PANGEA Newsletter





CONTENT

PANGEA SUMMIT 2013

The PANGEA 2013 Annual Summit will take place on 10th-12th November 2013 in Bangkok, Thailand.

NEW PANGEA MEMBERS

Please read more about your new fellow partners, including all new PANGEA Members that joined the group during this 2nd Ouarter. Welcome on board!

MEMBER'S NEWS AND SHORT NOTICES

News articles about TARGET LOGISTICS (Pakistan), Transvalair (UK), BROADLINE SERVICES (Nigeria), Transcargo (Netherlands), AT FREIGHT (Bangladesh), J. RONCO Y CÍA (Spain), New Globe Logistik (India). Pls. contact us if you also want to publish a News articles about your company in the next Newsletter, and the PANGEA website. We'll help you making a complete news article.

MORE INSIDE

PANGEA Global Meeting 2013

Bangkok, Thailand, 10-12th November

PANGEA announces that inscriptions are now open for attending the 2nd Annual Conference, which will take place in Bangkok (Thailand) on 10th, 11th and 12th November. More than 170 independent freight forwarders from 92 countries that belong to this leader transport network are invited to participate.

enjoy an intense program of activities that combine working sessions with the networking opportunities at various informal events. The group activities are also alternated with face to face contacts between the forwarders who wish to impulse their collaboration within the network.

Over the three days, the attendees will

The event will take place at the incomparable <u>Swissotel Nai Lert Park</u>, a luxurious five star hotel, the only low rise urban resort located in the heart of Bangkok city's centre, with convenient access to business districts, amazing shopping and Bangkok's legendary nightlife, offering contemporary design rooms and suites in Bangkok's historical lush gardens.



of growth and development, direct connections to main international airports and is a premier tourist destination in the world. This strategic location will also encourage the attendance of Pangea members worldwide. For this reason, it is foreseen that the participation registered at the previous conference celebrated in Barcelona (Spain) and which closed with a high degree of satisfaction on the part of the participants will be surpassed.

The Annual Conference is the main event that Pangea organizes and offers a unique chance to strengthen links between network members, to promote their companies, to establish new business contacts and to explore business synergies by making the most of the presence of independent freight forwarders from all over the world.



Early booking fee

Before 31st August

Inscriptions for the 2nd Annual Conference are now open on the Pangea website, exclusively for network members. The attendees that register before 31st August will enjoy a discount on the general rate. A reduced rate is also available for traveling companions.

PANGEA GLOBAL MEETING 2013

BANGKOK, THAILAND, 10-12TH NOVEMBER

(Preliminary Agenda)

SUNDAY 10 NOVEMBER 2013

From 10:00 Hospitality Desk

From 14:00 Group Activity / Pre-Drinks & Cocktail Reception

MONDAY 11 NOVEMBER 2013

09:00-17:00 Day 1 of Official Meeting Program

19:00-22:30 Evening Tour, Night Dinner & Entertainment

TUESDAY 12 NOVEMBER 2013

9:30-17:30 Day 2 of Official Meeting Program

The PANGEA Global Meeting is the best and unique chance to strengthen your Network relationships and meet so many new contacts at once avoiding extra representation costs.

The PANGEA Team



Swissotel Nail Lert Park

Convention Hotel

Our meeting venue, Swissotel Nai Lert Park, 5 Star Luxury Hotel, is the only low rise urban resort located in the heart of Bangkok city's center with convenient access to BTS sky train stations; Ploenchit and Chidlom and expressway exit and entrance at Ploenchit gate offering 336 contemporary design rooms and suites in Bangkok's historical lush gardens.

Swissôtel Nai Lert Park is one of Thailand's leading business hotels, with state-of-the-art meeting and conference facilities. A total of 10 meeting and conference rooms on the ground and lobby floors provide 17,150 m2 of prime meeting space, being a perfect facility for holding the PANGEA GLOBAL MEETING 2013.

Swissôtel Nai Lert Park is close to all the business districts, amazing shopping and Bangkok's legendary nightlife, this hotel is the perfect base for both business and leisure travellers: 10 minutes' walk from BTS Skytrain stations Ploenchit and Chidlom, 40 minutes' drive from Suvarnabhumi Airport and 15 minutes' drive from Airport Rail Link Makkasan Station.

336 guest rooms and suites offer luxury, convenience and pampering, modern comforts and many provide views of the tropical garden. All rooms offer in-room internet access, complimentary tea/coffee-making facilities, welcome fruit basket, a large work desk and access to Amrita Fitness.

Guests staying in the Swiss Business Executive rooms and suites can enjoy access to the Executive Lounge.

Preliminary Agenda

The Meeting Program

The PANGEA 2013 SUMMIT includes a 3 Days fully intensive Unity Program: Team Building, Welcome Reception, full 1 to 1 Meeting Sessions, Group Activities and Night Dinner + Entertainment.

From 10 am on Sunday 10th November you will be able to confirm your registration and collect your meeting pack (including your Conference Guide and Identification Badge) at the PANGEA Hospitality Desk placed next to the hotel reception.

A group activity will be organized for the first evening together, helping us to build a partner's team and break the ice from the first moment, the evening will end with a Cocktail Reception. (Details coming soon).

The 1-2-1 Meeting Sessions Program will take place on Monday 11th and Tuesday 12th November. Only registered and paid attendees will receive their USER/PASSWORD to enter the One2One scheduler once it is open closer to the event.

We will enjoy a very special and memorable evening after the first day of Official Meeting Program, on Monday 11th November. Surprising and refreshing so that we have a great time together and a piece of Bangkok's view and taste. (Details coming soon).

New Members

New PANGEA Members announcements

J. RONCO Y CIA, New PANGEA Member in SPAIN, over a century contributing to the international trading of the region as Ships Agents and Stevedores, Forwarders and Customs Agents, Warehousing and Distribution.



J. RONCO Y CIA with over one hundred years of existence in this field, has expanded mainly in South-eastern Spain, at the ports of Almeria, Carboneras, Garrucha, Motril and recently Algeciras. They act as agents and stevedores to renowned Owners, Shippers and Receivers that use the aforementioned ports. This confidence shown in J. RONCO Y CIA by their Principals enables them to attend an average of 1.400 vessels per year. J.RONCO Y CIA management systems are fully certified by Lloyd's Register to the quality standard ISO 9001 -2.008 and to the standard ISO 14001 (they are also in the process of obtaining certification ISO 18000). J. RONCO Y CIA are members of BIMCO as well as taking an active part within the Spanish association of Stevedores and Ship's Agents. They are also in a position to offer the services of Ship's Agents and Stevedores and Customs Agents, Forwarding, inland transport and warehousing. J. RONCO Y CIA have expert personnel and port facilities, which allow them to offer a comprehensive and efficient service to cover all possible requirements of vessels and their Owners and cargoes.



Under the name "HIJO DE ALFREDO RODRIGUEZ LTDA.", J. RONCO Y CIA acts as Forwarders offering customers the following services:

CUSTOMS FORMALITIES. Customs agents to process all customs documentation for the exportation or importation of

any goods. Besides, J. RONCO Y CIA offers all complementary services such as sanitary and veterinary inspection, and customs consultancy.

SEAFREIGHT. J. RONCO Y CIA delivers the best services for all maritime shipments. Whether for a FCL or LCL shipment, J. RONCO Y CIA will find the most economical and the quickest solution. From any port in the world, to any port in the world, from your customers warehouse to your client's warehouse, looking for the most suitable solution to cover your needs.

PROJECTS. Complete projects management. J. RONCO Y CIA organizes all maritime, terrestrial and air shipments for industrial projects. J. RONCO Y CIA has actively participated in projects like: MEDGAZ pipeline (Algeria to Almeria) – complete logistic and customs solution for Medgaz and all subcontractors (SAIPEM, WHEATHERFORD PIPELINE SPECIALISTS, JAN DE NUL, etc.)

VEHICLES AND HANDLING EQUIPMENT. J. RONCO Y CIA has put together a wide choice of vehicles to cover all transport needs to Algeria, Morocco and Melilla. If your goods need to be manipulated (with care) in port before boarding, J. RONCO Y CIA will use the most adequate handling equipment to make the job safely and correctly. For all other destinations/operations, they will look for the most suitable equipment, in container or in bulk from/to any place in the world.

WAREHOUSING AND DISTRIBUTION. J. RONCO Y CIA presently has some 15.000 m^2 of warehousing, of which some 7.200 m^2 is located within the port area, some 1.500 m^2 at the Sector 20 Industrial Estate in Almeria, and some 8.000 m^2 at the town of Vicar, which is at the centre of Almeria's extensive market garden production. J. RONCO Y CIA warehouse in the Port of Almeria is fitted with a certified bonded store. Stuffing and de-stuffing of containers activities are carried out at our Port warehouse.

ROAD TRANSPORT. J. RONCO Y CIA company offers road transport services nationwide and also to and from the rest of Europe, Morocco and Algeria. They are also in a position to offer road container transport owning a fleet of container platforms. J. RONCO Y CIA has also a close relationship with various transport companies that collaborate to carry out all transports needs.



<u>MARKSMAN LOGISTICS SERVICE</u> (New Member South Korea), offers Dynamic Total Logistics to ensure your freight is delivered safely, efficiently, reliably and cost effectively

MARKSMAN LOGISTICS SERVICE was founded in 2001 in Seoul, and now has own offices in all major cities in South Korea: Incheon, Busan, Taegu, Chongju and Cheonan. MARKSMAN is Member of KIFFA (Ref. 1255) and IATA Accredited agent (Ref. 17.3 7097/0013), and are under ISO 9000 Certification process, being their primary goal "to ensure your freight is delivered safely, efficiently, reliably and cost effectively".



MARKSMAN offers all kinds of Logistics services worldwide as a leading international freight forwarder:

◆ SEA FREIGHT

MARKSMAN offers a reliable, transit conscious and a cost effective service worldwide for all ocean shipments using strategic alliance with virtually every major shipping line to provide the best selection of services and competitive rates in every trade lane.

◆ AIRFREIGHT

MARKSMAN handles import, export and cross ports cargo worldwide offering door to door service. Thanks to their excellent relation with major airlines and their comprehensive range of airfreight services, MARKSMAN can meet and satisfy your needs effectively.

◆ INLAND TRANSPORTATION

With long experience in the delivery of cargos and with large truck capacity of their own, MARKSMAN can meet the diversified needs for transport to the delivery points of the whole territory in Korea.

◆ PROJECT CARGO & B/BULK SHIPMENT

MARKSMAN can offer their expertise in the movement of oversized and heavy equipment economically and efficiently. They can arrange for customized transportation solutions and services from origin to final destination.



◆ PACKING SERVICE

MARKSMAN provide services for all kind of goods, such as, dangerous, specific cargo as well as general cargo for safe air/ ocean transportation with marking/labeling on them. MARKSMAN is a licensed truck express business and registered for toxic freight.



◆ BONDED WAREHOUSING & DISTRIBUTION

MARKSMAN has their own Bonded Warehousing and Distribution center, which is located strategically in Middle of Korea at the cross point of 2 main highways that run from Seoul to Busan.

MARKSMAN disposes of temperature controlled and chemical commodity warehouse. MARKSMAN transports and stores safely all kind of general cargo, chemical, flammable or other dangerous cargo.



EXPRESS-LINK (New Member Australia) Western Australia's most trusted national and international transport provider

Express-Link P/L was established in 1997, with the purpose of providing a personalised range of transport solutions, offering unsurpassed quality, versatility and affordability with an on time intact delivery service. Be it export via sea or air, Express-Link will expedite worldwide or import via sea or air, Express-Link will customs clear and deliver to Australia wide, via our air or road network. Express-Link is a Security Regulated Agent registered by the Department of Transport and Regional Services (DOTARS).



The Express-Link team of dedicated transport professionals has a comprehensive knowledge of the transport industry, both domestic and international, to ensure that customer's goods are given top priority and specialist attention. Express-Link is based in Welshpool (Western Australia) covering both major locations Perth and Fremantle, their spacious facilities in Kewdale with depot that covers a land area of 8,000 square meters with 3,000 square meters covered loading area. Express-Link can transport any packaged commodity, including hazardous goods, whether by parcel, pallet, full load, sea or air container to any location, anywhere in the world. "That's why Express-Link is Western Australia's most trusted national and international transport provider."

- ◆ ROAD EXPRESS. Express road consignments from any location throughout Australia. Whether parcels, pallets or crates we have you covered
- ◆ AIR VIP. 24 hours, 7 days a week, door to door overnight service to capital cities. Second day delivery to country centres
- * AIR OVERNIGHT. Monday to Friday working hours pickup. Overnight to Australian capital cities with next working day delivery. Two to three days for country centres
- → SEA FREIGHT. 20 to 40-foot Full Container Load, to and from all customs ports. The team at Express-Link use intricate industry knowledge to secure the fastest possible shipping routes.
- ◆TRANSIT STORE Contract warehousing, short and long term storage with transit store facilities, order pick and dispatch. Express-Link disposes of spacious new facilities in Glassford Road, Kewdale
- ◆ TAXI TRUCK Dedicated vehicles and drivers for local deliveries on an hourly rate when required. Quick, reliable service for local areas, same day delivery. Suitable for parcels and cargo of nearly all sizes.



<u>TIM SEA AND AIR CO, LTD</u>, New Member in Thailand, from TIM LOGISTICS Group of Companies

TIM LOGISTICS Group of Companies, "Young Ideals & Proved Experience" extends their representation to China, Hong Kong, Malaysia, Singapore and now also Thailand. TIM LOGISTICS is a continuity of a former legendary European forwarding group. The same people belonging to the original

Far East subsidiaries in Hong Kong, Malaysia, Singapore and Thailand set up in 2003 the new brand to preserve the tradition. From that they further develop their services, widen connections and strengthen structures. TIM LOGISTICS is the realization of belief, persistence, optimism and striving for ideal

- → TIM LOGISTICS CO. LTD in Hong Kong together with offices at Shenzhen, Guangzhou, Xiamen, Fuzhow, Shangai, Tiajin, Qingdao and Dalian forms a platform well spread to cover strategic areas with freight forwarding services of import/export, air/sea freight, trans-shipment and all logistics solutions, specially designed to fit customers need. Their key staff have been in the industry and cooperating as a team for the past 30 years.
- → TIM LOGISTICS (M) SDN, BHD in Malaysia has offices in Klang and Johor Bahru.
- → TIM LOGISTICS (S) PTE. LTD. in Singapore has subsidiary offices in Jakarta.
- ◆ TIM SEA & AIR (THAILAND) CO., LTD in Thailand is Head Quartered in Bangkok.

TIM LOGISTICS offers solutions for professional handling of oversized and heavy cargo from origin to destination worldwide. TIM LOGISTICS specializes for integrating every part of the process, from trucking, crating, warehousing, loading, port stevedoring, ocean freight to final DDU/DDP.







Cable - ex Italy to Singapore by Airfreight







Member's News

Pls. contact us if you want to publish a News article about your company in the next Newsletter.

TARGET LOGISTICS

PANGEA MEMBER IN PAKISTAN



new Locations in Lahore, Sialkot, Islamabad and Peshawar and latest projects handled

www.targetlogistics.com.pk



www.targetlogistics.com.pk

Target Logistics (Pakistan)

TARGET LOGISTICS with wholly owned and ideally located offices in major cities of PAKISTAN (Karachi, Lahore, Sialkot, Islamabad and Peshawar), serves the commercial and industrial importers and exporters throughout the country.

www.targetlogistics.com.pk

Latest projects

TARGET LOGISTICS project specialists located across the country of dedicated offices have handled with special care, attention and creativity project shipments such as Power Plants,

Steel Mills, Refineries, Mining Equipment, Chemical Plants, Railway and Road Construction, etc.

Some of TARGET LOGISTICS latest projects:

- ◆ General Electric GE USA "Mobile Grid Station Project", handled at Karachi Ports and Lahore Airport, direct loading of Heavy Transformers and Engines from charted vessel to multi axel and air ride trailers.
 - ◆ Rock crusher to Afghanistan
- ◆ US Air Base Afghanistan "Construction Equipment" handled at Karachi Ports and being transported to its final destination in Afghanistan

◆ Break Bulk Equipment "Fertilizer" handled at Karachi ports, transported from Antwerp.

TARGET LOGISTICS offers all facets of international Forwarding and Logistics.





www.transvalair.com

Transvalair

We want to extend our warmest congratulations to the **Transvalair (UK)** Team as they celebrate a remarkable **35th Anniversary** serving the freight forwarding industry. **Transvalair** freight forwarders UK operating since 1977 has a reputation for reliable, first-class and cost-effective logistics partner and is recognized as a leading freight forwarding and cargo handling company.

We wish you continued success as you celebrate this important milestone!!

SHORT NOTICES

BROADLINE SERVICES LIMITED, PANGEA Member Nigeria updates on important Trade Information about Nigeria



The Nigerian Customs Service www.customs.gov.ng in its bid to encourage swift customs services to all, promote international trade and offer timely services for both import and exports of all goods into and out of NIGERIA will be launching the—NIGERIA TRADE HUB www.nigeriatradehub.gov.ng come the 1st July 2013



The Nigeria Trade Hub website has the following

- ◆Online Accessible 24/7
- ◆Interactive and Intuitive
- ◆Classification Tool
- **→**Contact directory
- **→**Document Library
- **◆**Currency Converter
- **♦** Customs Procedure Code search
- **♦**News
- ◆Documents, Payments, Tax Simulator

Broadline Services Limited, Nigeria www.broadlineservices.com believes that this information and website will increase volume in to Nigeria and keep us all busy for profitable sales.

www.broadlineservices.com

SHORT NOTICES

TRANSCARGO, PANGEA Member Netherlands, informs of their storage of ADR goods



As previously reported, we are working on creating a storage facility for ADR goods in Roermond. We can report that the alderman of Roermond has adopted the positive ruling issued by the special committee of ADR experts. We expect the draft permit to be sent within 14 days. An architect is currently working on the details of the facility's design. We expect the project to be completed by the end of this year. The facility will provide storage for 150 to 200 tonnes of class 4.1 goods. Immediately after the summer holidays, several Transcargo employees will also be starting on the various courses and training programmes required for this type of storage and all its related activities.

www.transcargo.nl

AT-FREIGHT, PANGEA Member Bangladesh, informs of a new Central Bank Circuler



Please be aware that effective from 15th June 2013, Bangladesh have new declaration requested for sea shipment, we must provide the BIN & AIN number in all shipments

Any shipment loaded on any feeder vessel sailing from port of loading 15th June 2013

onwards will come under this rule and is applicable for all export and import business documents consigned to/from Bangladesh.

- ◆BIN Businss Indentification Number for Actual Importer.
- ◆AIN Agent Indentification Number for Local Bangladesh Agent (Our # 3010 8000 029)

Please click the following link to download Bengali Circuler English version of AT-FREIGHT/ MCC TRANSPORT.

www.atfreightbd.com

J. RONCO Y CÍA, PANGEA Member Spain, informs of a new Shipping service to and from Almeria



The shipping company CMA-CGM will start a new service to and from Almeria this month.

The first call for export will take place on the 13th of May, with the possibility of shipment to all destinations CMA-CGM have on offer. CMA-CGM's vessel called at Almeria port last Sunday to deliver empty equipment at J. RONCO Y CÍA (PANGEA Member in Spain) Terminal, so they are ready to accept bookings right now!

This is a great opportunity for all export/import companies from the area to benefit from this additional service to the existing ones offered by ZIM only, up to now.

J. RONCO Y CÍA will keep us updated on new developments.

<u>www.jronco.com</u> <u>www.alfredorodriguez.es</u>



PANGEA LOGISTICS NETWORK

PANGEA NETWORK collaborates with sector leading Exhibitions that serve the logistics community

Being conscious about the importance of reaching the logistics audience, PANGEA promotes the group's website traffic, on-line content, newsletter and press publications, as well as supports, as media and industry partner/sponsor, sector platforms and events that serve the logistics community. By offering our support and sharing our communication channels with most relevant events in the transport and logistics market we promote our group's image and presence through the entire industry.

Our logo, corporate banners and logistics profile are included in the events websites and other promotional elements. Additionally these collaborations can often include special discounts for PANGEA Members that would may wish to attend the Exhibitions, in order to increase their business contacts and knowledge.

It is also a pleasure to inform you and promote high quality and reliable Exhibitions and Conference that could be of your interest. We have included a new website section "Media & Exhibition Partners" including details of the forthcoming logistics event. Pls. visit their website linked on the event's banner for more information on the Agenda and Program, Conference presentation, Visitors Information, Contact details and other information of interest.

These were the established collaborations for June 2013. Pls. see at the end of this Newsletter and the new website section details of the forthcoming exhibitions and fairs.

SHORT NOTICES

NEW GLOBE LOGISTIK (INDIA) is among 500 fastest growing companies in India



Newglobe Logistik once again made a difference by winning an Inc. India 500 Award 2012. This award is to recognize the fastest growing Indian companies and New globe is a proud recipient of this award from logistics sector.

Inc. India is the Indian edition of Inc., the leading US magazine that focuses on entrepreneurship and growth. Focused on the rapidly-growing mid-sized enterprises in India, it has been chronicling the stories of this community, and serving as a resource base for its members, since January 2010 This award has special meaning to Newglobe as we are not merely growing, but are transitioning, to the next level and have the passion to grow.

www.newglobegroup.com

tronsport

Buy Your Ticket Now! June 4-7, 2013 | Messe München







PANGEA LOGISTICS NETWORK

Media & Social Networking

Since the emerge of the first social media network, social media has continued to evolve and offer new and meaningful ways to engage people, events and brands. Now, years later, social media is still growing rapidly, even becoming an integral part of our daily lives.

Aware that social networking is now truly a global phenomenon, PANGEA actively participates from this great way to drive our Group's promotion and to attract new associates and partners.

To achieve results with social media we have to be consistent and patient, investing time, making a valued content plan and using the appropriate tools. Facebook pages, blogs, profiles, must be kept well updated with the latest announcements and projects to provide interest and a worth experience to our audience. Not only this, we must be ready for learning continuously and results must be deeply analysed to

improve and even change the strategy followed as this is a great investment for the medium and long term.

PANGEA is increasing its social media connections and reaching higher audience, potential new Members are actually contacting us from the Social media platforms. We are committed to persevere and impulse these new marketing and promotional sources, as well as others, in the benefit of our Group development.

Pls. visit our social networking channels:

- **◆ PANGEA on Facebook**
- ◆ PANGEA on Google+
- ◆ PANGEA on LinkedIn

PLEASE NOTE

You can embed the code for different PANGEA Corporate Elements to your website, Newsletters, media channels or email signatures.

Now available:

- → Different sizes and styles of the ASSOCIATE Member LOGO.
- ◆Associate Member Logo 2013
- Website block linked to the PANGEA Global Locations (online Google map locator)
- ◆ Website banner/iframe to the PANGEA Corporate Brochure



Benefit from these elements showing your visitors, customers and partners that you are part of a Global Transportation Group, with multinational coverage and full range of transportation services.



17th International Maritime Exhibition 3rd-5th, September, 2013, Gdansk, POLA BALTEXPO AMBEREXPO Exhibition and Convention Centre, 11 Zaglowa St., Gdansk, Po



Ceremonia otwarcia BALTEXPO 2013

3 września 2013 godz. 10.30

www.baltexpo.com.pl

Organizator: Zarząd Targów Warszawskich S.A., 02:566 Warszawa, ul. Puławska 12o; tel.: +48 22 849 60 06; fax: +48 22 849 35 84; e-mail: baltexpo@ztw.pl



18 & 19 September | Peterborough Arena

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18-19 September

Register as a visitor for free at www.tcsanddshow.com









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- Network with over 5,000 logistics professionals
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Register as free visitor at www.intermodal-events.com/register













CONGRESS 9-11 October 2013 Antwerp | Belgium



PROGRAMME CONFIR

The 2013 GreenPort Congress programme will cover four main topics:

- Air quality management in Ports Waste and material management in port areas
 - Environmental externalities and community relation management

• Environmental reporting and communication Following the themes of the ESPO Green Guide, each session will start with plenary keynote speeches and will then breakdown into three working groups. The findings of each group will then be presented and discussed in a plenary discussion.

Early bird delegate rate available – book now and save 20%!

For full details of the programme, to book your delegate place, or for details of the remaining sponsorship opportunities, please email congress@greenport.com,

call +44 (0) 1329 825335 or visit: www.greenport.com/congress:

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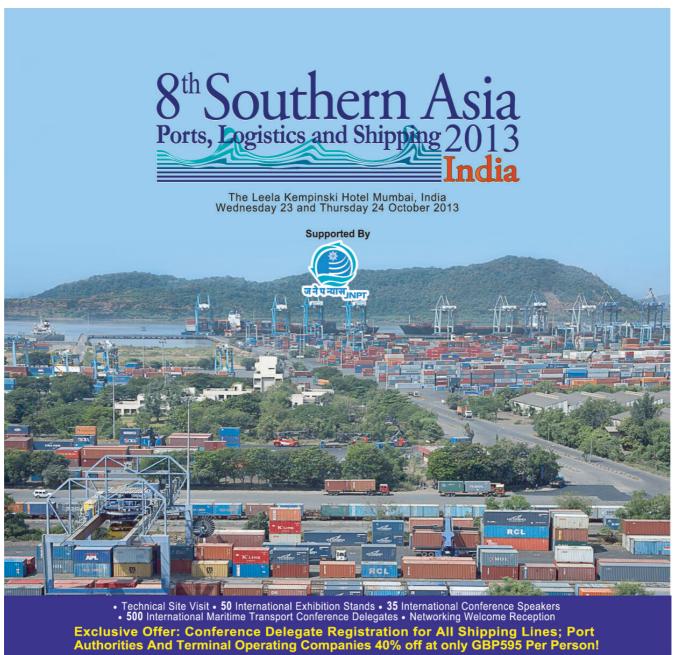








CONGRESS 9-11 October 2013 Antwerp | Belgium



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