Pakistan at a gala event in Karachi. The airline presented awards to the top ten IATA cargo agents in Pakistan in recognition of their performance during 2014-15.

TARGET LOGISTICS INT'L (Pakistan) receives Top Customer Award from Shaheen Airlines



TARGET LOGISTICS INT'L (PVT) LTD., your PANGEA Partner from Pakistan, has received the 2014 Top Agent Award by **Shaheen Air International**.

Every year the Airline awards **10 top cargo agencies** from the North provinces (Lahore, Sialkot, Faisalabad, Multan) for their best performance and service. Mr. Fouad R. Dar, Director of **TARGET LOGISTICS** (Lahore Office) received the Airline Award during the annual ceremony held at a local hotel in Lahore.



With the Top Cargo Awards, the Management of Shaheen Air recognizes and congratulates the 10 top agents for exhibiting best performance, sales results and provision of highest quality services.

WORLD EXPRESS LOGISTICS, Malta, awarded ISO 9001:2008 certification -



Being a leading freight forwarding company in Malta, **WORLD EXPRESS LOGISTICS**, your PANGEA Partner in Malta, has undertaken to incorporate internationally recognized ISO 9001:2008 quality management standards into their work processes.

The **WORLD EXPRESS LOGISTICS** Team have been working to successfully complete the stages of implementation, analysis, evaluation and improvement. They are now proud to announce that all efforts have been compensated with the achievement of ISO certification for the “Provision of Freight Forwarding services for cargo by air, courier, road and sea for import and export including deliveries and warehousing”, granted by DIMITTO Certification Services (accredited by SAS, the official Swiss Accreditation body).

With this prestigious certification, customers and partners can be assured and confident to work with a company providing quality in services that have been internationally recognized. This certification reinforces **WORLD EXPRESS LOGISTICS** commitment to quality, customer satisfaction, continual improvement and excellence in their services and operations.

The **WORLD EXPRESS LOGISTICS** Team is very pleased to share this great news with you, their clients, partners and friends.



Pls. contact us at admin@pangea-network.com if you would like to publish your news on the next edition of the **PANGEAlink Magazine**

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PANGEA is a first class freight forwarders network providing a full range of transportation services worldwide



Global logistics solutions in more than **90 COUNTRIES**, which converts us into one of the major international networks of forwarders.



Independent local understanding **380 OFFICES**. Pangea counts on the best forwarding agents in each location.



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